03/30/12

Closing ETF Price as of 03/29/12: \$63.13

# **VNQ - Very Dangerous Rating** *Vanguard REIT ETF*

****	Predictive Rating	Very Dangerous
***** ****	Business Strength Quality of Earnings Return on Invested Capital (ROIC)	False Positive 5.74%
***** *****	Valuation Free Cash Flow Yield Price to Economic Book Value Market-Implied Duration of Growth	-5.51% 7.77 97 year(s)



- We strongly recommend investors avoid VNQ.
- VNQ ranks in the 3rd percentile of the 400+ ETFs we cover.
- False Positive means that reported earnings are positive or improving while economic earnings are negative and falling.
- The Price to Economic Book Value ratio compares market expectations for future cash flows to existing cash flows. When the ratio is greater than one, the market predicts cash flows will increase, and vice versa.
- Market-Implied Duration of Moat measures the number of years of future profit growth implied by the stock price.

## **ETF Details**

Net Asset Value (\$MM)	\$11,332.68
Issuer	Vanguard Group Inc
Category	Financials / REIT
Index	MSCI US REIT
Management Style	Passive
Exposure	Long
Inception Date	09/23/04
Number of Holdings	111
Premium (Discount)	0.08%
Avg. Daily Volume (3 Mo.)	2,024,919
Geography	U.S.

## **Predictive Rating Methodology**

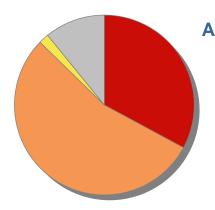
Our rating is based on the aggregation of our financial models for the ETF's holdings, which enables us to assess the profitability and valuation of the ETF just like a stock.

Our predictive ETF rating system is the same as our stock rating system, consistently top-ranked by Barron's.

## **Expense Analysis**

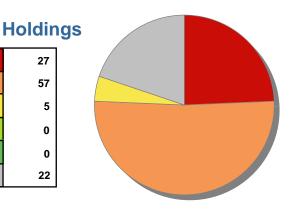
Expense Ratio	0.12%
Rank (percentile)	98.12%
10-Year Cost	\$309.57

VNQ's fees will cost an investor \$309.57 over 10 years assuming a \$10,000 investment and 10% returns.



# Allocations

32.86%	Very Dangerous ★☆☆☆☆	27
54.45%	Dangerous ★★☆☆	57
1.82%	Neutral ★★★☆☆	5
0.00%	Attractive ★★★☆	0
0.00%	Very Attractive ★★★★	0
10.87%	Unrated	22



# **Top 5 Holdings**

Simon Property Group, Inc. (SPG)	10.63%
Public Storage (PSA)	5.00%
Equity Residential (EQR)	4.55%
Ventas Inc. (VTR)	4.10%
Prologis Inc. (PLD)	4.05%

### Our Predictive ETF Rating includes an analysis of the total cost of owning an ETF. Please contact us for more information.

# **Capitalization Exposure**

Large Cap	51.37%
Mid Cap	37.63%
Small Cap	11.00%

# **Explanation of Predictive ETF Rating System**

Our ETF research aggregates results from our Company Valuation models for each of the companies held by an ETF. Our rating system grades ETFs according to the 5 most important criteria for assessing the risk versus reward of an ETF. Our analysis results in the 5 ratings: Very Attractive corresponds to a "Strong Buy" rating, Attractive to "Buy", Very Dangerous to a "Sell or Short", and everything in-between to a "Hold" rating.

Predictive Risk/Reward Rating	Business Strength		Valuation		
	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market-Implied Duration of Growth
Very Dangerous ★☆☆☆	Misleading Trend	Bottom Quintile	< -5%	> 3.5 or -1 < 0	> 50
Dangerous ★★☆☆☆	False Positive	4th Quintile	-5% < -1%	2.4 < 3.5 or < -1	20 < 50
Neutral ★★★☆	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20
Attractive ★★★☆	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10
Very Attractive ★★★★	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3

## New Constructs® - Profile

Incorporated in July 2002, New Constructs is an independent publisher of investment research that provides clients with consulting, advisory and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies.

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- Time Savings We check the fine print in thousands of corporate filings so you don't have to. As reported by Barron's, our expertise in analyzing SEC filings delivers Hidden Gems and Red Flags that drive long-term stock-picking success.
- Transparency We are proud to share the results of our analysis of over 50,000 10-Ks. See the Corporate Disclosure Transgressions report we provided to the SEC. Our reports detail all data and assumptions. Company Models enable users to change them.
- Objectivity New Constructs is an independent research firm, not tied to Wall Street or investment banking services. See our presentation to the Senate Banking Committee, the SEC and many others in DC.

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Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- 1. Based on the complete set of financial information available.
- Standard for all companies.
- A more accurate representation of the true underling cash flows of the business.

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