# **New Constructs**<sup>®</sup>

#### PREDICTIVE ETF RATING

04/10/13 Closing ETF Price as of 04/09/13: \$40.07

## \*\*\*\*\*

#### **XLP - Attractive Rating** *Consumer Staples Select Sector SPDR*

★★★★☆	Predictive Rating	Attractive	
	Business Strength		
★★★★☆	Quality of Earnings	Positive EE	
*****	Return on Invested Capital (ROIC)	16.77%	
	Valuation		
★★★★☆	Free Cash Flow Yield	3.97%	
★★★☆	Price to Economic Book Value	1.14	
*****	Market-Implied Duration of Growth	2 year(s)	

#### **ETF Details**

Net Asset Value (\$MM)	\$6,890.91
Issuer	State Street Bank and Trust Company
Category	Consumer Staples
Index	<b>Consumer Staples Select Sector</b>
Management Style	Passive
Exposure	Long
Inception Date	12/16/98
Number of Holdings	42
Premium (Discount)	0.00%
Avg. Daily Volume (3 Mo.)	5,977,513
Geography	U.S.

#### • We recommend investors buy XLP.

- XLP ranks in the 100th percentile of the 400+ ETFs we cover.
- Positive EE means that economic earnings are positive because the ETF's ROIC is greater than its WACC.
- The Price to Economic Book Value ratio compares market expectations for future cash flows to existing cash flows. When the ratio is greater than one, the market predicts cash flows will increase, and vice versa.
- Market-Implied Duration of Moat measures the number of years of future profit growth implied by the stock price.

#### **Predictive Rating Methodology**

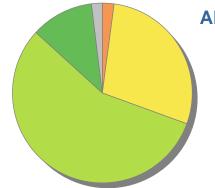
Our rating is based on the aggregation of our financial models for the ETF's holdings, which enables us to assess the profitability and valuation of the ETF just like a stock.

Our predictive ETF rating system is the same as our stock rating system, consistently top-ranked by Barron's.

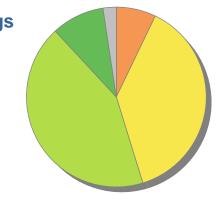
#### **Total Annual Costs**

Expense Ratio	0.18%
Total Annual Costs	0.20%
Rank (percentile)	86.53%

XLP's Accumulated Total Costs are \$463.11 over 10 years assuming a \$10,000 investment and 10% returns.



Allocations			Holdings	
	0.00%	Very Dangerous ★☆☆☆	0	
	2.10%	Dangerous ★★☆☆☆	3	
	28.46%	Neutral ★★★☆☆	16	
	56.20%	Attractive ★★★★☆	18	
	11.31%	Very Attractive	4	
	1.94%	Unrated	1	



#### **Top 5 Holdings**

The Procter & Gamble Company (PG)	13.78%
The Coca-Cola Company (KO)	10.05%
Philip Morris International, Inc. (PM)	10.04%
Wal-Mart Stores, Inc. (WMT)	8.42%
CVS Caremark Corp (CVS)	4.62%

#### **Capitalization Exposure**

Large Cap	93.58%
Mid Cap	6.42%
Small Cap	0.00%

Our Predictive ETF Rating includes an analysis of the total cost of owning an ETF. Please contact us for more information.

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#### **Explanation of Predictive ETF Rating System**

Predictive ETF Ratings enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every fund holding based on New Constructs' stock ratings, which are regularly featured as among the best by Barron's.

	Portfolio Rating					
Predictive Rating	Business Strength		Valuation			Total Annual Costs Rating
_	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Econ Book Value	Mkt-Imp Duration of Growth	_
Very Dangerous ★☆☆☆☆	Misleading Trend	Bottom Quintile	< -5%	> 3.5 or -1 < 0	> 50	> 4%
Dangerous ★★☆☆☆	False Positive	4th Quintile	-5% < -1%	2.4 < 3.5 or < -1	20 < 50	2% < 4%
Neutral ★★★☆☆	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	1% < 2%
Attractive ★★★★	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	0.5% < 1%
Very Attractive ★★★★	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	< 0.5%

#### New Constructs® - Profile

Incorporated in July 2002, New Constructs is an independent publisher of investment research that provides clients with consulting, advisory and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies.

#### How New Constructs Creates Value for Clients

- 1. Superior Recommendations - Our stock-picks consistently outperform. See our track record in our stock-picking accolades and Proof Is In Performance reports.
- 2. More Accurate Research - Our patented Research Platform for reversing accounting distortions and discounted cash flow analysis leverages better data to deliver smarter research.
- 3 Time Savings - We check the fine print in thousands of corporate filings so you don't have to. As reported by Barron's, our expertise in analyzing SEC filings delivers Hidden Gems and Red Flags that drive long-term stock-picking success.
- 4. Transparency - We are proud to share the results of our analysis of over 50,000 10-Ks. See the Corporate Disclosure Transgressions report we provided to the SEC. Our reports detail all data and assumptions. Company Models enable users to change them.
- 5. Objectivity - New Constructs is an independent research firm, not tied to Wall Street or investment banking services. See our presentation to the Senate Banking Committee, the SEC and many others in DC.

#### Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- Based on the complete set of financial information available.
- 2 Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

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