# New Constructs®

5/12/2014

# New Stocks Make Most Attractive/Dangerous Lists For May

Click here to subscribe to our research.

Our Most Attractive and Most Dangerous stocks for May were made available to the public at midnight on Monday. April saw some strong performances from our picks. Our Most Attractive Stocks portfolio rose by 1.2%, outperforming the S&P 500 (-0.4%). Small Cap Alliance Fiber Optics Products (AFOP) led the way with an 18% gain. On the Large/Mid Cap side, Aspen Insurance Holdings (AHL) rose 17% on news of a buyout offer, which the board wisely declined. AHL still has room to rise and remains on our Most Attractive list this month.

Our Most Dangerous stocks also outperformed as a short portfolio last month as they fell by 1.8% or 1.4% more than the S&P 500. Small Cap Quidel Corporation (QDEL) fell by 22% while Large/Mid Cap Alexander & Baldwin Inc. (ALEX) fell by 10%.

This success underscores the benefit of sticking to our value-investing strategy. Being a <u>true value investor</u> is an increasingly difficult, if not impossible, task (see "<u>Secrets to Annual Reports</u>"). By scrupulously analyzing every word in annual reports, our research protects investors' portfolios and allows our clients to execute value investing with more confidence and integrity.

16 new stocks make our Most Attractive list and 13 new stocks fall onto the Most Dangerous list this month.

Our Most Attractive stocks have high and rising return on invested capital (ROIC) and low <u>price to economic book value ratios</u>. Most Dangerous stocks have <u>misleading earnings</u> and long <u>growth appreciation periods</u> implied in their market valuations.

#### Most Attractive Stock Feature For May: Valmont Industries (VMI: ~\$150/share)

Valmont Industries (VMI) is one of the additions to our Most Attractive stocks for May.

VMI has a great track record of growth and profitability. Over the past decade it has grown after-tax profit (NOPAT) by 26% compounded annually. VMI's ROIC of 17% puts it well above the average of 10% for the 62 industrial machinery companies we cover.

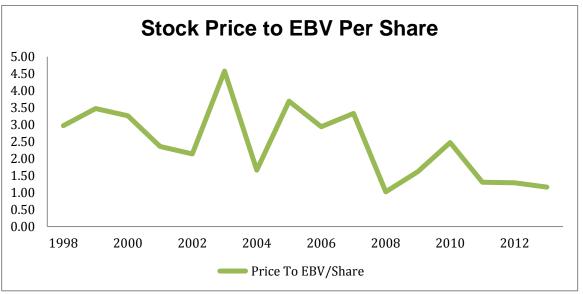
VMI's revenues and earnings were down in the first quarter of 2014 due to pricing softness and a lower level of backlog going into the quarter as compared to 2013. However, this weak quarter should not be seen as indicative of the company's future performance. One bad quarter does not erase a decade of growth.

VMI's produces important infrastructure products such as mechanized irrigation equipment, infrastructure for roadway lighting and traffic signals, and utility poles for electrical power transmission. These products should see a growth in demand from the developing world.

Power lines and irrigation are not sexy products, but we've seen in the past month or two what can happen to high-growth stocks in exciting industries like cloud computing and social media. VMI produces essential products, and it is one of the largest and most profitable companies in the sector. I expect the stable profit growth of the past decade to continue, though not at the same rapid rate it has been.

The market seems to have a less optimistic view of VMI, however, as it has priced the company for almost no growth. At ~\$150/share, VMI has a <u>price to economic book value ratio</u> (PEBV) of just 1.2, which implies that the company will never grow NOPAT by more than 20% from current levels. Figure 1 shows that this is the cheapest VMI has been since 2008.

Figure 1: Historically Cheap Valuation



Sources: New Constructs, LLC and company filings.

Even with a highly conservative scenario of just <u>5.5% NOPAT growth compounded annually for 15 years</u>, our <u>DCF model</u> gives VMI a fair value of \$170/share. VMI is certainly capable of even higher growth, considering the 26% CAGR in NOPAT over the past decade, which gives the stock more potential upside.

#### Most Dangerous Stock Feature For May: Costamare Inc. (CMRE: \$21/share)

Costamare Inc. (CMRE) is one of the additions to the Most Dangerous list this month.

Like VMI, CMRE produces a key element of the global economic infrastructure: containerships. However, whereas VMI has high profit growth and a strong ROIC, CMRE's ROIC is steadily declining. Since 2010, CMRE's ROIC has fallen from 10% to 7%.

Even worse, the company is bleeding cash. Over the past three years it has lost \$420 million in free cash flow. This outflow of cash has ballooned <u>its total debt</u> up to \$1.9 billion (116% of market cap) from \$1.3 billion in 2010. CMRE had to do a secondary stock offering in 2012 to raise cash, and with its poor cash flow and significant debt further stock dilution is a definite possibility.

Another major risk for CMRE comes from the fact that just <u>five charterers make up 93% of its revenue</u>. Its largest single customer accounts for 31% of its revenue. One lost customer, or even just a decline in activity from that customer, could significantly impact CMRE's revenue streams.

One would expect a company with massive debt, negative cash flows, and declining returns on capital to be priced cheaply, but this is not the case for CMRE. In order to justify its valuation of ~\$21/share, CMRE would need to grow NOPAT by 11% compounded annually for 17 years. These high expectations price out any potential upside the stock might have had while leaving significant risk.

Both VMI and CMRE might be classified as "safe" stocks that investors would turn to when the market is volatile as it has been recently. However, it's important to distinguish a stock that is really safe from one that just looks safe. CMRE has a reasonable P/E and operates in a stable industry, but a closer look turns up the red flags we highlighted above.

The Most Dangerous Stocks report for May can be purchased <a href="here">here</a>, while the Most Attractive Stocks can be purchased <a href="here">here</a>. To gain access to these reports one week earlier each month, click <a href="here">here</a> to view our subscription options.

Sam McBride contributed to this report.

Disclosure: David Trainer and Sam McBride receive no compensation to write about any specific stock, sector, or theme.



## New Constructs® - Profile

#### How New Constructs Creates Value for Clients

- 1. **Superior Recommendations** Our <u>stock picks</u> consistently outperform. See our track record in our <u>stock-picking</u> accolades and <u>Proof Is In Performance</u> reports.
- 2. **More Accurate Research** Our <u>patented Research Platform</u> for <u>reversing accounting</u> <u>distortions</u> and <u>discounted cash flow analysis</u> leverages better data to deliver smarter research.
- 3. **Time Savings** We check the fine print in thousands of corporate filings so you don't have to. As reported by <u>Barron's</u>, our expertise in analyzing SEC filings delivers <u>Hidden Gems and Red Flags</u> that drive long-term stock-picking success.
- 4. **Transparency** We are proud to share the results of our analysis of over 50,000 10Ks. See the <u>Corporate Disclosure Transgressions</u> report we provided the SEC. Our reports detail all data and assumptions. Company Models enable users to change them.
- 5. **Objectivity** New Constructs is an independent research firm, not tied to Wall Street or investment banking services. Our models are driven by comprehensive high-quality data not stories. See our <u>presentation to the Senate Banking Committee</u>, the SEC and many others in DC.

# **Our Philosophy About Research**

Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

#### Additional Information

Incorporated in July 2002, New Constructs is an independent publisher of investment research that provides clients with consulting, advisory and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. NOPAT, Invested Capital, and WACC, to create economic earnings models, which are necessary to understand the true profitability and valuation of companies. Visit the Free Archive to download samples of our research. New Constructs is a BBB accredited business and a member of the Investorside Research Association.

## **DISCLOSURES**

New Constructs®, LLC (together with any subsidiaries and/or affiliates, "New Constructs") is an independent organization with no management ties to the companies it covers. None of the members of New Constructs' management team or the management team of any New Constructs' affiliate holds a seat on the Board of Directors of any of the companies New Constructs covers. New Constructs does not perform any investment or merchant banking functions and does not operate a trading desk.

New Constructs' Stock Ownership Policy prevents any of its employees or managers from engaging in Insider Trading and restricts any trading whereby an employee may exploit inside information regarding our stock research. In addition, employees and managers of the company are bound by a code of ethics that restricts them from purchasing or selling a security that they know or should have known was under consideration for inclusion in a New Constructs report nor may they purchase or sell a security for the first 15 days after New Constructs issues a report on that security.

New Constructs is affiliated with Novo Capital Management, LLC, the general partner of a hedge fund. At any particular time, New Constructs' research recommendations may not coincide with the hedge fund's holdings. However, in no event will the hedge fund receive any research information or recommendations in advance of the information that New Constructs provides to its other clients.

## **DISCLAIMERS**

The information and opinions presented in this report are provided to you for information purposes only and are not to be used or considered as an offer or solicitation of an offer to buy or sell securities or other financial instruments. New Constructs has not taken any steps to ensure that the securities referred to in this report are suitable for any particular investor and nothing in this report constitutes investment, legal, accounting or tax advice. This report includes general information that does not take into account your individual circumstance, financial situation or needs, nor does it represent a personal recommendation to you. The investments or services contained or referred to in this report may not be suitable for you and it is recommended that you consult an independent investment advisor if you are in doubt about any such investments or investment services.

Information and opinions presented in this report have been obtained or derived from sources believed by New Constructs to be reliable, but New Constructs makes no representation as to their accuracy, authority, usefulness, reliability, timeliness or completeness. New Constructs accepts no liability for loss arising from the use of the information presented in this report, and New Constructs makes no warranty as to results that may be obtained from the information presented in this report. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information and opinions contained in this report reflect a judgment at its original date of publication by New Constructs and are subject to change without notice. New Constructs may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them and New Constructs is under no obligation to insure that such other reports are brought to the attention of any recipient of this report.

New Constructs' reports are intended for distribution to its professional and institutional investor customers. Recipients who are not professionals or institutional investor customers of New Constructs should seek the advice of their independent financial advisor prior to making any investment decision or for any necessary explanation of its contents.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would be subject New Constructs to any registration or licensing requirement within such jurisdiction.

This report may provide the addresses of websites. Except to the extent to which the report refers to New Constructs own website material, New Constructs has not reviewed the linked site and takes no responsibility for the content therein. Such address or hyperlink (including addresses or hyperlinks to New Constructs own website material) is provided solely for your convenience and the information and content of the linked site do not in any way form part of this report. Accessing such websites or following such hyperlink through this report shall be at your own risk.

All material in this report is the property of, and under copyright, of New Constructs. None of the contents, nor any copy of it, may be altered in any way, copied, or distributed or transmitted to any other party without the prior express written consent of New Constructs. All trademarks, service marks and logos used in this report are trademarks or service marks or registered trademarks or service marks of New Constructs.

Copyright New Constructs, LLC 2003 through the present date. All rights reserved.