## **STYLE RANKINGS** 7/14/15

# Investment Style Ratings For ETFs, Mutual Funds & Stocks

At the beginning of the third quarter of 2015, only the Large Cap Value and Large Cap Blend styles earn an Attractive-or-better rating. Our style ratings are based on the aggregation of our fund ratings for every ETF and mutual fund in each style.

Investors looking for style funds that hold quality stocks should look no further than the Large Cap Value and Large Cap Blend styles. These styles house the most Attractive-or-better rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good <u>portfolio management</u>, or good stock picking, with low total <u>annual costs</u>.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

See Figures 4 through 13 for a detailed breakdown of ratings distributions by investment style.

All of our reports on the best & worst ETFs and mutual funds in every investment style are available <u>here</u>. You can see our investment style ratings for 2Q15 <u>here</u>.

Figure 1: Ratings For All Investment Styles

| Style            | Overall Rating |  |  |
|------------------|----------------|--|--|
| Small Cap Blend  | Dangerous      |  |  |
| Small Cap Growth | Dangerous      |  |  |
| Small Cap Value  | Dangerous      |  |  |
| Mid Cap Blend    | Dangerous      |  |  |
| Mid Cap Growth   | Neutral        |  |  |
| Mid Cap Value    | Neutral        |  |  |
| All Cap Growth   | Neutral        |  |  |
| All Cap Value    | Neutral        |  |  |
| Large Cap Growth | Neutral        |  |  |
| All Cap Blend    | Neutral        |  |  |
| Large Cap Blend  | Attractive     |  |  |
| Large Cap Value  | Attractive     |  |  |

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better rating.

Schwab U.S. Dividend Equity ETF (SCHD) is the top rated Large Cap Value fund and overall top rated style ETF. It gets our Very Attractive rating by allocating over 61% of its value to Attractive-or-better-rated stocks.

Microsoft Corporation (MSFT: \$45/share), a recent <u>Stock Pick of the week</u>, is one of our favorite stocks held by SCHD. Over the last decade, Microsoft's after-tax profit (<u>NOPAT</u>) has grown by 13% compounded annually. The company currently earns a top-quintile return on invested capital (<u>ROIC</u>) of 48% and has generated positive <u>free cash flow</u> every year since 2002. Investors have failed to recognize Microsoft's position as a cash-generating machine and the stock remains undervalued. At the current price of ~\$45/share, Microsoft has a price to economic book value (<u>PEBV</u>) ratio of 0.9. This ratio implies that the market expects the company's profits to permanently decline by 10%. However, if Microsoft can <u>grow NOPAT by just 5% compounded annually for the next decade</u>, the stock is worth \$69/share – a 53% upside. Despite the slowing PC market, Microsoft should be able to surpass such low market expectations as they focus on monetizing their cloud services and software offerings.



Investment Managers Series Chartwell Small Cap Value Fund (CWSVX) is the worst rated Small Cap Blend fund. It gets our Very Dangerous rating by allocating over 62% of its value to Dangerous-or-worse-rated stocks. Making matters worse, it charges investors total annual costs of 5.22%.

ESCO Technologies (ESE: \$38/share) is one of our least favorite stocks held by CWSVX. ESCO's NOPAT has fallen by 8% compounded annually since 2011. The company earns a ROIC of only 6%, which is well below the 10% achieved in the mid 2000's. While ESE is only up 3% year to date, the stock price is still overvalued. To justify its current price of ~\$38/share, ESCO must grow NOPAT by 14% compounded annually for the next 17 years. This expectation is very optimistic considering the business has not grown profits at all the past four years. Investors would be better off looking at quality stocks, such as Microsoft, and avoiding ESE.

Figure 2 shows the distribution of our Predictive Ratings for all investment style ETFs and mutual funds.

60% 3000 2539 43% 40% 2000 % of Assets 1366 1161 ₹ 1000 20% 14%677 536 0% Attractive **Neutral Dangerous** Very Very **Attractive Dangerous** ■ % of Assets ■ # of Funds

Figure 2: Distribution of ETFs & Mutual Funds (Assets and Count) by Predictive Rating

Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the investment style funds. Note that the average total annual cost of Very Dangerous funds is more than three times that of Very Attractive funds.

Figure 3: Predictive Rating Distribution Stats

|                   | Very<br>Attractive | Attractive | Neutral | Dangerous | Very<br>Dangerous |
|-------------------|--------------------|------------|---------|-----------|-------------------|
| # of ETFs & Funds | 677                | 1366       | 2539    | 1161      | 536               |
| % of ETFs & Funds | 11%                | 22%        | 40%     | 18%       | 5%                |
| % of TNA          | 14%                | 43%        | 31%     | 10%       | 2%                |
| Avg TAC           | 0.91%              | 0.44%      | 1.51%   | 1.17%     | 2.75%             |

\* Avg TAC = Weighted Average Total Annual Costs

Source: New Constructs, LLC and company filings

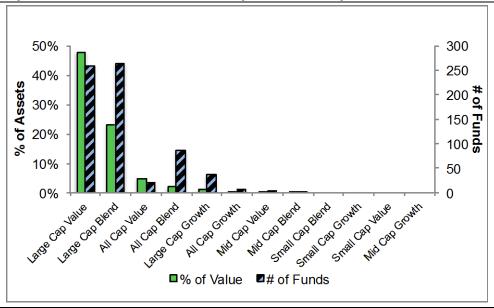
This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.



#### Ratings by Investment Style

Figure 4 presents a mapping of Very Attractive funds by investment style. The chart shows the number of Very Attractive funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Attractive.

Figure 4: Very Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4

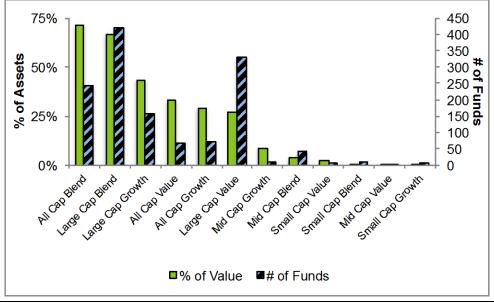
Figure 5: Very Attractive ETFs & Mutual Funds by Investment Style

| Style            | % of Style<br>Assets | # of Very<br>Attractive<br>Funds | % of Very<br>Attractive Funds<br>in Style |
|------------------|----------------------|----------------------------------|---|
| Large Cap Value  | 48%                  | 258                              | 29%                                       |
| Large Cap Blend  | 23%                  | 263                              | 29%                                       |
| All Cap Value    | 5%                   | 21                               | 8%  |
| All Cap Blend    | 2%                   | 86                               | 12%                                       |
| Large Cap Growth | 1%                   | 37                               | 6%  |
| All Cap Growth   | 1%                   | 7                                | 1%  |
| Mid Cap Value    | 0%                   | 4                                | 3%  |
| Mid Cap Blend    | 0%                   | 1                                | 0%  |
| Mid Cap Growth   | 0%                   | 0                                | 0%  |
| Small Cap Blend  | 0%                   | 0                                | 0%  |
| Small Cap Growth | 0%                   | 0                                | 0%  |
| Small Cap Value  | 0%                   | 0                                | 0%  |



Figure 6 presents a mapping of Attractive funds by investment style. The chart shows the number of Attractive funds in each style and the percentage of assets allocated to Attractive-rated funds in each style.

Figure 6: Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

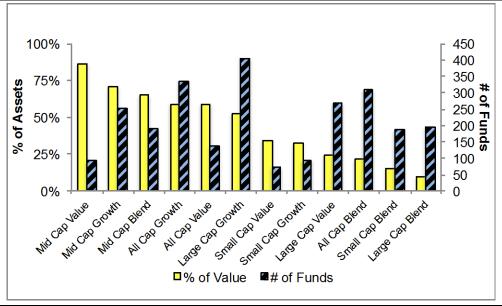
Figure 7: Attractive ETFs & Mutual Funds by Investment Style

| Style            | % of Style<br>Assets | # of<br>Attractive<br>Funds | % of Attractive Funds in Style |
|------------------|----------------------|-----------------------------|--------------------------------|
| All Cap Blend    | 71%                  | 245                         | 33%                            |
| Large Cap Blend  | 67%                  | 419                         | 46%                            |
| Large Cap Growth | 44%                  | 157                         | 24%                            |
| All Cap Value    | 33%                  | 67                          | 26%                            |
| All Cap Growth   | 29%                  | 71                          | 14%                            |
| Large Cap Value  | 27%                  | 329                         | 37%                            |
| Mid Cap Growth   | 9%                   | 11                          | 3%                             |
| Mid Cap Blend    | 4%                   | 44                          | 13%                            |
| Small Cap Value  | 2%                   | 5                           | 2%                             |
| Small Cap Blend  | 0%                   | 9                           | 1%                             |
| Mid Cap Value    | 0%                   | 4                           | 3%                             |
| Small Cap Growth | 0%                   | 5                           | 1%                             |



Figure 8 presents a mapping of Neutral funds by investment style. The chart shows the number of Neutral funds in each investment style and the percentage of assets allocated to Neutral-rated funds in each style.

Figure 8: Neutral ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

Figure 9: Neutral ETFs & Mutual Funds by Investment Style

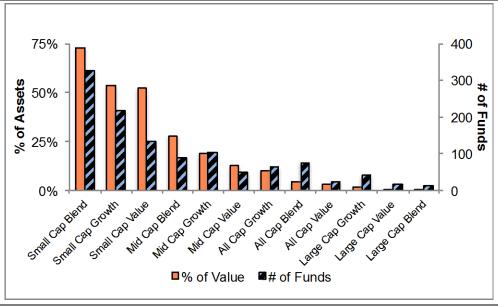
| Style            | % of Style<br>Assets | # of Neutral<br>Funds | % of Neutral<br>Funds in Style |
|------------------|----------------------|-----------------------|--------------------------------|
| Mid Cap Value    | 86%                  | 92                    | 59%                            |
| Mid Cap Growth   | 70%                  | 252                   | 64%                            |
| Mid Cap Blend    | 65%                  | 191                   | 54%                            |
| All Cap Growth   | 59%                  | 334                   | 68%                            |
| All Cap Value    | 59%                  | 139                   | 54%                            |
| Large Cap Growth | 53%                  | 405                   | 63%                            |
| Small Cap Value  | 35%                  | 73                    | 26%                            |
| Small Cap Growth | 33%                  | 94                    | 19%                            |
| Large Cap Value  | 24%                  | 268                   | 30%                            |
| All Cap Blend    | 21%                  | 309                   | 42%                            |
| Small Cap Blend  | 15%                  | 186                   | 27%                            |
| Large Cap Blend  | 10%                  | 196                   | 22%                            |



Figure 10 presents a mapping of Dangerous funds by fund style. The chart shows the number of Dangerous funds in each investment style and the percentage of assets allocated to Dangerous-rated funds in each style.

The landscape of style ETFs and mutual funds is littered with Dangerous funds. Investors in Small Cap Blend have put over 73% of their assets in Dangerous-rated funds.

Figure 10: Dangerous ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 11 presents the data charted in Figure 10.

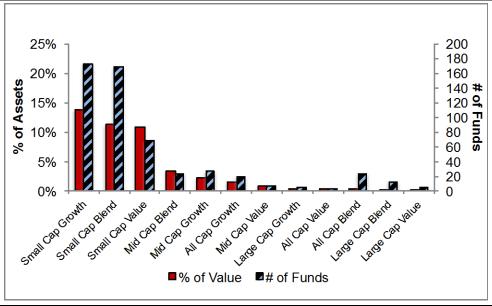
Figure 11: Dangerous ETFs & Mutual Funds by Investment Style

| Style            | % of Style<br>Assets | # of<br>Dangerous<br>Funds | % of Dangerous<br>Funds in Style |  |
|------------------|----------------------|----------------------------|----------------------------------|--|
| Small Cap Blend  | 73%                  | 326                        | 47%                              |  |
| Small Cap Growth | 53%                  | 218                        | 45%                              |  |
| Small Cap Value  | 52%                  | 133                        | 48%                              |  |
| Mid Cap Blend    | 28%                  | 91                         | 26%                              |  |
| Mid Cap Growth   | 19%                  | 103                        | 26%                              |  |
| Mid Cap Value    | 12%                  | 50                         | 32%                              |  |
| All Cap Growth   | 10%                  | 63                         | 13%                              |  |
| All Cap Blend    | 5%                   | 77                         | 10%                              |  |
| All Cap Value    | 3%                   | 26                         | 10%                              |  |
| Large Cap Growth | 2%                   | 42                         | 7%                               |  |
| Large Cap Value  | 1%                   | 19                         | 2%                               |  |
| Large Cap Blend  | 0%                   | 13                         | 1%                               |  |



Figure 12 presents a mapping of Very Dangerous funds by fund style. The chart shows the number of Very Dangerous funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Dangerous.

Figure 12: Very Dangerous ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

Figure 13: Very Dangerous ETFs & Mutual Funds by Investment Style

| Style            | % of Style<br>Assets | # of Very<br>Dangerous<br>Funds | % of Very<br>Dangerous<br>Funds in Style |
|------------------|----------------------|---------------------------------|--|
| Small Cap Growth | 14%                  | 172                             | 35%                                      |
| Small Cap Blend  | 11%                  | 168                             | 24%                                      |
| Small Cap Value  | 11%                  | 69                              | 25%                                      |
| Mid Cap Blend    | 3%                   | 24                              | 7%                                       |
| Mid Cap Growth   | 2%                   | 27                              | 7%                                       |
| All Cap Growth   | 2%                   | 19                              | 4%                                       |
| Mid Cap Value    | 1%                   | 6                               | 4%                                       |
| Large Cap Growth | 0%                   | 5                               | 1%                                       |
| All Cap Value    | 0%                   | 4                               | 2%                                       |
| All Cap Blend    | 0%                   | 24                              | 3%                                       |
| Large Cap Blend  | 0%                   | 13                              | 1%                                       |
| Large Cap Value  | 0%                   | 5                               | 1%                                       |

Source: New Constructs, LLC and company filings

Disclosure: David Trainer owns MSFT. David Trainer and Max Lee receive no compensation to write about any specific stock, sector or theme.



### Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Dangerous Rating
- 5. Bottom 10% = Very Dangerous Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail <a href="here">here</a>) is the same as our Stock Rating (detail <a href="here">here</a>) except that we incorporate Asset Allocation (details <a href="here">here</a>). The Total Annual Costs Ratings (details <a href="here">here</a>) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

|                 | Portfolio Management Rating |                                  |           |                                       |   |                    |                 |
|-----------------|-----------------------------|----------------------------------|-----------|---------------------------------------|---|--------------------|-----------------|
| Predictive      | Business                    | Strength                         | Valuation |                                       | Valuation                                   |                    | Total           |
| Rating          | Quality of<br>Earnings      | Return on<br>Invested<br>Capital | FCF Yield | Price to<br>Economic<br>Book<br>Value | Market-<br>Implied<br>Duration of<br>Growth | Cash<br>Allocation | Annual<br>Costs |
| Very Dangerous  | Misleading Trend            | Bottom Quintile                  | < -5%     | >3.5 or -1<0                          | > 50  | > 20%              | > 4 %           |
| Dangerous       | False Positive              | 4th Quintile                     | -5% < -1% | 2.4<3.5 or <-<br>1                    | 20 < 50                                     | 8% < 20%           | 2% < 4%         |
| Neutral         | Neutral EE                  | 3rd Quintile                     | -1% < 3%  | 1.6 < 2.4                             | 10 < 20                                     | 2.5% < 8%          | 1% < 2%         |
| Attractive      | Positive EE                 | 2nd Quintile                     | 3% < 10%  | 1.1 < 1.6                             | 3 < 10                                      | 1% < 2.5%          | 0.5% < 1%       |
| Very Attractive | Rising EE                   | Top Quintile                     | > 10%     | 0 < 1.1                               | 0 < 3                                       | <1%                | < 0.5%          |



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### New Constructs® - Profile

#### How New Constructs Creates Value for Clients

- 1. **Superior Recommendations** Our <u>stock picks</u> consistently outperform. See our track record in our <u>stock-picking accolades</u> and <u>Proof Is In Performance</u> reports.
- 2. **More Accurate Research** Our <u>patented Research Platform</u> for <u>reversing accounting distortions</u> and discounted cash flow analysis leverages better data to deliver smarter research.
- 3. **Time Savings** We check the fine print in thousands of corporate filings so you don't have to. As reported by <u>Barron's</u>, our expertise in analyzing SEC filings delivers <u>Hidden Gems and Red Flags</u> that drive long-term stock-picking success.
- 4. **Transparency** We are proud to share the results of our analysis of over 50,000 10Ks. Request the Corporate Disclosure Transgressions report we provided the SEC. Our reports detail all data and assumptions. Company Models enable users to change them.
- 5. **Objectivity** New Constructs is an independent research firm, not tied to Wall Street or investment banking services. Our models are driven by comprehensive high-quality data not stories. See our presentation to the Senate Banking Committee, the SEC and many others in DC.

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Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

#### Additional Information

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