

# **Investment Style Ratings For ETFs, Mutual Funds & Stocks**

At the beginning of the first quarter of 2016, only the Large Cap Blend style earns an Attractive-or-better rating. Our style ratings are based on the aggregation of our fund ratings for every ETF and mutual fund in each style.

Investors looking for style funds that hold quality stocks should look no further than the Large Cap Blend and Large Cap Value styles. These styles house the most Attractive-or-better rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good <u>portfolio management</u>, or good stock picking, with low <u>total annual costs</u>.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

See Figures 4 through 13 for a detailed breakdown of ratings distributions by investment style. See our <u>ETF &</u> <u>mutual fund screener</u> for rankings, ratings and reports on 6800+ mutual funds and 400+ ETFs. Our fund rating methodology is detailed <u>here</u>.

All of our reports on the best & worst ETFs and mutual funds in every investment style are available here.

### Figure 1: Ratings For All Investment Styles

Style	Overall Rating		
Small Cap Growth	Dangerous		
Small Cap Value	Dangerous		
Mid Cap Value	Dangerous		
Mid Cap Growth	Dangerous		
Small Cap Blend	Dangerous		
All Cap Growth	Neutral		
Mid Cap Blend	Neutral		
Large Cap Growth	Neutral		
All Cap Value	Neutral		
All Cap Blend	Neutral		
Large Cap Value	Neutral		
Large Cap Blend	Attractive		

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better rating.

Vulcan Value Partners Fund (VVPLX) is the top rated Large Cap Blend fund. It gets our Very Attractive rating by allocating over 61% of its value to Attractive-or-better-rated stocks.

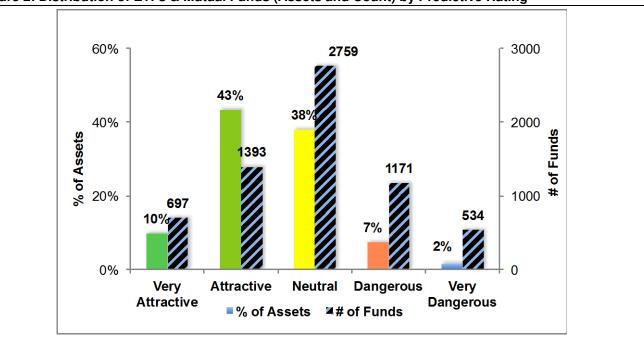
Oracle Corporation (ORCL: \$35/share has long been one of our favorite stocks held by VVPLX and earns a Very Attractive rating. Over the past decade, Oracle has grown after-tax profit (NOPAT) by 15% compounded annually. The company's earns a top quintile 23% return on invested capital (ROIC). Oracle has grown into a cash machine, generating over \$40.7 billion in free cash flow over the past five years. Unwarranted concerns about the company's ability to adapt to new cloud technologies have created a great buying opportunity. At its current price of \$35/share, ORCL earns a price-to-economic book value (PEBV) ratio of 0.9. This ratio means that the market expects Oracle's NOPAT to permanently decline by 10% from current levels. If Oracle can instead grow NOPAT by just 5% compounded annually for the next decade, the stock is worth \$57/share today – a 63% upside.

Neuberger Berman Small Cap Growth (NSNAX) is the worst rated Small Cap Growth fund. It gets our Very Dangerous rating by allocating over 48% of its value to Dangerous-or-worse-rated stocks. Making matters worse, it charges investors total annual costs of 5.37%.



Brunswick Corporation (BC: \$42/share) is one of our least favorite stocks held by NSNAX and earns a Dangerous rating. Over the past decade, Brunswick's NOPAT has fallen by 1% compounded annually. Over the same time, the company's ROIC has declined from 9% in 2004 to 8% over the trailing-twelve months. Despite the continued deterioration of the business, the stock remains overvalued. To justify its current price of \$42/share, Brunswick must grow NOPAT by 10% compounded annually for the next 16 years. This expectation seems rather optimistic given Brunswick's inability to grow profits over the prior decade.

Figure 2 shows the distribution of our Predictive Ratings for all investment style ETFs and mutual funds.



### Figure 2: Distribution of ETFs & Mutual Funds (Assets and Count) by Predictive Rating

Figure 3 offers additional details on the quality of the investment style funds. Note that the average total annual cost of Very Dangerous funds is almost five times that of Very Attractive funds.

### **Figure 3: Predictive Rating Distribution Stats**

	Very Attractive	Attractive	Neutral	Dangerous	Very Dangerous
# of ETFs & Funds	697	1393	2759	1171	534
% of ETFs & Funds	11%	21%	42%	18%	8%
% of TNA	10%	43%	38%	7%	2%
Avg TAC	0.67%	0.49%	1.18%	2.10%	3.09%

\* Avg TAC = Weighted Average Total Annual Costs Source: New Constructs, LLC and company filings

This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.

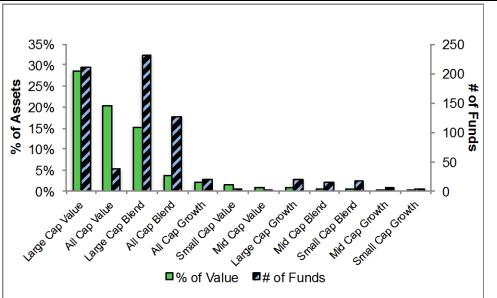
Source: New Constructs, LLC and company filings



### Ratings by Investment Style

Figure 4 presents a mapping of Very Attractive funds by investment style. The chart shows the number of Very Attractive funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Attractive.





Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4

Figure 5: Very Attractive ETFs & Mutual Funds by Investment Style
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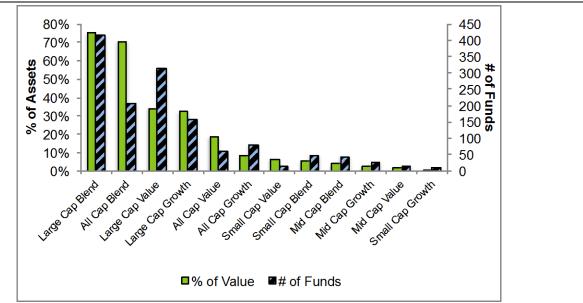
Style	% of Style Assets	# of Very Attractive Funds	% of Very Attractive Funds in Style
Large Cap Value	29%	210	22%
All Cap Value	20%	37	13%
Large Cap Blend	15%	231	25%
All Cap Blend	4%	127	16%
All Cap Growth	II Cap Growth 2% 21		4%
Small Cap Value	1%	4	1%
Mid Cap Value	ue 1% 2		1%
Large Cap Growth	1%	21	3%
Mid Cap Blend	1%	16	5%
Small Cap Blend	1%	17	2%
Mid Cap Growth	0%	6	2%
Small Cap Growth	0%	5	1%



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Figure 6 presents a mapping of Attractive funds by investment style. The chart shows the number of Attractive funds in each style and the percentage of assets allocated to Attractive-rated funds in each style.

### Figure 6: Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

### Figure 7: Attractive ETFs & Mutual Funds by Investment Style

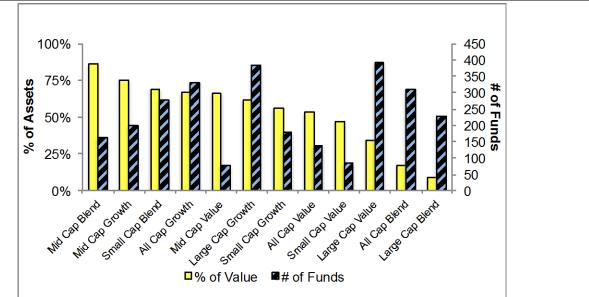
Style	Style % of Style Assets		% of Attractive Funds in Style	
Large Cap Blend	75%	417	46%	
All Cap Blend	71%	208	27%	
Large Cap Value	34%	313	33%	
Large Cap Growth	32%	157	23%	
All Cap Value	All Cap Value 19%		21%	
All Cap Growth	8%	81	14%	
Small Cap Value	6%	15	6%	
Small Cap Blend	5%	46	6%	
Mid Cap Blend	4%	44	12%	
Mid Cap Growth	3%	26	7%	
Mid Cap Value	2%	16	12%	
Small Cap Growth	1%	10	2%	



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Figure 8 presents a mapping of Neutral funds by investment style. The chart shows the number of Neutral funds in each investment style and the percentage of assets allocated to Neutral-rated funds in each style.





Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

### Figure 9: Neutral ETFs & Mutual Funds by Investment Style

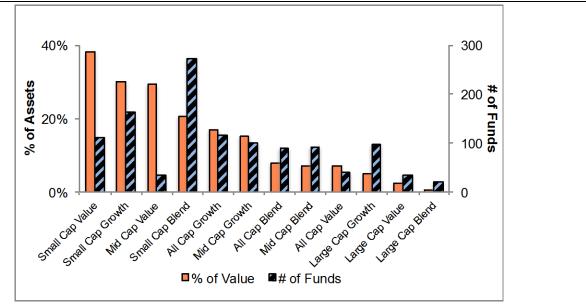
Style	Style % of Style Assets		% of Neutral Funds in Style	
Mid Cap Blend	86%	163	46%	
Mid Cap Growth	75%	201	54%	
Small Cap Blend	69%	277	38%	
All Cap Growth	67%	332	57%	
Mid Cap Value	66%	76	55%	
Large Cap Growth	61%	383	57%	
Small Cap Growth	56%	178	36%	
All Cap Value	53%	137	48%	
Small Cap Value	47%	83	31%	
Large Cap Value	35%	392	41%	
All Cap Blend	17%	311	40%	
Large Cap Blend	9%	226	25%	



Figure 10 presents a mapping of Dangerous funds by fund style. The chart shows the number of Dangerous funds in each investment style and the percentage of assets allocated to Dangerous-rated funds in each style.

The landscape of style ETFs and mutual funds is littered with Dangerous funds. Investors in Small Cap Value have put over 38% of their assets in Dangerous-rated funds.

### Figure 10: Dangerous ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 11 presents the data charted in Figure 10.

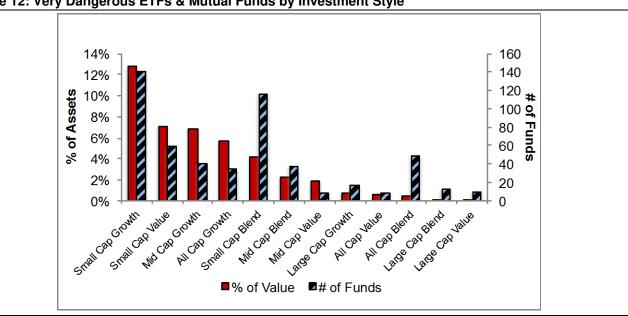
#### Figure 11: Dangerous ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Dangerous Funds	% of Dangerous Funds in Style		
Small Cap Value	38%	110	41%		
Small Cap Growth	30%	162	33%		
Mid Cap Value	29%	35	26%		
Small Cap Blend	21%	273	37%		
All Cap Growth	17%	117	20%		
Mid Cap Growth	15%	99	27%		
All Cap Blend	8%	89	11%		
Mid Cap Blend	7%	92	26%		
All Cap Value	7%	40	14%		
Large Cap Growth	5%	97	14%		
Large Cap Value	3%	36	4%		
Large Cap Blend	1%	21	2%		



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Figure 12 presents a mapping of Very Dangerous funds by fund style. The chart shows the number of Very Dangerous funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Dangerous.



### Figure 12: Very Dangerous ETFs & Mutual Funds by Investment Style

Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

#### Figure 13: Very Dangerous ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Very Dangerous Funds	% of Very Dangerous Funds in Style
Small Cap Growth	13%	140	28%
Small Cap Value	7%	59	22%
Mid Cap Growth	7%	41	11%
All Cap Growth	6%	34	6%
Small Cap Blend	4%	116	16%
Mid Cap Blend	2%	38	11%
Mid Cap Value	2%	8	6%
Large Cap Growth	1%	17	3%
All Cap Value	1%	9	3%
All Cap Blend	0%	49	6%
Large Cap Blend	0%	13	1%
Large Cap Value	0%	10	1%

Source: New Constructs, LLC and company filings

Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, sector or theme.



### Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Dangerous Rating
- 5. Bottom 10% = Very Dangerous Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail <u>here</u>) is the same as our Stock Rating (detail <u>here</u>) except that we incorporate Asset Allocation (details <u>here</u>). The Total Annual Costs Ratings (details <u>here</u>) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating							
Predictive	Business Strength		Predictive Business		Valuation			Total
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs	
Very Dangerous	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %	
Dangerous	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%	
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%	
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%	
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%	



## *New Constructs<sup>®</sup> – Profile*

### How New Constructs Creates Value for Clients

- We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensic accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.
- Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.
- In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.
- QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends? ANSWER: They should not.
- Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.
- The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

### **Our Philosophy About Research**

Accounting data is not designed for equity investors, but for debt investors. <u>Accounting data must be</u> <u>translated into economic earnings</u> to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. <u>Economic earnings</u> are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

### Additional Information

Incorporated in July 2002, <u>New Constructs</u> is an independent publisher of investment research that provides clients with consulting and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. <u>NOPAT</u>, <u>Invested Capital</u>, and <u>WACC</u>, to create <u>economic earnings models</u>, which are necessary to understand the true profitability and valuation of companies. Visit the <u>Free Archive</u> to download samples of our research. New Constructs is a <u>BBB accredited</u> business and a member of the <u>Investorside Research Association</u>.



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