

Free Cash Flow (FCF): Explanation & Examples

Free cash flow (FCF) reflects the amount of cash free for distribution to all stakeholders.

The level of FCF does not always reflect the health of a business or its prospects. For example, a large amount of FCF can be a sign that a company has limited investment opportunities and, hence, limited growth prospects. On the other hand, negative FCF can be an attractive indication that a company has more investment opportunities than it can fund with internal cash flows. Zero FCF could mean that the company generates just enough cash to internally fund its growth opportunities.

There are many ways to calculate free cash flow. Most approaches are short cuts to our more comprehensive approach to the calculation. The formula for FCF can be seen in Figure 1. For more on FCF, <u>see here</u>.

Figure 1: How To Calculate Free Cash Flow

NOPAT – Change In Invested Capital

Or

NOPAT
- Change In Net Working Capital (excludes Excess Cash)
- Change In Fixed Assets
= Free Cash Flow

Sources: New Constructs, LLC and company filings

We've highlighted companies that misrepresent their free cash flow in order to trick investors into believing they are more profitable than they truly are. <u>As we note in our article on ROIC, the FCF calculation is not hard.</u> <u>Getting all the data to ensure the calculation is performed with high integrity numbers is the hard part.</u> We put extraordinary effort into ensuring we use the best possible NOPAT and Invested Capital for FCF calculations.

Free cash flow yield (free cash flow/<u>enterprise value</u>) is a nice ratio to understand profits relative to the value of the business. In our opinion, it is far superior to dividend yield in reflecting cash flows relative to value.

Figure 2 contains the companies with the highest and lowest level of FCF and their FCF yields.

Figure 2: Companies With Most Positive/Negative Free Cash Flow

Ticker	Name	FCF	FCF Yield	
Highest Free Cash Flow				
GE	General Electric	\$122,634	44%	
AAPL	Apple Inc.	\$45,945	10%	
RDS.A	Royal Dutch Shell	\$32,449	15%	
NTT	Nippon Telegraph and Telephone	\$31,361	17%	
С	Citigroup	\$28,605	18%	
Lowest Free Cash Flow				
PBR	Petroleo Brasileiro S.A.	(\$48,513)	-19%	
MDT	Medtronic	(\$55,638)	-43%	
AGN	Allergan	(\$70,411)	-46%	
Т	AT&T Inc.	(\$92,800)	-19%	
DB	Deutsche Bank	(\$129,550)	-451%	

Sources: New Constructs, LLC and company filings. Only includes companies with positive NOPAT

Page 1 of 4

Important Disclosure Information is contained on the last page of this report. The recipient of this report is directed to read these disclosures.



DILIGENCE PAYS 4/11/16

Per Figure 2, General Electric has the most free cash flow out of all companies under coverage. See General Electric's historical free cash flow, dating back to 1998, <u>in our model here</u>. You can see that in nine of the past 10 years, General Electric has generated positive free cash flow, totaling to a cumulative \$385 billion. Despite the impressive FCF generation, GE earns a Dangerous rating, largely due to its valuation. At its current price, General Electric has a price to economic book value (<u>PEBV</u>) ratio of 2.7. This ratio means the market expects GE's NOPAT to grow by 270% from current levels. The <u>adjustments page</u> in our model shows all the adjustments we make to get NOPAT and Invested Capital right for GE's FCF calculation.

Apple Inc. (AAPL), Royal Dutch Shell (RDS.A), Nippon Telegraph and Telephone (NTT), and Citigroup (C) round out the list of companies that generate the most FCF. Additionally, these companies earn a high free cash flow yield.

Deutsche Bank (DB) generates the least, or most negative, free cash flow of all companies under coverage. You can see DB's free cash flow dating back to 2012 <u>here</u>. In Deutsche Bank's case, the company has generated negative FCF for the past two years. 2015 was affected by a large increase in long-term liabilities, which greatly increased DB's invested capital, but failed to increase profits. The <u>adjustments page</u> in our model shows all the adjustments we make to get NOPAT and Invested Capital right for DB's FCF calculation.

Petroleo Brasileiro (PBR), Medtronic (MDT), Allergan (AGN) and AT&T (T) round out the list of companies generating the least free cash flow.

Our models and calculations are 100% transparent because we want our clients to know how much work we do to ensure we give them the best earnings quality and valuation models in the business.

Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, sector, style, or theme.



New Constructs[®] – Profile

How New Constructs Creates Value for Clients

- We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensics accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.
- Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.
- In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.
- QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends? ANSWER: They should not.
- Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.
- The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. <u>Accounting data must be</u> <u>translated into economic earnings</u> to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. <u>Economic earnings</u> are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

Additional Information

Incorporated in July 2002, <u>New Constructs</u> is an independent publisher of investment research that provides clients with consulting and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. <u>NOPAT</u>, <u>Invested Capital</u>, and <u>WACC</u>, to create <u>economic earnings models</u>, which are necessary to understand the true profitability and valuation of companies. Visit the <u>Free Archive</u> to download samples of our research. New Constructs is a <u>BBB accredited</u> business and a member of the <u>Investorside Research Association</u>.



DISCLOSURES

New Constructs®, LLC (together with any subsidiaries and/or affiliates, "New Constructs") is an independent organization with no management ties to the companies it covers. None of the members of New Constructs' management team or the management team of any New Constructs' affiliate holds a seat on the Board of Directors of any of the companies New Constructs covers. New Constructs does not perform any investment or merchant banking functions and does not operate a trading desk.

New Constructs' Stock Ownership Policy prevents any of its employees or managers from engaging in Insider Trading and restricts any trading whereby an employee may exploit inside information regarding our stock research. In addition, employees and managers of the company are bound by a code of ethics that restricts them from purchasing or selling a security that they know or should have known was under consideration for inclusion in a New Constructs report nor may they purchase or sell a security for the first 15 days after New Constructs issues a report on that security.

DISCLAIMERS

The information and opinions presented in this report are provided to you for information purposes only and are not to be used or considered as an offer or solicitation of an offer to buy or sell securities or other financial instruments. New Constructs has not taken any steps to ensure that the securities referred to in this report are suitable for any particular investor and nothing in this report constitutes investment, legal, accounting or tax advice. This report includes general information that does not take into account your individual circumstance, financial situation or needs, nor does it represent a personal recommendation to you. The investments or services contained or referred to in this report may not be suitable for you and it is recommended that you consult an independent investment advisor if you are in doubt about any such investments or investment services.

Information and opinions presented in this report have been obtained or derived from sources believed by New Constructs to be reliable, but New Constructs makes no representation as to their accuracy, authority, usefulness, reliability, timeliness or completeness. New Constructs accepts no liability for loss arising from the use of the information presented in this report, and New Constructs makes no warranty as to results that may be obtained from the information presented in this report. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information and opinions contained in this report reflect a judgment at its original date of publication by New Constructs and are subject to change without notice. New Constructs may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them and New Constructs is under no obligation to insure that such other reports are brought to the attention of any recipient of this report.

New Constructs' reports are intended for distribution to its professional and institutional investor customers. Recipients who are not professionals or institutional investor customers of New Constructs should seek the advice of their independent financial advisor prior to making any investment decision or for any necessary explanation of its contents.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would be subject New Constructs to any registration or licensing requirement within such jurisdiction.

This report may provide the addresses of websites. Except to the extent to which the report refers to New Constructs own website material, New Constructs has not reviewed the linked site and takes no responsibility for the content therein. Such address or hyperlink (including addresses or hyperlinks to New Constructs own website material) is provided solely for your convenience and the information and content of the linked site do not in any way form part of this report. Accessing such websites or following such hyperlink through this report shall be at your own risk.

All material in this report is the property of, and under copyright, of New Constructs. None of the contents, nor any copy of it, may be altered in any way, copied, or distributed or transmitted to any other party without the prior express written consent of New Constructs. All trademarks, service marks and logos used in this report are trademarks or service marks or registered trademarks or service marks of New Constructs.

Copyright New Constructs, LLC 2003 through the present date. All rights reserved.