

New Stocks on Most Attractive/Most Dangerous: July 2016

Recap from June Picks

Our Most Attractive Stocks (-3.7%) underperformed the S&P 500 (-0.8%) last month. Most Attractive Large Cap stock The Macerich Company (MAC) gained 12% and Most Attractive Small Cap stock Children's Place (PLCE) was up 11%. Overall, 14 out of the 40 Most Attractive stocks outperformed the S&P 500 in June.

Our Most Dangerous Stocks (-3.4%) outperformed the S&P 500 (-0.8%) last month. Most Dangerous Large Cap stock Penske Automotive Group (PAG) fell by 25% and Most Dangerous Small Cap Stock Marchex (MCHX) fell by 12%. Overall, 23 out of the 40 Most Dangerous stocks outperformed the S&P 500 in June.

The successes of the Most Attractive and Most Dangerous stocks highlight the value of our forensic accounting as featured in Barron's. Being a true value investor is an increasingly difficult, if not impossible, task considering the amount of data contained in the ever-longer annual reports. By analyzing key details in these SEC filings, our research protects investors' portfolios and allows our clients to execute value-investing strategies with more confidence and integrity.

12 new stocks make our Most Attractive list this month and 12 new stocks fall onto the Most Dangerous list this month. July's Most Attractive and Most Dangerous stocks were made available to members on July 7, 2016.

Our Most Attractive stocks have high and rising return on invested capital (ROIC) and low price to economic book value ratios. Most Dangerous stocks have misleading earnings and long growth appreciation periods implied by their market valuations.

Most Attractive Stock Feature for July: Syntel Inc. (SYNT: \$47/share)

Syntel Inc. (SYNT), information technology and knowledge process outsourcing provider, is one of the additions to our Most Attractive stocks for July.

Syntel has built a highly profitable business by providing outsourced IT services and knowledge process outsourcing to companies across the globe. Over the past decade, Syntel has grown after-tax profit (NOPAT) by an impressive 21% compounded annually to \$221 million. NOPAT has increased to \$233 million over the last twelve months, per Figure 1.

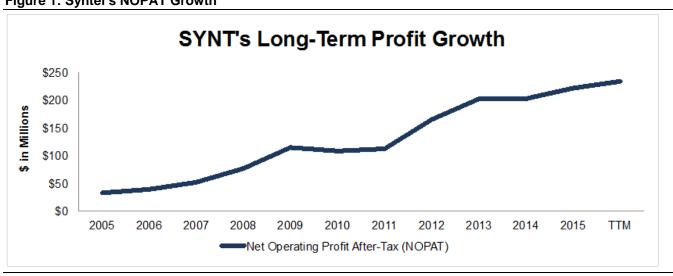


Figure 1: Syntel's NOPAT Growth

Sources: New Constructs, LLC and company filings

Every year since 1998, Syntel has earned a return on invested capital (ROIC) above 30% and currently earns a top-guintile 42% ROIC. Additionally, Syntel's NOPAT margin has improved from 14% in 2005 to 24% over the last twelve months.

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New Constructs®

Impacts of Footnotes Adjustments And Forensic Accounting

In order to derive the <u>true recurring cash flows</u>, an accurate <u>invested capital</u>, and an accurate shareholder value, we made the following adjustments to Syntel's 2015 10-K:

Income Statement: we made \$55 million of adjustments, with a net effect of removing \$31 million in nonoperating income (3% of revenue). We removed \$31 million in <u>non-operating income</u> and \$12 million in <u>non-operating expenses</u>. You can see all the adjustments made to SYNT's income statement <u>here</u>.

Balance Sheet: we made \$1.5 billion of adjustments to calculate invested capital with a net decrease of \$683 million. One of the largest adjustments was \$236 million due to <u>other comprehensive income</u>. This adjustment represented 20% of reported net assets. You can see all the adjustments made to SYNT's balance sheet here.

Valuation: we made \$1.2 billion of adjustments with a net effect of increasing shareholder value by \$900 million. The largest adjustment was the inclusion of \$1.1 billion in <u>excess cash</u>. This adjustment represents 27% of Syntel's market cap.

Current Valuation Implies No Profit Growth

SYNT has marginally outpaced the broader market and is up 5% year-to-date (compared to 4.5% S&P 500). However, at its current valuation, SYNT is significantly undervalued and currently has a price-to-economic book value (PEBV) ratio of 1.0. This ratio means that the market expects SYNT's NOPAT to never meaningfully increase from its current levels. This expectation seems rather pessimistic given the past decade of profit growth. If Syntel can grow NOPAT by just 6% compounded annually for the next decade, the stock is worth \$65/share today – a 38% upside.

Most Dangerous Stock Feature: Acadia Healthcare (ACHC: \$54/share)

Acadia Healthcare (ACHC), rehabilitation center provider, is one of the additions to our <u>Most Dangerous stocks</u> for July.

ACHC has grown revenue by an astonishing 69% compounded annually from 2011-2015. Over this time, Acadia's <u>economic earnings</u>, the true cash flows of the business have declined from -\$13 million to -\$153 million. Over the last twelve months, economic earnings have fallen even further to -\$221 million, per Figure 2.



Figure 2: ACHC's Increasingly Negative Economic Earnings

In addition to increasing losses, Acadia's ROIC has been persistently low, and the company currently earns a bottom-quintile 5% ROIC as of the last twelve months. Further compounding the poor fundamentals, the company has burned through a cumulative -\$3.4 billion in free cash flow since 2012.



Forensic Accounting Reveals Overstated EPS

In order to derive the true recurring cash flows, an accurate invested capital, and a real shareholder value, we made the following adjustments to Acadia Healthcare's 2015 10-K:

Income Statement: we made \$225 million of adjustments with a net impact of removing \$104 million in nonoperating expenses (6% of revenue). We removed \$165 million in <u>non-operating expenses</u> and \$60 million in <u>non-operating income</u>. You can see all the adjustments made to ACHC's income statement <u>here</u>.

Balance Sheet: we made \$1.2 billion of adjustments to calculate invested capital with a net decrease of \$36 million. The largest adjustment was \$579 million related to <u>midyear adjustments</u>. This adjustment represented 15% of reported net assets. You can see all the adjustments made to ACHC's balance sheet <u>here</u>.

Valuation: we made \$3.8 billion of adjustments with a net effect of decreasing shareholder value by \$3.8 billion. There were no adjustments that increased shareholder value. The largest adjustment was the removal of \$3.8 billion in <u>total debt</u>, which includes \$123 million in <u>off balance sheet debt</u>. This adjustment represents 80% of Acadia's market cap.

Overly Optimistic Expectations Baked Into Valuation

Despite the clear breakdown in fundamentals, ACHC is priced for significant profit growth in the future. To justify it's current price of \$54/share, ACHC must grow NOPAT (and free cash flow) by 14% compounded annually for the next 12 years. In this scenario, we conservatively assume ACHC can grow NOPAT without any spending on working capital or fixed assets, which is unlikely, but allows us to create a best-case scenario. For reference, ACHC's invested capital has grown on average \$968 million (54% of 2015 revenue) each year since 2012.

On the other hand, even if ACHC can grow NOPAT by 12% compounded annually for the next decade, the stock is worth only \$30/share today – a 44% downside.

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Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, style, or theme.



New Constructs® – Profile

How New Constructs Creates Value for Clients

- We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensic accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.
- Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.
- In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.

QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends? ANSWER: They should not.

Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.

The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

Additional Information

Incorporated in July 2002, <u>New Constructs</u> is an independent publisher of investment research that provides clients with consulting and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. <u>NOPAT</u>, <u>Invested Capital</u>, and <u>WACC</u>, to create <u>economic earnings models</u>, which are necessary to understand the true profitability and valuation of companies. Visit the <u>Free Archive</u> to download samples of our research. New Constructs is a <u>BBB accredited</u> business and a member of the <u>Investorside Research Association</u>.



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