BEST & WORST FUNDS

7/18/16

ETF & Mutual Fund Rankings: Utilities Sector

The Utilities sector ranks last out of the ten sectors as detailed in our <u>3Q16 Sector Ratings for ETFs and Mutual Funds</u> report. <u>Last quarter</u>, the Utilities sector ranked ninth. It gets our Very Dangerous rating, which is based on an aggregation of ratings of nine ETFs and 32 mutual funds in the Utilities sector as of July 15, 2016. See a recap of our <u>2Q16 Sector Ratings here</u>.

Figure 1 ranks from best to worst all nine Utilities ETFs and Figure 2 shows the five best and worst-rated Utilities mutual funds. Not all Utilities sector ETFs and mutual funds are created the same. The number of holdings varies widely (from 20 to 250). This variation creates drastically different investment implications and, therefore, ratings.

Investors should not buy any Utilities ETFs or mutual funds because none get an Attractive-or-better rating. If you must have exposure to this sector, you should buy a basket of Attractive-or-better rated stocks and avoid paying undeserved fund fees. Active management has a long history of not paying off.

Figure 1: ETFs with the Best & Worst Ratings - Top 5

	Allocation of ETF Holdings					
Ticker	Attractive- or-better Stocks	Neutral Stocks	Dangerous- or-worse Stocks	Predictive Rating		
Best ETFs (only 4)						
FUTY	0%	6%	91%	Dangerous		
VPU	0%	6%	92%	Dangerous		
XLU	0%	4%	92%	Dangerous		
PSCU	7%	0%	93%	Dangerous		
Worst ETFs						
RYU	3%	3%	88%	Dangerous		
IDU	0%	6%	91%	Dangerous		
UTES	0%	5%	93%	Dangerous		
PUI	3%	2%	93%	Very Dangerous		
FXU	4%	4%	92%	Very Dangerous		

^{*} Best ETFs exclude ETFs with TNAs less than \$100 million for inadequate liquidity.

Sources: New Constructs, LLC and company filings



Figure 2: Mutual Funds with the Best & Worst Ratings - Top 5

	Allocation					
Ticker	Attractive- or-better Stocks	Neutral Stocks	Dangerous- or-worse Stocks	Predictive Rating		
Best Mutual Funds						
EVUYX	7%	5%	72%	Neutral		
EVUDX	7%	5%	72%	Dangerous		
EVUCX	7%	5%	72%	Dangerous		
EVUBX	7%	5%	72%	Dangerous		
FUFRX	0%	3%	86%	Dangerous		
Worst Mutual Funds						
FAUFX	0%	4%	80%	Very Dangerous		
FUGAX	0%	4%	80%	Very Dangerous		
ICTVX	2%	8%	81%	Very Dangerous		
PRUAX	0%	7%	69%	Very Dangerous		
RYUTX	0%	6%	81%	Very Dangerous		

^{*} Best mutual funds exclude funds with TNAs less than \$100 million for inadequate liquidity.

Sources: New Constructs, LLC and company filings

ICON Utilities Fund (ICTUX) is excluded from Figure 2 because its total net assets (TNA) are below \$100 million and do not meet our liquidity minimums.

Fidelity MSCI Utilities Index ETF (FUTY) is the top-rated Utilities ETF and Wells Fargo Utility & Telecommunications Fund (EVUYX) is the top-rated Utilities mutual fund. FUTY earns a Dangerous rating and EVUYX earns a Neutral rating.

First Trust Utilities AlphaDEX Fund (FXU) is the worst rated Utilities ETF and Rydex Utilities Fund (RYUTX) is the worst rated Utilities mutual fund. Both earn a Very Dangerous rating.

75 stocks of the 3000+ we cover are classified as Utilities stocks.

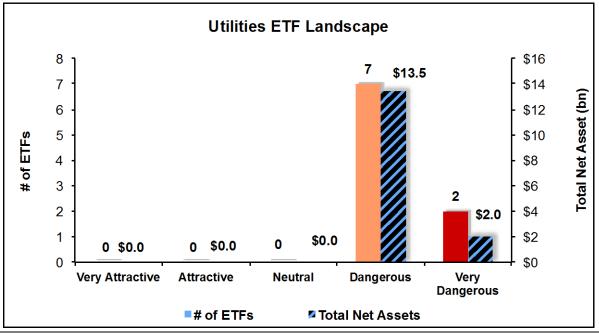
There are no Utilities stocks under coverage that receive an Attractive-or-better rating. UGI Corporation (UGI: \$45/share) is one of only four Neutral rated stocks. Over the last decade, UGI has grown after-tax profit (NOPAT) by 10% compounded annually. The company earned a 7% return on invested capital (ROIC) over the last twelve months, which is up from 4% in 2012. While the market has recognized this consistent growth in profits, UGI's current valuation leaves more room for upside than other stocks in the sector. At its current price of \$45/share, UGI has a price-to-economic book value (PEBV) ratio of 1.2. This ratio means that the market expects UGI's NOPAT to grow by 20% over the remaining life of the corporation. This expectation could seem low given UGI's 10% compound annual growth rate in profits over the past decade. If UGI can grow NOPAT by 6% compounded annually for the next decade, the stock is worth \$55/share today – a 22% upside.

WGL Holdings (WGL: \$71/share) is one of our least favorite stocks held by Utilities ETFs and mutual funds and earns a Dangerous rating. WGL's <u>economic earnings</u> have declined from -\$25 million in 2005 to -\$54 million in 2015. Over the last twelve months, economic earnings have fallen further to -\$59 million. The company's ROIC has fallen from 6% in 2005 to a bottom-quintile 4% over the last twelve months. Despite a history of shareholder destruction, WGL is priced for significant profit growth. To justify its current price of \$71/share, WGL must grow NOPAT by 8% compounded annually for the next 11 years. For reference, this scenario assumes more than double WGL's NOPAT growth over the past decade, which only highlights the optimistic expectations already baked into the stock price.



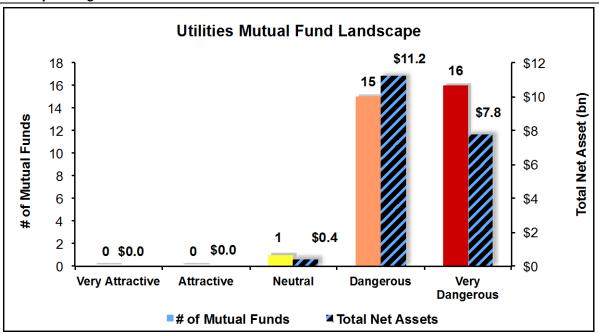
Figures 3 and 4 show the rating landscape of all Utilities ETFs and mutual funds.

Figure 3: Separating the Best ETFs From the Worst ETFs



Sources: New Constructs, LLC and company filings

Figure 4: Separating the Best Mutual Funds From the Worst Mutual Funds



Sources: New Constructs, LLC and company filings

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Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, sector or theme.



New Constructs® - Profile

How New Constructs Creates Value for Clients

We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensic accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.

Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.

In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.

QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends?

ANSWER: They should not.

Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.

The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

Additional Information

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