



New Stocks on Safest Dividend Yield Model Portfolio: November 2016

10 new stocks make our [Safest Dividend Yield Model Portfolio](#) this month. [November's Safest Dividend Yield Model Portfolio](#) was made available to members on November 22, 2016.

Recap from October's Picks

Our Safest Dividend Yield Model Portfolio (+6.8%) outperformed the S&P 500 (+2.5%) last month. The best performing stocks in the portfolio were large cap stock Kohl's Corporation (KSS), which was up 25%, and small cap stock, Inteligent (IQNT), which was up 35%. Overall, 12 out of the 20 Safest Dividend Yield stocks outperformed the S&P in October.

The success of the Safest Dividend Yield Model Portfolio highlights the value of our forensic accounting ([featured in Barron's](#)). Companies with strong [free cash flow](#) provide higher quality and safer dividend yields because we know they have the cash to support the dividend. By analyzing [footnotes](#) in SEC filings, we are able to calculate cash flow more accurately and diligently for 3000+ companies [under coverage](#).

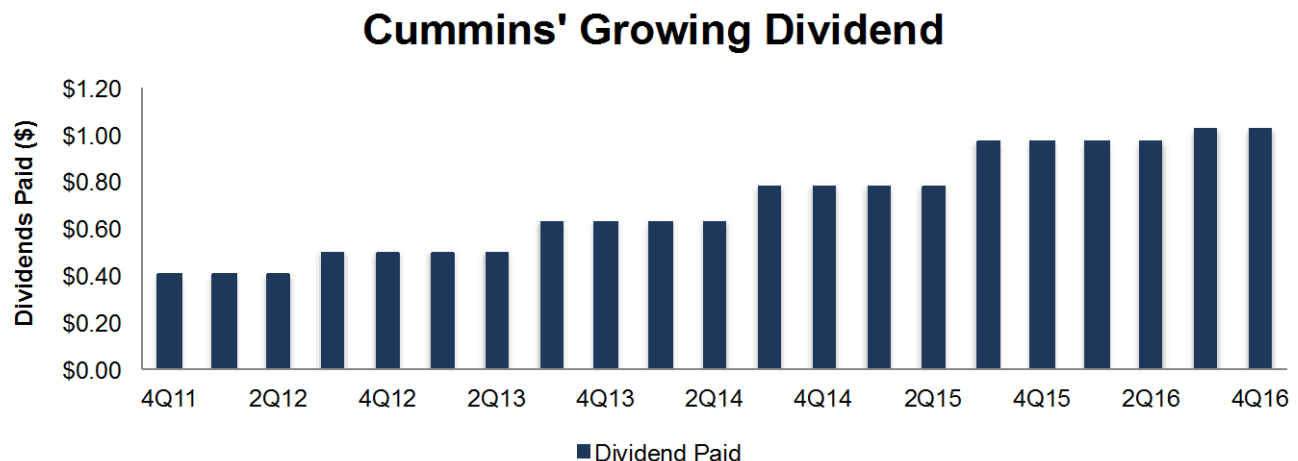
This Model Portfolio only includes stocks that earn an [Attractive or Very Attractive](#) rating, have positive free cash flow and [economic earnings](#), and offer a dividend yield greater than 3%. We think this combination provides a uniquely well-screened group of stocks that can deliver returns greater than the market.

New Stock Feature for November Cummins Inc. (CMI: \$137/share)

Cummins Inc. (CMI), diesel and natural gas engine manufacturer, is one of the additions to our Safest Dividend Yield Model Portfolio in November.

Over the past decade, Cummins has grown after-tax profit ([NOPAT](#)) by 10% compounded annually and currently earns an 11% return on invested capital ([ROIC](#)). Over the same time, Cummins has increased its dividend payment from \$0.09/quarter in 4Q06 to \$1.02/quarter in 4Q16. Figure 2 provides details on CMI's dividend growth over the last five years. CMI's dividend currently yields 3% compared to 2% for the S&P 500.

Figure 1: Dividend Growth Since 4Q11



Sources: New Constructs, LLC and company filings

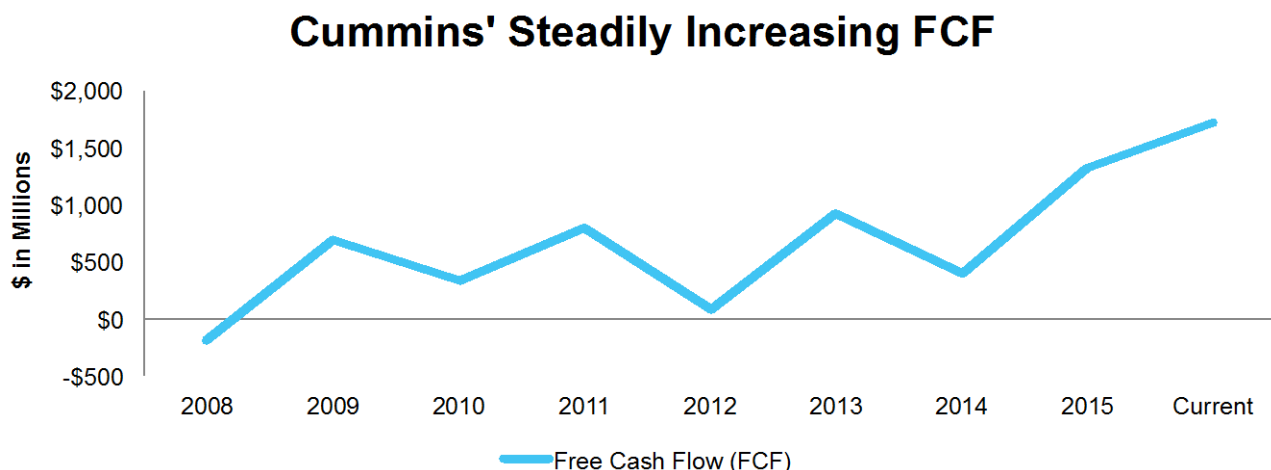
Rising Free Cash Flow Aids In Dividend Security

As with all companies in the Safest Dividend Yield Model Portfolio, Cummins earns positive free cash flow and economic earnings. In fact, CMI has generated positive FCF every year since 2008, to the tune of cumulative \$4.6 billion, per Figure 2. Companies with strong free cash flow provide higher quality dividend yields because



we know the firm has the cash to support its dividend. On the flip side, dividend yields from companies with low or negative free cash flow cannot be trusted as much because the company may not be able to sustain such a high dividend for much longer.

Figure 2: Improving Free Cash Flow



Sources: New Constructs, LLC and company filings

Despite Price Increase, CMI Remains Undervalued

Despite Cummins' share price increasing 58% year-to-date, shares remain undervalued. At its current price of \$137/share, CMI has a price-to-economic book value ([PEBV](#)) ratio of 1.3. This ratio means the market expects CMI's NOPAT to grow by only 30% over the remainder of its corporate life. Such expectations seem pessimistic for a firm that has grown profits by 10% compounded annually over the past decade.

If Cummins can achieve 9% NOPAT margins (5 year average, and TTM margin) and [grow NOPAT by just 6% compounded annually for the next decade](#), the stock is worth \$161/share today – an 18% upside. Coupled with CMI's 3% dividend yield, this stock provides a great low risk/ high reward opportunity.

Impacts of Footnotes Adjustments and Forensic Accounting

In order to derive the true recurring cash flows, an accurate invested capital, and a real shareholder value, we made the following adjustments to Cummins' 2015 10-K:

Income Statement: we made \$1.3 billion of adjustments with a net effect of removing \$339 million in non-operating expense (2% of revenue). We removed \$836 million related to [non-operating expenses](#) and \$497 million related to [non-operating income](#). See all adjustments made to CMI's income statement [here](#).

Balance Sheet: we made \$4.1 billion of adjustments to calculate invested capital with a net increase of \$1.1 billion. The most notable adjustment was \$1.4 billion (12% of reported net assets) related to [other comprehensive income](#). See all adjustments to CMI's balance sheet [here](#).

Valuation: we made \$3.5 billion of adjustments with a net effect of decreasing shareholder value by \$2.2 billion. The largest adjustment to shareholder value was the removal of \$2.5 billion in [total debt](#), which includes \$555 million in [off-balance sheet operating leases](#). This lease adjustment represents 2% of CMI's market value. Despite the net decrease in shareholder value, CMI remains undervalued.

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Disclosure: David Trainer, Kyle Guske II, and Kyle Martone receive no compensation to write about any specific stock, style, or theme.

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How New Constructs Creates Value for Clients

We find it. You benefit. Cutting-edge technology enables us to scale our [forensic accounting expertise](#) across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.

Our [stock rating methodology](#) instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.

In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.

QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends?

ANSWER: They should not.

Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.

The drivers of our [forward-looking fund ratings](#) are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating ([details here](#)) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. [Accounting data must be translated into economic earnings](#) to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. [Economic earnings](#) are what matter because they are:

1. Based on the complete set of financial information available.
2. Standard for all companies.
3. A more accurate representation of the true underlying cash flows of the business.

Additional Information

Incorporated in July 2002, [New Constructs](#) is an independent publisher of investment research that provides clients with consulting and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. [NOPAT](#), [Invested Capital](#), and [WACC](#), to create [economic earnings models](#), which are necessary to understand the true profitability and valuation of companies. Visit the [Free Archive](#) to download samples of our research. New Constructs is a [BBB accredited](#) business and a member of the [Investorside Research Association](#).



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