

## **Investment Style Ratings For ETFs and Mutual Funds**

At the beginning of the second quarter of 2017, only the Large Cap Blend and All Cap Blend styles earn an Attractive-or-better rating. Our style ratings are based on the aggregation of our fund ratings for every ETF and mutual fund in each style. See last quarter's Style Ratings <u>here</u>.

Investors looking for style funds that hold quality stocks should look no further than the Large Cap Blend and All Cap Blend styles. These styles house the highest rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good <u>portfolio management</u>, or good stock picking, with low <u>total annual costs</u>.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

See Figures 4 through 13 for a detailed breakdown of ratings distributions by investment style. See our <u>ETF &</u> <u>mutual fund screener</u> for rankings, ratings and reports on 7000+ mutual funds and 400+ ETFs. Our fund rating methodology is detailed <u>here</u>.

All of our reports on the best & worst ETFs and mutual funds in every investment style are available here.

#### Figure 1: Ratings for All Investment Styles

	Style Small Cap Value Small Cap Growth Mid Cap Growth Small Cap Blend Mid Cap Value All Cap Growth Mid Cap Blend All Cap Value Large Cap Growth Large Cap Value All Cap Blend Large Cap Blend	Overall Rating
	Small Cap Value	Dangerous
	Small Cap Growth	Dangerous
	Mid Cap Growth	Dangerous
	Small Cap Blend	Dangerous
	Mid Cap Value	Dangerous
	All Cap Growth	Neutral
	Mid Cap Blend	Neutral
	All Cap Value	Neutral
	Large Cap Growth	Neutral
	Large Cap Value	Neutral
	All Cap Blend	Attractive
	Large Cap Blend	Attractive
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Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better rating.

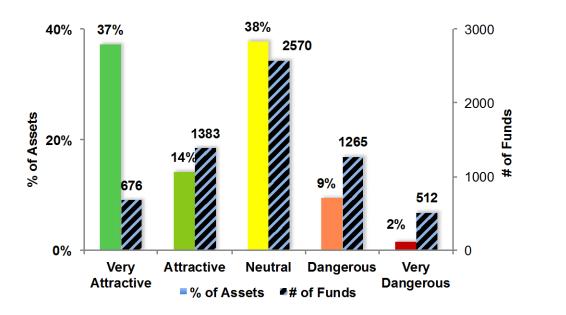
Nuveen Equity Index Fund (FAEIX) is the top rated Large Cap Blend fund. It gets our Very Attractive rating by allocating over 32% of its assets to Attractive-or-better-rated stocks.

Dunham Small Cap Value Fund (DNSVX) is the worst rated Small Cap Value fund. It gets our Very Dangerous rating by allocating over 73% of its assets to Neutral-or-worse-rated stocks. Making matters worse, it charges investors total annual costs of 3.18%.



Figure 2 shows the distribution of our Predictive Ratings for all investment style ETFs and mutual funds.





#### Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the investment style funds. Note that the average total annual cost of Very Dangerous funds is over 15 times that of Very Attractive funds.

#### **Figure 3: Predictive Rating Distribution Stats**

	Very Attractive	Attractive	Neutral	Dangerous	Very Dangerous
# of ETFs & Funds	676	1383	2570	1265	512
% of ETFs & Funds	11%	22%	40%	20%	8%
% of TNA	37%	14%	38%	9%	2%
Avg TAC	0.17%	0.82%	1.12%	1.67%	2.60%
* Avg TAC = Weighted Average Total Annual Costs					

Source: New Constructs, LLC and company filings

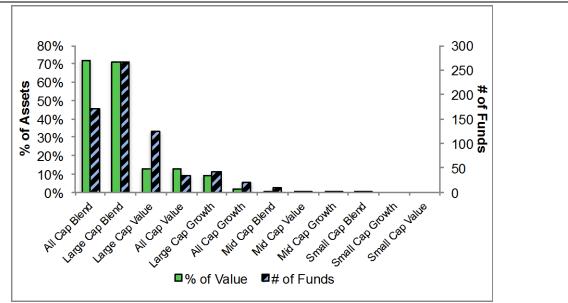
This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.



#### Ratings by Investment Style

Figure 4 presents a mapping of Very Attractive funds by investment style. The chart shows the number of Very Attractive funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Attractive.

#### Figure 4: Very Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

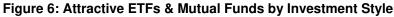
Figure 5 presents the data charted in Figure 4

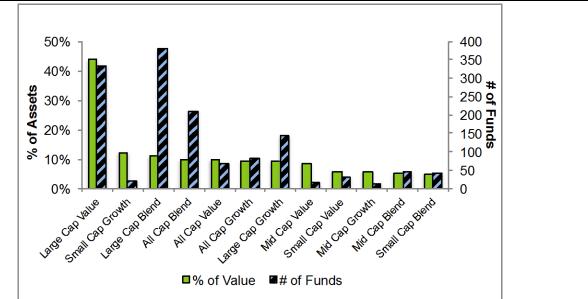
#### Figure 5: Very Attractive ETFs & Mutual Funds by Investment Style

Style	% of Style Assets		
All Cap Blend	72%	171	23%
Large Cap Blend	71%	267	30%
Large Cap Value	13%	125	13%
All Cap Value	13%	34	11%
Large Cap Growth	9%	42	6%
All Cap Growth	2%	22	4%
Mid Cap Blend	0%	9	2%
Mid Cap Value	0%	2	1%
Mid Cap Growth	0%	1	0%
Small Cap Blend	0%	3	0%
Small Cap Growth	0%	0	0%
Small Cap Value	0%	0	0%



Figure 6 presents a mapping of Attractive funds by investment style. The chart shows the number of Attractive funds in each style and the percentage of assets allocated to Attractive-rated funds in each style.





Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

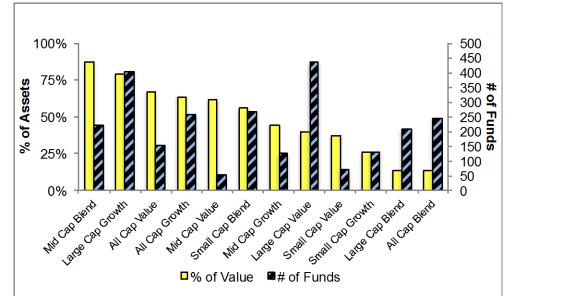
### Figure 7: Attractive ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Attractive Funds	% of Attractive Funds in Style	
Large Cap Value	44%	333	35%	
Small Cap Growth	12%	20	5%	
Large Cap Blend	11%	379	43%	
All Cap Blend	10%	211	29%	
All Cap Value	10%	67	22%	
All Cap Growth	9%	81	16%	
Large Cap Growth	9%	143	22%	
Mid Cap Value	9%	16	11%	
Small Cap Value	6%	31	11%	
Mid Cap Growth	6%	14	4%	
Mid Cap Blend	5%	46	11%	
Small Cap Blend	5%	42	5%	



Figure 8 presents a mapping of Neutral funds by investment style. The chart shows the number of Neutral funds in each investment style and the percentage of assets allocated to Neutral-rated funds in each style.





Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

#### Figure 9: Neutral ETFs & Mutual Funds by Investment Style

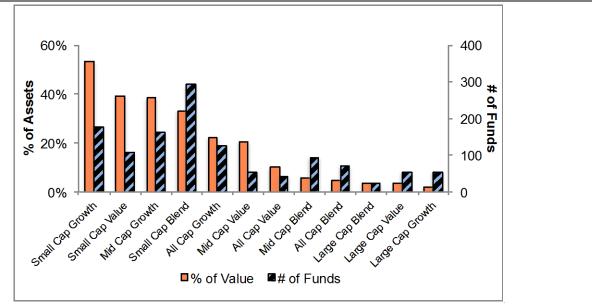
Style	% of Style Assets	# of Neutral Funds	% of Neutral Funds in Style	
Mid Cap Blend	87%	220	55%	
Large Cap Growth	79%	401	62%	
All Cap Value	67%	155	50%	
All Cap Growth	64%	257	50%	
Mid Cap Value	62%	55	36%	
Small Cap Blend	56%	269	35%	
Mid Cap Growth	45%	126	35%	
Large Cap Value	40%	433	45%	
Small Cap Value	37%	70	26%	
Small Cap Growth	26%	131	32%	
Large Cap Blend	14%	208	24%	
All Cap Blend	13%	245	34%	



Figure 10 presents a mapping of Dangerous funds by fund style. The chart shows the number of Dangerous funds in each investment style and the percentage of assets allocated to Dangerous-rated funds in each style.

The landscape of style ETFs and mutual funds is littered with Dangerous funds. Investors in Small Cap Growth have put over 53% of their assets in Dangerous-rated funds.

#### Figure 10: Dangerous ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

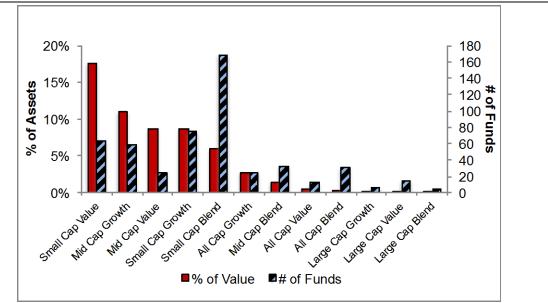
Figure 11 presents the data charted in Figure 10.

#### Figure 11: Dangerous ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Dangerous Funds	% of Dangerous Funds in Style
Small Cap Growth	53%	178	44%
Small Cap Value	39%	108	40%
Mid Cap Growth	38%	163	45%
Small Cap Blend	all Cap Blend 33%		38%
All Cap Growth	22% 128		25%
Mid Cap Value	21%	55	36%
All Cap Value	10%	43	14%
Mid Cap Blend	6%	94	23%
All Cap Blend	5%	71	10%
Large Cap Blend	4%	24	3%
Large Cap Value	4%	54	6%
Large Cap Growth	2%	55	9%



Figure 12 presents a mapping of Very Dangerous funds by fund style. The chart shows the number of Very Dangerous funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Dangerous.



#### Figure 12: Very Dangerous ETFs & Mutual Funds by Investment Style

Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

#### Figure 13: Very Dangerous ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Very Dangerous Funds	% of Very Dangerous Funds in Style	
Small Cap Value	18%	64	23%	
Mid Cap Growth	11%	59	16%	
Mid Cap Value	9%	24	16%	
Small Cap Growth	9%	75	19%	
Small Cap Blend	6%	168	22%	
All Cap Growth	3%	24	5%	
Mid Cap Blend	1%	32	8%	
All Cap Value	1%	12	4%	
All Cap Blend	0%	30	4%	
Large Cap Growth	0%	6	1%	
Large Cap Value	0%	14	1%	
Large Cap Blend	0%	4	0%	

Source: New Constructs, LLC and company filings

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Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, sector or theme.

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### Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Dangerous Rating
- 5. Bottom 10% = Very Dangerous Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail <u>here</u>) is the same as our Stock Rating (detail <u>here</u>) except that we incorporate Asset Allocation (details <u>here</u>). The Total Annual Costs Ratings (details <u>here</u>) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating						
Predictive	Business Strength		Valuation				Total
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs
Very Dangerous	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %
Dangerous	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%



## New Constructs® – Profile

### How New Constructs Creates Value for Clients

- We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensic accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.
- Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.
- In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.
- QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends? ANSWER: They should not.
- Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.
- The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

### **Our Philosophy About Research**

Accounting data is not designed for equity investors, but for debt investors. <u>Accounting data must be</u> <u>translated into economic earnings</u> to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. <u>Economic earnings</u> are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

### Additional Information

Incorporated in July 2002, <u>New Constructs</u> is an independent publisher of investment research that provides clients with consulting and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. <u>NOPAT</u>, <u>Invested Capital</u>, and <u>WACC</u>, to create <u>economic earnings models</u>, which are necessary to understand the true profitability and valuation of companies. Visit the <u>Free Archive</u> to download samples of our research. New Constructs is a <u>BBB accredited</u> business and a member of the <u>Investorside Research Association</u>.



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