STOCK PICKS AND PANS

8/29/17

New Stocks on Safest Dividend Yields Model Portfolio: August 2017

Nine new stocks make our <u>Safest Dividend Yield Model Portfolio</u> this month, which was made available to members on August 24, 2017.

Recap from July's Picks

Our Safest Dividend Yield Model Portfolio underperformed the S&P 500 last month. The Model Portfolio fell 2.6% on a price return basis and fell 2.4% on a total return basis. The S&P 500 fell 0.6% on a price return basis and total return basis. The best performing stocks in the portfolio were large cap stock GameStop Corporation (GME), which was up 4%, and small cap stock, TransAct Technologies (TACT), which was up 16%. Overall, 10 out of the 20 Safest Dividend Yield stocks outperformed the S&P in July.

Since inception, this Model Portfolio is up 9% on a price return basis (S&P +13) and 13% on a total return basis (S&P +15%).

This Model Portfolio highlights the value of our <u>Robo-Analyst technology</u>, which scales our forensic accounting expertise (featured in Barron's) across thousands of stocks.

This Model Portfolio only includes stocks that earn an <u>Attractive or Very Attractive</u> rating, have positive free cash flow and <u>economic earnings</u>, and offer a dividend yield greater than 3%. Companies with strong <u>free cash flow</u> provide higher quality and safer dividend yields because we know they have the cash to support the dividend. We think this portfolio provides a uniquely well-screened group of stocks that can help clients outperform.

New Stock Feature for August: General Mills, Inc. (GIS: \$54/share)

General Mills (GIS), a producer of consumer foods such as cereals and snacks, is one of the additions to our Safest Dividend Yield Model Portfolio in August.

Over the past decade, GIS has grown revenue by 2% compounded annually. Per Figure 1, after-tax profit (NOPAT) has grown 3% compounded annually over the same period. The firm's ability to grow NOPAT faster than revenue can be credited to margin improvement. NOPAT margin has increased from 12% in 2007 to 13% in 2017. Return on invested capital (ROIC) has also been impressively consistent. Since 2007, GIS has averaged a 9% ROIC with a high of 11% and a low of 8%.

Add in the 3.6% dividend yield and it's easy to see why GIS earned a spot on this month's Model Portfolio.

Figure 1: GIS NOPAT Growth Since 2007



Sources: New Constructs, LLC and company filings



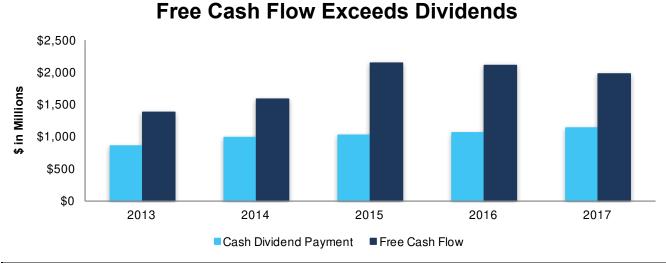
STOCKS PICKS AND PANS 8/29/17

Free Cash Flow Supports Dividend Growth

GIS has increased its quarterly dividend from \$0.38 to \$0.49 over the past five years, or 7% compounded annually. Dividend growth has been made possible by GIS' strong free cash flow. Per Figure 2, GIS has generated cumulative FCF of \$9.2 billion (29% of market cap) and paid out cumulative dividends of \$5.1 billion since 2013. GIS' 2017 FCF of nearly \$2 billion equates to a 4% FCF yield compared to 3% for the average S&P 500 stock.

Companies with strong free cash flow provide higher quality dividend yields because we know the firm has the cash to support its dividend. On the flip side, dividends from companies with low or negative free cash flow cannot be trusted as much because the company may not be able to sustain paying dividends.

Figure 2: General Mills' FCF vs. Dividend Since 2013



Sources: New Constructs, LLC and company filings

GIS Remains Undervalued

GIS is down 12% year-to-date, while the S&P 500 is up 9%. This price depreciation amidst solid fundamentals provides an attractive buying opportunity. At its current price of \$54/share, GIS has a price-to-economic book value (PEBV) of 1.0. This ratio means the market expects GIS' NOPAT to never grow from current levels. This expectation seems rather pessimistic for a firm with a long track record of NOPAT growth.

If GIS can maintain 2017 NOPAT margins (13%) and grow NOPAT by just 2% compounded annually for the next decade, the stock is worth \$71/share today – a 31% upside from the current valuation. Significant upside potential coupled with GIS' 3.6% dividend yield provide investors with an attractive risk/reward opportunity.

Impacts of Footnotes Adjustments and Forensic Accounting

Our Robo-Analyst technology enables us to perform forensic accounting with scale and provide the research needed to fulfill fiduciary duties. In order to derive the true recurring cash flows, an accurate invested capital, and a real shareholder value, we made the following adjustments to General Mills' 2017 10-K:

Income Statement: we made \$1.8 billion of adjustments with a net effect of removing \$348 million in non-operating expense (2% of revenue). We removed \$1.1 billion related to non-operating expenses and \$746 million related to non-operating income. See all adjustments made to GIS' income statement here.

Balance Sheet: we made \$5.7 billion of adjustments to calculate invested capital with a net increase of \$5.6 billion. The most notable adjustment was \$2.3 billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to ocentrollook.org/nc/48/6/ billion (14% of reported net assets) related to <a href="http

Valuation: we made \$14.4 billion of adjustments with a net effect of decreasing shareholder value by \$14.4 billion. Apart from \$10.2 billion in total debt, which includes \$428 million in off-balance sheet operating leases,



STOCKS PICKS AND PANS 8/29/17

the largest adjustment to shareholder value was \$1.7 billion in <u>deferred tax liabilities</u>. This tax adjustment represents 5% of GIS' market value. Despite the decrease in shareholder value, GIS remains undervalued.

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Disclosure: David Trainer, Kyle Guske II, and Kenneth James receive no compensation to write about any specific stock, style, or theme.

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Ratings & screeners on 3000 stocks, 450 ETFs and 7000 mutual funds help you make prudent investment decisions.

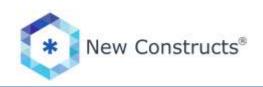
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To fulfill the Duty of Care, research should be:

- 1. **Comprehensive** All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide <u>tangible</u>, <u>quantifiable correlation</u> to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our <u>robo-analyst technology</u> empowers us to perform for thousands of stocks, ETFs and mutual funds.



STOCKS PICKS AND PANS 8/29/17

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