

DILIGENCE PAYS 12/14/2018

Getting Clients the Truth About Misleading Accounting Earnings

The TD Ameritrade network featured our report on the misleading rise in accounting earnings for Corporate America as well as the importance of analyzing <u>economic earnings</u>.

Watch the TD Ameritrade Network Interview

Looking for more on economic earnings? Clients of TD Ameritrade have <u>access to New Constructs reports</u> and ratings on over 10,000 stocks, mutual funds, and exchange-traded funds (ETFs) directly from their TD Ameritrade accounts.

TD Ameritrade clients now get the sophisticated fundamental research that Wall Street insiders use.

This <u>Ernst & Young white paper</u> shows the material superiority of our data and research. <u>Harvard Business School</u> features the <u>Robo-Analyst technology we use</u> to scale expert analysis with machine learning.

The average investor no longer has to settle for the often incomplete and conflicted research from traditional providers.

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Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, sector, style, or theme.

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New Constructs® - Research to Fulfill the Fiduciary Duty of Care

Ratings & screeners on 3000 stocks, 450 ETFs and 7000 mutual funds help you make prudent investment decisions.

New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

To fulfill the Duty of Care, research should be:

- 1. **Comprehensive** All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
- 2. Un-conflicted Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide <u>tangible</u>, <u>quantifiable correlation</u> to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our <u>robo-analyst technology</u> empowers us to perform for thousands of stocks, ETFs and mutual funds.

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