



This 2018 IPO Is Starting to Look Like a Bargain

Our latest featured stock is a company we recently upgraded after being lukewarm on its IPO last year. We pulled this highlight from last week's research of 232 10-K filings.

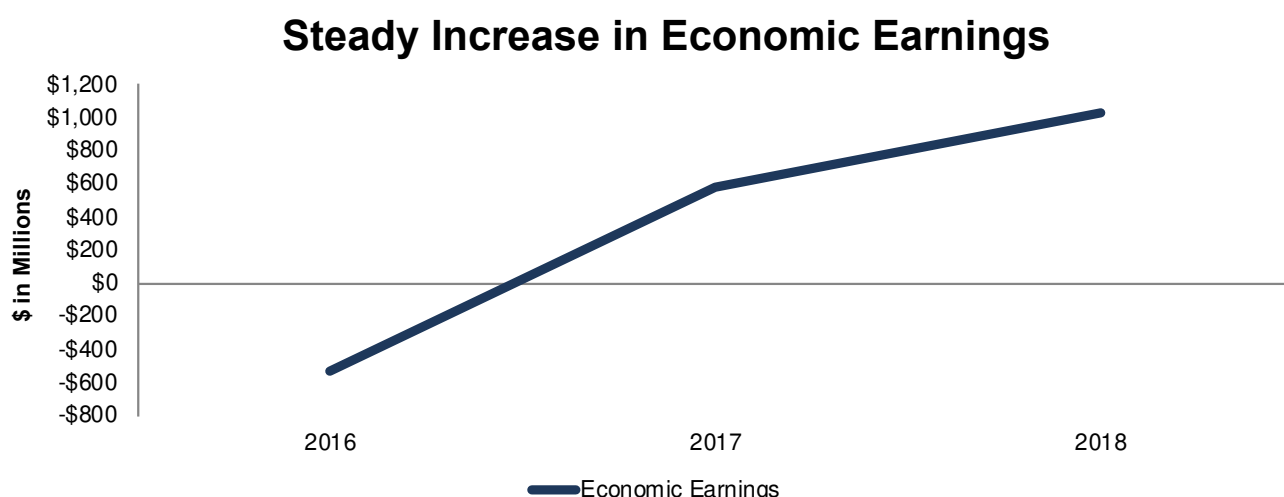
Get the best fundamental research

Analyst Jacob McDonough found several unusual items in the footnotes of AXA Equitable Holdings' (EQH) 2018 10-K.

When EQH went public last year, we initiated coverage with a [Neutral rating](#). The company's [economic earnings](#) – the true cash flows of the business – had improved in 2017, but we weren't sure if it was a one-year blip or a longer trend. In addition, the company still had a modest return on invested capital ([ROIC](#)) of 7% and negative [free cash flow](#), so we advised caution.

As Figure 1 shows, EQH's economic earnings continued to improve in 2018.

Figure 1: Economic Earnings for EQH Since 2016



Sources: New Constructs, LLC and company filings.

Along with growth in economic earnings, EQH's ROIC improved from 7% to 10%, and its free cash flow turned positive.

We made two key adjustments to EQH's income statement in order to calculate ROIC and economic earnings:

- On [page 244](#), we removed a \$109 million (1% of revenue) non-recurring pension settlement charge from operating expenses
- On [page 264](#), we removed a \$7 million restructuring charge from operating earnings

We also made an important balance sheet adjustment:

- On [page 261](#), we added back \$1.4 billion in accumulated other comprehensive loss

Despite its fundamental improvements, EQH is down 3% from its first day post IPO closing price (vs. S&P up 4%), which leaves the stock with a price to economic book value ([PEBV](#)) ratio of 0.3. This ratio means the market expects the company's after-tax operating profit ([NOPAT](#)) to permanently decline by 70%.

This cheap valuation, along with its improved cash flows, led us to upgrade the stock to Very Attractive.

**Critical Details Found in Financial Filings by Our [Robo-Analyst Technology](#)**

In total, we made the following adjustments to AXA Equitable Holdings' 2018 10-K:

Income Statement: we made \$913 million of adjustments, with a net effect of removing \$543 million in non-operating expense. We removed \$185 million in [non-operating income](#) and \$728 million in [non-operating expense](#). You can see all the adjustments made to EQH's income statement [here](#).

Balance Sheet: we made \$7.5 billion of adjustments to calculate invested capital with a net increase of \$5.2 billion. You can see all the adjustments made to EQH's balance sheet [here](#).

Valuation: we made \$4.1 billion of adjustments with a net effect of decreasing shareholder value by \$4.1 billion. You can see all the adjustments made to EQH's valuation [here](#).

The Power of the Robo-Analyst

We pulled this highlight from last week's research of 232 10-K filings, from which our [Robo-Analyst](#) technology collected 21,224 data points. Our analyst team used this data to make 4,371 forensic accounting [adjustments](#) with a dollar value of \$972 billion. The adjustments were applied as follows:

- 1,776 income statement adjustments with a total value of \$88 billion
- 1,834 balance sheet adjustments with a total value of \$364 billion
- 761 valuation adjustments with a total value of \$521 billion

Figure 2: Filing Season Diligence for Week of March 11-17

	Filings Parsed	Data Points Collected	# of Adjustments	Total Value of Adjustments (\$Billions)
Filing Season Week 4	232	21,224	4,371	\$972
Filing Season Total	1,676	172,646	35,312	\$13,824

Sources: New Constructs, LLC and company filings.

Every year in this six-week stretch from mid-February through the end of March, we parse and analyze roughly 2,000 10-Ks to update our [models](#) for companies with 12/31 and 1/31 fiscal year ends. This effort is made possible by the combination of expertly trained human analysts with what we call the "[Robo-Analyst](#)." Featured by Harvard Business School in "[Disrupting Fundamental Analysis with Robo-Analysts](#)", our research automation technology uses machine learning and natural language processing to automate robust financial modeling.

No Substitute for Diligence

Our technology enables us to deliver fundamental diligence at a previously impossible scale. We believe this research is necessary to uncover the true profitability of a firm and make sound investment decisions. Ernst & Young's recent white paper, "[Getting ROIC Right](#)", demonstrates how the adjustments we make contribute to materially superior models and metrics.

Only by reading through the footnotes and making adjustments to [reverse accounting distortions](#) can investors and advisors alike get beyond the [noise](#) and get the truth about earnings and valuation.

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Disclosure: David Trainer, Jacob McDonough, and Sam McBride receive no compensation to write about any specific stock, sector, style, or theme.

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New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

To fulfill the Duty of Care, research should be:

1. **Comprehensive** - All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
2. **Un-conflicted** - Clients deserve unbiased research.
3. **Transparent** - Advisors should be able to show how the analysis was performed and the data behind it.
4. **Relevant** - Empirical evidence must provide [tangible, quantifiable correlation](#) to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our [robo-analyst technology](#) empowers us to perform for thousands of stocks, ETFs and mutual funds.



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