



January 2020 Stock Picking Accolades:

#3 in Healthcare, #4 in Consumer Staples, #7 Last Twelve Months

We are January's [#3 ranked stock picker in Healthcare](#) per *SumZero Rankings*. SumZero is a highly exclusive buy-side only community with over 12,000 pre-screened professional portfolio managers.

We are also ranked [#4 in Consumer Staples](#), and [#7 LTM](#) (Last Twelve Months).

Below are some of the ideas, which utilize the superior data and Earnings Distortion research featured by the HBS & MIT Sloan Paper, "[Core Earnings: New Data and Evidence](#)", that drive these high rankings. We give members of New Constructs access to these ideas, as we do all research, before we post them to SumZero.

1. KLA Tencor (KLAC) – long – up 103% [since publishing](#) in August 2017
2. TrueCar Inc. (TRUE) – SHORT – down 67% when [position closed in June 2019](#)
3. Amgen Inc. (AMGN) – long – up 47% [since publishing](#) in May 2017
4. Target Corporation (TGT) – long – up 45% [since publishing](#) in June 2019
5. Western Union – long – up 35% [since publishing](#) in September 2018
6. Dropbox Inc. (DBX) – SHORT – down 33% [since publishing](#) in September 2018

Get the best fundamental research

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Disclosure: David Trainer, Kyle Guske II, and Sam McBride receive no compensation to write about any specific stock, style, or theme.

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Footnotes adjustments matter. We are the ONLY source.

We provide ratings, models, reports & screeners on U.S. 3,000 stocks, 700 ETFs and 7,000 mutual funds.

HBS & MIT Sloan research reveals that:

- **Markets are inefficiently assessing earnings because no one reads the footnotes.**
- **Corporate managers hide gains/losses in footnotes to manage earnings.**
- **Our technology brings the material footnotes data to market for the first time ever.**

Combining human expertise with NLP/ML/AI technologies ([featured by Harvard Business School](#)), we shine a light in the dark corners (e.g. footnotes) of hundreds of thousands of financial filings to unearth critical details.

The HBS & MIT Sloan paper, [Core Earnings: New Data and Evidence](#), shows how our superior data drives uniquely comprehensive and independent debt and equity research.

This [paper](#) compares our analytics on a mega cap company to other major providers. The Appendix details exactly how we stack up.

Learn [more](#).

Quotes from HBS & MIT Sloan professors on our research:

Get better research:

“...the NC dataset provides a novel opportunity to study the properties of non-operating items disclosed in 10-Ks, and to examine the extent to which the market impounds their implications.” – page 20

Pick better stocks:

“Trading strategies that exploit cross-sectional differences in firms’ transitory earnings produce abnormal returns of 7-to-10% per year.” – Abstract

Avoid losses from using other firms’ data:

“...many of the income-statement-relevant quantitative disclosures collected by NC do not appear to be easily identifiable in Compustat...” – page 14

Build better models:

“Core Earnings [calculated using New Constructs’ novel dataset] provides predictive power for various measures of one-year-ahead performance...that is incremental to their current-period counterparts.” – page 4

Exploit market inefficiencies:

“These results ... suggest that the adjustments made by analysts and Compustat to better capture core earnings are incomplete. Moreover, the non-core items identified by NC produce a measure of core earnings that is incremental to alternative measures of operating performance in predicting an array of future income measures.” – page 26

Fulfill fiduciary duties:

“An appropriate measure of accounting performance for purposes of forecasting future performance requires detailed analysis of all quantitative performance disclosures detailed in the annual report, including those reported only in the footnotes and in the MD&A.” – page 33-34



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