

Featured Stock in May's Safest Dividend Yields Model Portfolio

11 new stocks make our <u>Safest Dividend Yields Model Portfolio</u> this month, which was made available to members on May 20, 2020.

Recap from April's Picks

On a price return basis, our Safest Dividend Yields Model Portfolio (+13.1%) outperformed the S&P 500 (+5.7%) by 7.4% from April 22, 2020 through May 18, 2020. On a total return basis, the Model Portfolio (+13.6%) outperformed the S&P 500 (+5.7%) by 7.9% over the same time. The best performing large cap stock was up 33%, and the best performing small cap stock was up 50%. Overall, 12 out of the 20 Safest Dividend Yield stocks outperformed their respective benchmarks (S&P 500 and Russell 2000) from April 22, 2020 through May 18, 2020.

Get the best fundamental research

Only our research utilizes the superior data and earnings adjustments featured by the HBS & MIT Sloan paper, "Core Earnings: New Data and Evidence." This Model Portfolio leverages our <u>Robo-Analyst technology</u>1, which scales our forensic accounting expertise (featured in Barron's) across thousands of stocks.2

This Model Portfolio only includes stocks that earn an <u>Attractive or Very Attractive</u> rating, have positive free cash flow and <u>economic earnings</u>, and offer a dividend yield greater than 3%. Companies with strong <u>free cash flow</u> provide higher quality and safer dividend yields because we know they have the cash to support the dividend. We think this portfolio provides a uniquely well-screened group of stocks that can help clients outperform.

Featured Stock for May: Verizon Communications, Inc. (VZ: \$55/share)

Verizon Communications, Inc. (VZ), is the featured stock in May's Safest Dividend Yields Model Portfolio.

We first made Verizon a Long Idea in <u>September 2015</u> and closed the position in <u>June 2017</u> for no gain. We again made Verizon a Long Idea in <u>September 2019</u>. Since then, VZ is down 5% while the S&P 500 is up 3%.

Verizon has grown revenue by 2% compounded annually and net operating profit after-tax (NOPAT) by 9% compounded annually since 2016. Longer term, Verizon has grown NOPAT by 8% compounded annually over the past two decades. The firm's NOPAT margin has increased from 15% in 2016 to 18% over the trailing-twelve-months (TTM), while its return on invested capital (ROIC) improved from 6.8% to 7.4% over the same time.

1 Harvard Business School features the powerful impact of our research automation technology in the case <u>New Constructs: Disrupting</u>. Fundamental Analysis with Robo-Analysts.

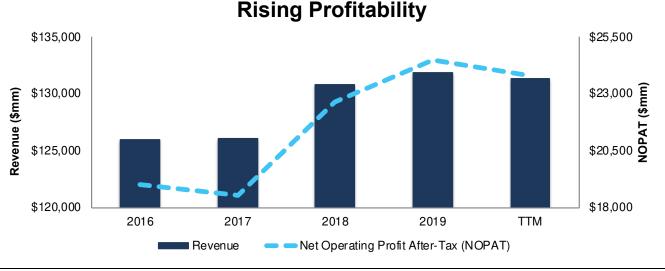
² This paper compares our analytics on a mega cap company to Bloomberg and Capital IQ (SPGI) in a detailed appendix.

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Important Disclosure Information is contained on the last page of this report. The recipient of this report is directed to read these disclosures.



Figure 1: Verizon's Revenue & NOPAT Since 2016

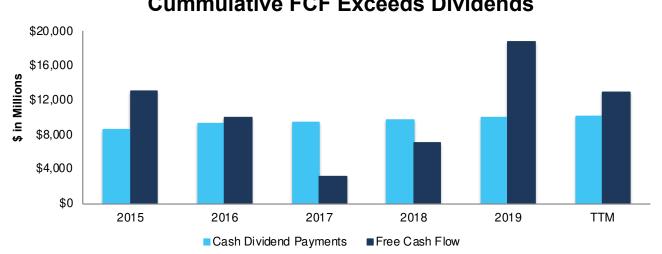


Sources: New Constructs, LLC and company filings

Cash Flow Supports Dividend Payments

Verizon has increased its dividend for 14 consecutive years and stated in its 1Q20 earnings call that it was in a "very good position" to continue dividend payments. The firm increased its dividend payments from \$2.23/share in 2015 to \$2.44/share in 2019, or 2% compounded annually. The current quarterly dividend, when annualized, equals \$2.46/share and provides a 4.5% dividend yield. Verizon's dividend payment has been supported by the firm's strong free cash flow (ECE). Verizon generated \$52.1 billion (23% of current market cap) in FCF while paying \$47.1 billion in dividends from 2015 to 2019, per Figure 2. Over the TTM period, Verizon has generated \$12.9 billion in FCF and paid out \$10.1 billion in dividends.





Cummulative FCF Exceeds Dividends

Sources: New Constructs, LLC and company filings

Companies with strong FCF provide higher quality dividend yields because we know the firm has the cash to support its dividend. On the other hand, dividends from companies with low or negative FCF cannot be trusted as much because the company may not be able to sustain paying dividends.



VZ is Undervalued

At its current price of \$55/share, Verizon has a price-to-economic book value (PEBV) ratio of 0.5. This ratio means the market expects Verizon's NOPAT to permanently decline by 50%. This expectation seems overly pessimistic given that Verizon has grown NOPAT by 9% compounded annually since 2016, and 4% compounded annually over the past decade.

Even if Verizon's NOPAT margin falls to 15% (10-year low vs. 18% TTM) and the firm grows NOPAT by just 2% compounded annually for the next decade, the stock is worth \$105/share today – a 91% upside. See the math behind this reverse DCF scenario.

Critical Details Found in Financial Filings by Our Robo-Analyst Technology

As investors <u>focus more</u> on fundamental research, research automation technology is needed to analyze all the critical financial <u>details in financial filings</u> as shown in the Harvard Business School and MIT Sloan paper, "Core <u>Earnings: New Data and Evidence</u>".

Below are specifics on the adjustments we make based on Robo-Analyst findings in Verizon's 2019 10-K:

Income Statement: we made \$14.4 billion of adjustments with a net effect of removing \$5.2 billion in nonoperating expenses (4% of revenue). See all adjustments made to Verizon's income statement here.

Balance Sheet: we made \$153.0 billion of adjustments to calculate invested capital with a net increase of \$71.8 billion. The most notable adjustment was \$69.3 billion (28% of reported net assets) in <u>deferred tax assets</u>. See all adjustments to Verizon's balance sheet <u>here</u>.

Valuation: we made \$214.2 billion of adjustments with a net effect of decreasing shareholder value by \$205.3 billion. Apart from total debt and net deferred tax liabilities, one of the most notable adjustments to shareholder value was \$16.7 billion in <u>underfunded pensions</u>. This adjustment represents 7% of Verizon's market value. See all adjustments to Verizon's valuation here.

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Disclosure: David Trainer, Kyle Guske II, and Matt Shuler receive no compensation to write about any specific stock, style, or theme.

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Footnotes adjustments matter. We are the ONLY source.

We provide ratings, models, reports & screeners on U.S. 3,000 stocks, 700 ETFs and 7,000 mutual funds.

HBS & MIT Sloan research reveals that:

- Markets are inefficiently assessing earnings because no one reads the footnotes.
- Corporate managers hide gains/losses in footnotes to manage earnings.
- Our technology brings the material footnotes data to market for the first time ever.

Combining human expertise with NLP/ML/AI technologies (featured by Harvard Business School), we shine a light in the dark corners (e.g. footnotes) of hundreds of thousands of financial filings to unearth critical details.

The HBS & MIT Sloan paper, <u>Core Earnings: New Data and Evidence</u>, shows how our superior data drives uniquely comprehensive and independent debt and equity research.

This <u>paper</u> compares our analytics on a mega cap company to other major providers. The Appendix details exactly how we stack up.

Learn more.

Quotes from HBS & MIT Sloan professors on our research:

Get better research:

"...the NC dataset provides a novel opportunity to study the properties of non-operating items disclosed in 10-Ks, and to examine the extent to which the market impounds their implications." – page 20

Pick better stocks:

"Trading strategies that exploit cross-sectional differences in firms' transitory earnings produce abnormal returns of 7-to-10% per year." – Abstract

Avoid losses from using other firms' data:

"...many of the income-statement-relevant quantitative disclosures collected by NC do not appear to be easily identifiable in Compustat..." – page 14

Build better models:

"Core Earnings [calculated using New Constructs' novel dataset] provides predictive power for various measures of one-year-ahead performance...that is incremental to their current-period counterparts." – page 4

Exploit market inefficiencies:

"These results ... suggest that the adjustments made by analysts and Compustat to better capture core earnings are incomplete. Moreover, the non-core items identified by NC produce a measure of core earnings that is incremental to alternative measures of operating performance in predicting an array of future income measures." – page 26

Fulfill fiduciary duties:

"An appropriate measure of accounting performance for purposes of forecasting future performance requires detailed analysis of all quantitative performance disclosures detailed in the annual report, including those reported only in the footnotes and in the MD&A." – page 33-34



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