



# **Model Enhancement: Compare Past & Implied Future Profits**

We're excited to announce enhancements to the Decision page of our Company Valuation Models.

<u>Institutional members</u> can now compare, in a single chart, the past performance of key metrics with the future performance implied by the stock price. You can see examples of these charts in the valuation section of our <u>Long Idea</u> and <u>Danger Zone</u> reports, e.g. <u>see Figure 11 in this report</u>. These charts help investors visualize the differences between past performance and future expectations baked into a stock for the multiple forecast scenarios clients can program into our <u>reverse DCF models</u>.

Clients can chart past vs future performance for these metrics:

- Revenue
- Net operating profit before-tax
- Net operating profit after-tax (<u>NOPAT</u>)
- Free cash flow (<u>FCF</u>)
- Return on invested capital (ROIC)
- NOPAT margins
- Average invested capital turns
- Economic earnings
- Average invested capital
- Invested capital

Figure 1 shows the new Decision page charting capabilities.

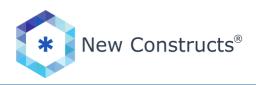
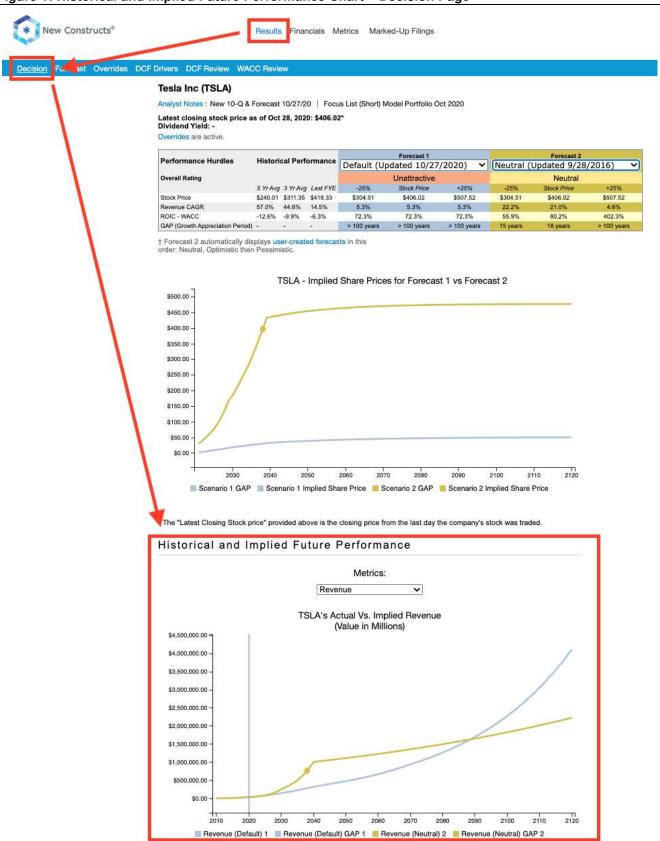


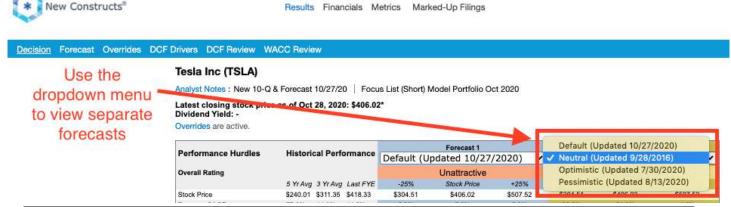
Figure 1: Historical and Implied Future Performance Chart – Decision Page



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To create your own Historical and Implied Future Performance chart, first create a custom forecast scenario on the <u>Forecast page</u>. Then, select the Forecast scenario you'd like to view in the chart from the Forecast scenario dropdown menu on the Decision page, per Figure 2.

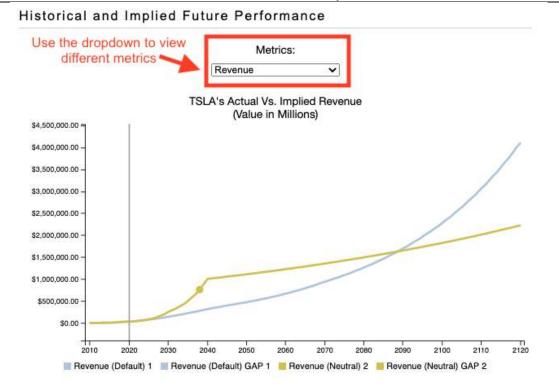
Figure 2: DCF Forecast Visualized: Select Your Custom Forecast



Sources: New Constructs, LLC and company filings.

Utilize the Metrics dropdown menu to view different metrics from the chosen forecast scenario. Figure 3 compares the implied future revenue from the Neutral and Default scenarios to Tesla's (TSLA) historical revenue.

Figure 3: DCF Forecast Visualized: Revenue Historical and Implied Future Performance Chart



\* The grey vertical line in the chart above is placed on the current year.

All values to the left of the vertical line are historical values.

All values to the right of the vertical line are future values, implied by the current valuation.

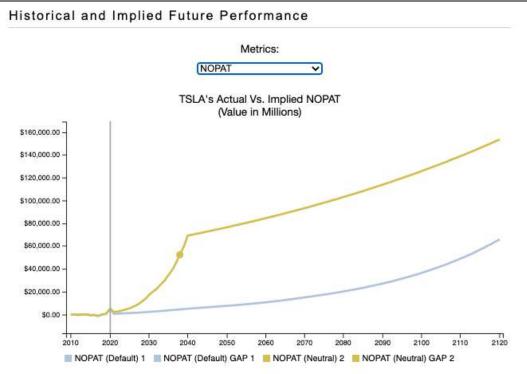
Sources: New Constructs, LLC and company filings.

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Figure 4 compares the implied future NOPAT from the Neutral and Default scenarios to Tesla's historical NOPAT.

Note the dot on the line indicates the market implied growth appreciation period (<u>GAP</u>), or the DCF forecast year that generates a price closest to the current price.

Figure 4: DCF Forecast Visualized: NOPAT Historical and Implied Future Performance Chart



\* The grey vertical line in the chart above is placed on the current year.

All values to the left of the vertical line are historical values.

All values to the right of the vertical line are future values, implied by the current valuation.

Sources: New Constructs, LLC and company filings.

Please contact us at <a href="mailto:support@newconstructs.com">support@newconstructs.com</a> if you have any questions.

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Disclosure: David Trainer, Kyle Guske II, and Matt Shuler receive no compensation to write about any specific stock, style, or theme.

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# Footnotes adjustments matter. We are the ONLY source.

We provide ratings, models, reports & screeners on U.S. 3,000 stocks, 700 ETFs and 7,000 mutual funds.

#### **HBS & MIT Sloan research reveals that:**

- Markets are inefficiently assessing earnings because no one reads the footnotes.
- Corporate managers hide gains/losses in footnotes to manage earnings.
- Our technology brings the material footnotes data to market for the first time ever.

Combining human expertise with NLP/ML/AI technologies (<u>featured by Harvard Business School</u>), we shine a light in the dark corners (e.g. footnotes) of hundreds of thousands of financial filings to unearth critical details.

The HBS & MIT Sloan paper, <u>Core Earnings: New Data and Evidence</u>, shows how our superior data drives uniquely comprehensive and independent debt and equity research.

This <u>paper</u> compares our analytics on a mega cap company to other major providers. The Appendix details exactly how we stack up.

#### Learn more.

Quotes from HBS & MIT Sloan professors on our research:

#### Get better research:

"...the NC dataset provides a novel opportunity to study the properties of non-operating items disclosed in 10-Ks, and to examine the extent to which the market impounds their implications." – page 20

#### Pick better stocks:

"Trading strategies that exploit cross-sectional differences in firms' transitory earnings produce abnormal returns of 7-to-10% per year." – Abstract

### Avoid losses from using other firms' data:

"...many of the income-statement-relevant quantitative disclosures collected by NC do not appear to be easily identifiable in Compustat..." – page 14

#### Build better models:

"Core Earnings [calculated using New Constructs' novel dataset] provides predictive power for various measures of one-year-ahead performance...that is incremental to their current-period counterparts." – page 4

### Exploit market inefficiencies:

"These results ... suggest that the adjustments made by analysts and Compustat to better capture core earnings are incomplete. Moreover, the non-core items identified by NC produce a measure of core earnings that is incremental to alternative measures of operating performance in predicting an array of future income measures." – page 26

### Fulfill fiduciary duties:

"An appropriate measure of accounting performance for purposes of forecasting future performance requires detailed analysis of all quantitative performance disclosures detailed in the annual report, including those reported only in the footnotes and in the MD&A." – page 33-34



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