



How to Avoid the Worst Sector ETFs

Question: Why are there so many ETFs?

Answer: ETF providers tend to make lots of money on each ETF so they create more products to sell.

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The large number of ETFs has little to do with serving your best interests. The [best fundamental data](#) in the world, proven in [The Journal of Financial Economics](#), drives our research and analysis of ETF holdings. We leverage this data to identify three red flags you can use to avoid the worst ETFs:

1. Inadequate Liquidity

This issue is the easiest to avoid, and our advice is simple. Avoid all ETFs with less than \$100 million in assets. Low levels of liquidity can lead to a discrepancy between the price of the ETF and the underlying value of the securities it holds. Plus, low asset levels tend to mean lower volume in the ETF and larger bid-ask spreads.

2. High Fees

ETFs should be cheap, but not all of them are. The first step here is to know what is cheap and expensive.

To ensure you are paying average or below average fees, invest only in ETFs with [total annual costs](#) below 0.47%, which is the average total annual costs of the 244 U.S. equity Sector ETFs we cover. The weighted average is lower at 0.29%, which highlights how investors tend to put their [money in ETFs with low fees](#).

Figure 1 shows Invesco KBW High Dividend Yield Financial ETF (KBWD) is the most expensive sector ETF and Schwab U.S. REIT ETF (SCHH) is the least expensive. First Trust (EMLP) provides one of the most expensive ETFs while Fidelity (FSTA, FNCL, FCOM) ETFs are among the cheapest.

Figure 1: 5 Most and Least Expensive Sector ETFs

Ticker	Name	Sector	Total Annual Cost
Most Expensive			
KBWD	Invesco KBW High Dividend Yield Financial ETF	Financials	1.38%
EMLP	First Trust North American Energy Infrastructure Fund	Energy	1.07%
KOIN	Innovation Shares NextGen Protocol ETF	Technology	1.06%
ARKW	ARK Next Generation Internet ETF	Technology	0.88%
BBP	Virtus LifeSci Biotech Products ETF	Technology	0.88%
Least Expensive			
SCHH	Schwab U.S. REIT ETF	Real Estate	0.08%
USRT	iShares Core U.S. REIT ETF	Real Estate	0.09%
FSTA	Fidelity MSCI Consumer Staples Index ETF	Consumer Non-cyclicals	0.09%
FNCL	Fidelity MSCI Financials Index ETF	Financials	0.09%
FCOM	Fidelity MSCI Communication Services Index ETF	Telecom Services	0.09%

Sources: New Constructs, LLC and company filings



Investors need not pay high fees for quality holdings.¹ Fidelity MSCI Consumer Staples Index ETF (FSTA) has low fees and quality holdings. FSTA's Attractive [Portfolio Management rating](#) and 0.09% total annual cost earns it a Very Attractive rating.² [Consumer Staples Select Sector SPDR Fund](#) (XLP) is the best ranked sector ETF overall. XLP's Attractive Portfolio Management rating and 0.14% total annual cost also earn it a Very Attractive rating.

On the other hand, iShares Core U.S. REIT (USRT) holds poor stocks and earns our Very Unattractive rating, yet has low total annual costs of 0.09%. No matter how cheap an ETF, if it holds bad stocks, its performance will be bad. The quality of an ETF's holdings matters more than its price.

3. Poor Holdings

Avoiding poor holdings is by far the hardest part of avoiding bad ETFs, but it is also the most important because an ETF's performance is determined more by its holdings than its costs. Figure 2 shows the ETFs within each sector with the worst holdings or [portfolio management ratings](#).

Figure 2: Sector ETFs with the Worst Holdings

Ticker	Name	Sector	Portfolio Management Rating
PSCM	Invesco S&P Small Cap Materials ETF	Basic Materials	Unattractive
BUYZ	Franklin Disruptive Commerce ETF	Consumer Cyclical	Unattractive
IYK	iShares U.S. Consumer Goods ETF	Consumer Non-cyclical	Unattractive
PSCE	Invesco S&P Small Cap Energy ETF	Energy	Unattractive
PSCF	Invesco S&P Small Cap Financials ETF	Financials	Unattractive
FBT	First Trust NYSE Arca Biotechnology Index Fund	Healthcare	Unattractive
XAR	State Street SPDR S&P Aerospace & Defense ETF	Industrials	Unattractive
SCHH	Schwab U.S. REIT ETF	Real Estate	Unattractive
WCLD	WisdomTree Cloud Computing Fund	Technology	Unattractive
JHCS	John Hancock Multifactor Media and Communications	Telecom Services	Unattractive
PSCU	Invesco S&P Small Cap Utilities & Comm Services	Utilities	Unattractive

Sources: New Constructs, LLC and company filings

Invesco appears more often than any other providers in Figure 2, which means that it offers the most ETFs with the worst holdings.

First Trust NYSE Arca Biotechnology Index Fund (FBT) is the worst rated ETF in Figure 2. Invesco S&P Small Cap Materials ETF (PSCM), WisdomTree Cloud Computing Fund (WCLD), Schwab U.S. REIT ETF (SCHH), and State Street SPDR S&P Aerospace & Defense ETF (XAR) also earn a Very Unattractive [predictive overall rating](#), which means not only do they hold poor stocks, they charge high total annual costs.

Our [overall ratings on ETFs](#) are on our [stock ratings](#) of their holdings and the total annual costs of investing in the ETF.

The Danger Within

Buying an ETF without analyzing its holdings is like buying a stock without analyzing its business and finances. Put another way, research on ETF holdings is necessary due diligence because an ETF's performance is only as good as its holdings' performance. Don't just take our word for it, [see what Barron's says](#) on this matter.

PERFORMANCE OF ETFs HOLDINGS = PERFORMANCE OF ETF

¹ Compare our analytics on a mega cap company to Bloomberg and Capital IQ's (SPGI) analytics in the [detailed appendix of this paper](#).

² Harvard Business School features the powerful impact of our research automation technology in the case [New Constructs: Disrupting Fundamental Analysis with Robo-Analysts](#).



Analyzing each holding within funds is no small task. Our [Robo-Analyst technology](#) enables us to perform this diligence with scale and provide the [research needed](#) to [fulfill the fiduciary duty of care](#). More of the biggest names in the financial industry (see [At BlackRock, Machines Are Rising Over Managers to Pick Stocks](#)) are now embracing technology to leverage machines in the investment research process. Technology may be the only solution to the dual mandate for research: cut costs and fulfill the fiduciary duty of care. Investors, clients, advisors and analysts deserve the latest in technology to get the diligence required to make prudent investment decisions.

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It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Below, we present three different papers from both the public and private sectors that prove the superiority of our proprietary fundamental data, earnings models, investment ratings, and research for stocks, bonds, ETFs, and mutual funds.

Best Fundamental Data in the World

Forthcoming in [The Journal of Financial Economics](#), a top peer-reviewed journal, [Core Earnings: New Data & Evidence](#) proves the superiority of our [fundamental data](#), [earnings](#) models, and [research](#). More [details](#).

Key quotes from the paper:

- “[New Constructs’] *Total Adjustments* differs significantly from the items identified and excluded from Compustat’s adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *IBSPI Adjustments*, *OIADP Adjustments*, or *OPE Adjustments* individually.” – pp. 14, 1st para.
- “A final source of differences [between New Constructs’ and S&P Global’s data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms’ income that is useful in assessing core earnings.” – pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our [NOPAT](#), [Invested Capital](#), and [ROIC](#) research on four mega-cap companies in [“Getting ROIC right: how an accurate view of ROIC can drive improved shareholder value”](#).

Key quotes from the paper:

- “...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [the New Constructs method] can investors get an accurate calculation of ROIC.” – pp. 8, 5th para.
- “The majority of the difference...comes from New Constructs’ machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies.” – pp. 4, 2nd para.

See the [Appendix](#) for direct comparison of our analysis of DOW’s 2015 results to Capital IQ and Bloomberg.

Superior Stock Ratings

Robo-Analysts’ stock ratings outperform those from human analysts as shown in this [paper](#) from Indiana’s Kelley School of Business. Bloomberg features the paper [here](#).

Key quotes from the paper:

- “the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant.” – pp. 6, 3rd para.
- “Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts.” – pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are [here](#).



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