

SECTOR RANKINGS

1/12/22

Sector Ratings for ETFs & Mutual Funds

At the beginning of the first quarter of 2022, the Telecom Services, Basic Materials, and Consumer Non-cyclicals sectors earn an Attractive-or-better rating. Our sector ratings are based on the normalized aggregation of our stock ratings for every stock in each sector. Our stock ratings are based on five criteria that assess a firm's business strength and valuation. See last quarter's Sector Ratings here.

Investors looking for sector funds that hold quality stocks should focus on the Telecom Services, Basic Materials, and Consumer Non-cyclicals sectors. These sectors house some of the highest rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good portfolio management, or good stock picking, with low total annual costs.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

More reliable and <u>proprietary</u> fundamental data, proven in <u>The Journal of Financial Economics</u>, drives our research. Our <u>Robo-Analyst technology</u>¹ empowers our unique <u>ETF and mutual fund rating methodology</u>, which leverages our rigorous analysis of each fund's holdings.² Our <u>Core Earnings</u>³ and Earnings Distortion factor general novel alpha.

Learn more about the best fundamental research

See Figures 4 through 13 for a detailed breakdown of ratings distributions by sector. See our <u>ETF & mutual fund screener</u> for rankings, ratings, and reports on 6,600+ mutual funds and 900+ ETFs. Our fund rating methodology is detailed <u>here</u>.

All of our reports on the best & worst ETFs and mutual funds in every sector are available here.

Figure 1: Ratings for All Sectors

Sector	Overall Rating
Telecom Services	Very Attractive
Basic Materials	Attractive
Consumer Non-cyclicals	Attractive
Industrials	Neutral
Healthcare	Neutral
Technology	Neutral
Financials	Neutral
Utilities	Neutral
Consumer Cyclicals	Unattractive
Energy	Unattractive
Real Estate	Very Unattractive

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive-or-better ratings.

¹ Harvard Business School features our research automation technology in the case <u>Disrupting Fundamental Analysis with Robo-Analysis</u>.

² See how our models overcome flaws in Bloomberg and Capital IQ's (SPGI) analytics in the <u>detailed appendix of this paper</u>.

³ <u>The Journal of Financial Economics</u> proves that only Core Earnings enable investors to overcome the flaws in legacy fundamental data.

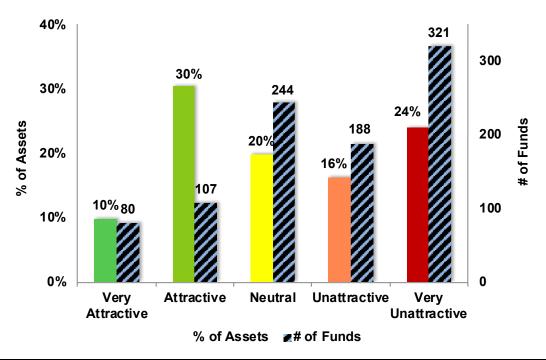


iShares Global Comm Services ETF (IXP) is the top-rated Telecom Services fund. It gets our Very Attractive rating by allocating over 57% of its value to Attractive-or-better-rated stocks.

Dunham Real Estate Stock Fund (DAREX) is the worst rated Real Estate fund. It gets our Very Unattractive rating by allocating over 68% of its value to Unattractive-or-worse-rated stocks. Making matters worse, it charges investors annual costs of 4.11%.

Figure 2 shows the distribution of our Predictive Ratings for all sector ETFs and mutual funds.

Figure 2: Distribution of ETFs & Mutual Funds (Assets and Count) by Predictive Rating



Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the sector funds. Note that the average total annual cost of Very Unattractive funds is more than 2 times that of Very Attractive funds. Only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs.

Figure 3: Predictive Rating Distribution Stats

	Very Attractive	Attractive	Neutral	Unattractive	Very Unattractive
# of ETFs & Funds	80	107	244	188	321
% of ETFs & Funds	9%	11%	26%	20%	34%
% of TNA	10%	30%	20%	16%	24%
Avg TAC	0.44%	0.24%	0.52%	0.64%	0.97%

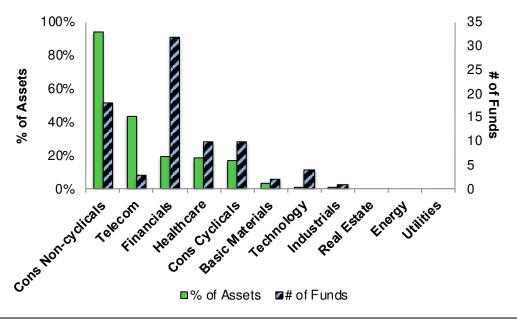
* Avg TAC = Weighted Average Total Annual Costs



Ratings by Sector

Figure 4 presents a mapping of Very Attractive funds by sector. The chart shows the number of Very Attractive funds in each sector and the percentage of assets in each sector allocated to funds rated Very Attractive.

Figure 4: Very Attractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4.

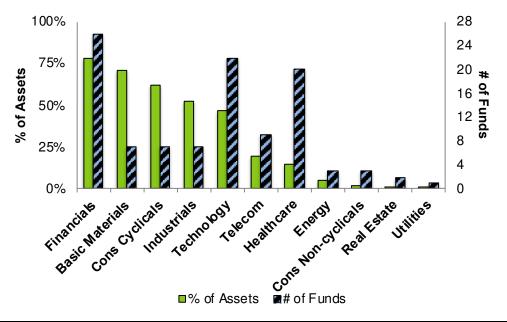
Figure 5: Very Attractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Very Attractive Funds	% of Very Attractive Funds in Sector
Cons Non-cyclicals	94%	18	78%
Telecom	44%	3	10%
Financials	20%	32	43%
Healthcare	19%	10	8%
Cons Cyclicals	17%	10	24%
Basic Materials	3%	2	11%
Technology	1%	4	2%
Industrials	1%	1	3%
Real Estate	0%	0	0%
Energy	0%	0	0%
Utilities	0%	0	0%



Figure 6 presents a mapping of Attractive funds by sector. The chart shows the number of Attractive funds in each sector and the percentage of assets in each sector allocated to funds rated Attractive.

Figure 6: Attractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

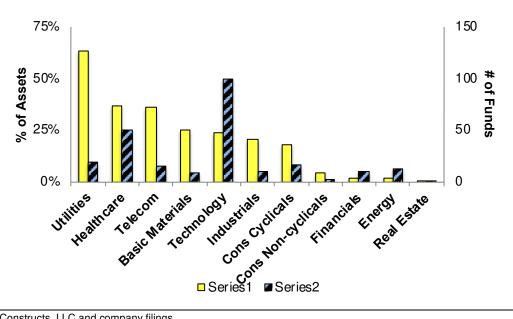
Figure 7: Attractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Attractive Funds	% of Attractive Funds in Sector
Financials	78%	26	35%
Basic Materials	71%	7	37%
Cons Cyclicals	62%	7	17%
Industrials	52%	7	21%
Technology	47%	22	10%
Telecom	20%	9	29%
Healthcare	15%	20	16%
Energy	5%	3	3%
Cons Non-cyclicals	2%	3	13%
Real Estate	1%	2	1%
Utilities	1%	1	2%



Figure 8 presents a mapping of Neutral funds by sector. The chart shows the number of Neutral funds in each sector and the percentage of assets in each sector allocated to funds rated Neutral.

Figure 8: Neutral ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

Figure 9: Neutral ETFs & Mutual Funds by Sector

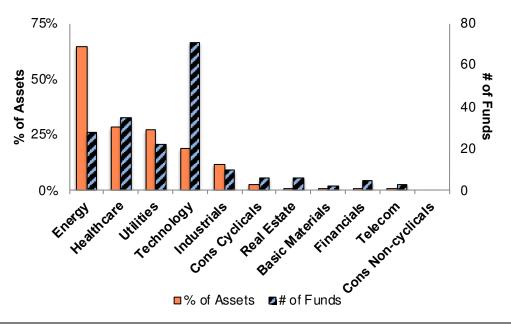
Sector	% of Sector Assets	# of Neutral Funds	% of Neutral Funds in Sector	
Utilities	63%	19	41%	
Healthcare	36%	50	40%	
Telecom	36%	15	48%	
Basic Materials	25%	8	42%	
Technology	24%	100	44%	
Industrials	20%	10	29%	
Cons Cyclicals	18%	16	39%	
Cons Non-cyclicals	4%	2	9%	
Financials	2%	10	14%	
Energy	1%	13	13%	
Real Estate	0%	1	0%	



Figure 10 presents a mapping of Unattractive funds by sector. The chart shows the number of Unattractive funds in each sector and the percentage of assets in each sector allocated to funds rated Unattractive.

The landscape of sector ETFs and mutual funds is littered with Unattractive funds. Investors in Energy have put over 65% of their assets in Unattractive-rated funds.

Figure 10: Unattractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 11 presents the data charted in Figure 10.

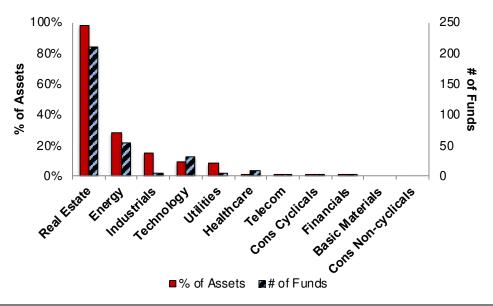
Figure 11: Unattractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Unattractive Funds	% of Unattractive Funds in Sector
Energy	65%	28	28%
Healthcare	29%	35	28%
Utilities	28%	22	48%
Technology	19%	71	31%
Industrials	11%	10	29%
Cons Cyclicals	3%	6	15%
Real Estate	1%	6	3%
Basic Materials	1%	2	11%
Financials	0%	5	7%
Telecom	0%	3	10%
Cons Non-cyclicals	0%	0	0%



Figure 12 presents a mapping of Very Unattractive funds by sector. The chart shows the number of Very Unattractive funds in each sector and the percentage of assets in each sector allocated to funds rated Very Unattractive.

Figure 12: Very Unattractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

Figure 13: Very Unattractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Very Unattractive Funds	% of Very Unattractive Funds in Sector
Real Estate	98%	210	96%
Energy	28%	55	56%
Industrials	15%	6	18%
Technology	9%	32	14%
Utilities	8%	4	9%
Healthcare	1%	10	8%
Telecom	0%	1	3%
Cons Cyclicals	0%	2	5%
Financials	0%	1	1%
Basic Materials	0%	0	0%
Cons Non-cyclicals	0%	0	0%

Source: New Constructs, LLC and company filings

This article originally published on <u>January 12, 2022</u>.

Disclosure: David Trainer, Kyle Guske II, and Matt Shuler receive no compensation to write about any specific stock, sector or theme.

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Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Unattractive Rating
- 5. Bottom 10% = Very Unattractive Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail here) is the same as our Stock Rating (detail here) except that we incorporate Asset Allocation (details here). The Total Annual Costs Ratings (details here) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating						
Predictive	Business	Strength	Valuation			Total	
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs
Very Unattractive	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %
Unattractive	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%



It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." – pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." – pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are here.



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