



# Don't Buy This Dip - Legacy Fund Ratings Are Misleading

With the Nasdaq down nearly twice as much as the S&P 500 from their 52-week highs, many investors may think now is the time to buy the dip in Technology stocks. Proceed with caution. Many Technology stocks, despite significant drops, still have much further to fall. We've identified a technology-focused All Cap Growth mutual fund with an investment methodology that looks good on paper but has failed in execution. Our deep dive into the fund's holdings reveal a portfolio that is inferior to its benchmark and the S&P 500. Franklin Custodian Funds' Dynatech Fund (FKDNX) is in the <a href="Danger Zone">Danger Zone</a>.

Learn more about the best fundamental research

# Forward-Looking Research Makes A (Very Unattractive) Difference

Our fund research differs from legacy fund research because it is forward-looking and based on <u>proven superior</u> fundamental, bottom-up research on each individual fund holding. Most legacy fund research is backward-looking because it is based on past price performance.

Figure 1 shows the how different our forward-looking <u>Fund Ratings</u> are compared to Morningstar (MORN). We rate FKDNX as Very Unattractive (equivalent to Morningstar's 1 Star), while Morningstar gives FKDNX, along with three of its other classes (FDTRX, FDYZX, FDNRX), its 4 Star rating. FDYNX gets a 3 Star rating.

Figure 1: Franklin Dynatech Fund Ratings

Ticker	Morningstar Rating	New Constructs Rating
FKDNX	4 Star	Very Unattractive
FDTRX	4 Star	Unattractive
FDYZX	4 Star	Unattractive
FDNRX	4 Star	Unattractive
FDYNX	3 Star	Unattractive

Sources: New Constructs, LLC, company, mutual fund filings, and Morningstar

#### Solid Methodology on Paper, Poor Execution on the Field

Similar to <u>ARK Innovation Fund</u> (ARKK), Franklin Dynatech Fund has an alluring investment methodology on paper. The fund's <u>annual report</u> notes the fund managers use "fundamental, bottom-up research to seek companies meeting our criteria of growth potential, quality, and valuation". The managers believe the key attributes of "quality" are:

- experienced and talented management teams
- financial strength reflected in:
  - capital structure
  - gross and operating margins
  - o free cash flow generation
  - o returns on capital employed

We would generally applaud the use of fundamental data, free cash flow generation, and return on capital employed, especially given that improving <u>return on invested capital</u> (similar to return on capital employed) is <u>directly correlated with improving shareholder value</u>.

However, stating a methodology and successfully executing such methodology are not the same, and our rigorous holdings analysis reveals FKDNX's stated methodology does not translate to its actual portfolio.

The fund invests in companies with lower ROICs, negative cash flows, and more expensive valuations than its benchmark and the S&P 500. More details below.

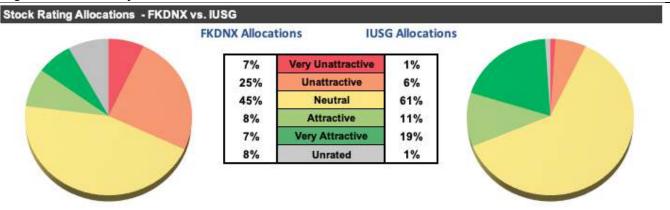


#### Holdings Research Reveals a Low "Quality" Portfolio

Our rigorous holdings analysis, leveraging our Robo-Analyst technology<sup>1</sup>, reveals that FKDNX holds much lower-quality stocks than its benchmark, iShares Core S&P U.S. Growth ETF (IUSG) and the market, represented by State Street SPDR S&P 500 ETF (SPY).

Per Figure 2, FKDNX allocates 32% of its portfolio to Unattractive-or-worse rated stocks compared to just 7% for IUSG. On the flip side, FKDNX's exposure to Attractive-or-better rated stocks is much lower, at 15%, versus IUSG at 30%.

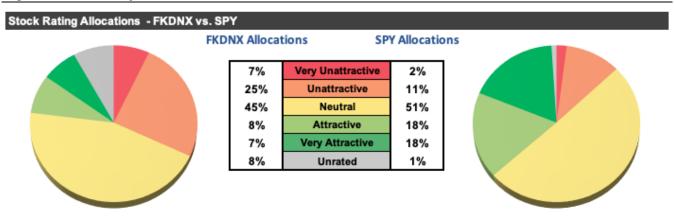
Figure 2: Franklin Dynatech Fund Allocates to Far Worse Stocks than IUSG



Sources: New Constructs, LLC, company, and ETF and mutual fund filings

Our holdings analysis also reveals FKDNX's portfolio is much lower quality than the S&P 500. Per Figure 3, FKDNX allocates 32% of its portfolio to Unattractive-or-worse rated stocks compared to just 13% for SPY. On the flip side, FKDNX's exposure to Attractive-or-better rated stocks is much lower, at 15%, versus SPY at 36%.

Figure 3: Franklin Dynatech Fund Allocates to Far Worse Stocks than SPY



Sources: New Constructs, LLC, company, and ETF and mutual fund filings

Given the unfavorable allocation of Attractive-or-better rated stocks vs. Unattractive-or-worse rated stocks relative to the benchmark, FKDNX appears poorly positioned to generate the outperformance required to justify higher fees.

# **Expensive Stocks Drive Very Unattractive Risk/Reward Rating**

Figure 4 contains our detailed rating for FKDNX, which includes each of the criteria we use to rate all ETFs and mutual funds under coverage. These criteria are the same for our <u>Stock Rating Methodology</u>, because the performance of a mutual fund's holdings equals the performance of a mutual fund after fees. FKDNX's Very Unattractive rating is primarily driven by holding stocks with expensive valuations.

<sup>&</sup>lt;sup>1</sup> See Harvard Business School case study: New Constructs: Disrupting Fundamental Analysis with Robo-Analysts.



Figure 4: Franklin Dynatech Fund Rating Details

	Portfolio Management 🕢						
Risk/Reward	Quality of Earnings		Valuation		Asset Allocation		
	Economic vs Reported EPS ②	ROIC @	FCF Yield @	Price to	Market-Implied GAP	Cash % 2	Total Annual Costs @
Very Unattractive	Misleading Trend	Bottom Quintile	<-5%	>3.5 or -1<0	>50	>20%	>4%
Unattractive	False Positive	4th Quintile	-5%<-1%	2.4<3.5 or <-1	20<50	8%<20%	2%<4%
Neutral	Neutral EE	3rd Quintile	-1%<3%	1.6<2.4	10<20	2.5%<8%	1%<2%
Attractive	Positive EE	2nd Quintile	3%<10%	1.1<1.6	3<10	1%<2.5%	0.5%<1%
Very Attractive	Rising EE	Top Quintile	>10%	0<1.1	0<3	<1%	<0.5%
Actual Values		9			*		
FKDNX	Positive EE	30%	-1%	5.6	57 yrs	<1%	3.0%
Benchmarks @			•	0.	***		
Style ETF (IUSG)	Positive EE	52%	2%	3.6	33 yrs	,e	0.0%
S&P 500 ETF (SPY)	Positive EE	33%	2%	2.9	27 yrs		0.1%
Small Cap ETF (IWM)	Positive EE	7%	-1%	3.0	32 yrs		0.2%

Sources: New Constructs, LLC and company, ETF and mutual fund filings

As Figure 4 shows, FKDNX is inferior to the iShares U.S. Large Cap Growth ETF (click <u>here</u> for our report on IUSG) and SPY in four of the five criteria that make up our holdings/Portfolio Management analysis. Specifically:

- FKDNX's ROIC is 30%, below the 52% IUSG earns and the 33% SPY earns
- FKDNX's free cash flow (FCF) yield of -1% is lower than IUSG's and SPY's at 2%
- the price-to-economic book value (<u>PEBV</u>) ratio for FKDNX is 5.6, which is greater than the 3.6 for IUSG and 2.9 for SPY
- our <u>discounted cash flow analysis</u> reveals an average market implied growth appreciation period (<u>GAP</u>)
  of 57 years for FKDNX's holdings compared to 33 years for IUSG and 27 years for SPY

The market expectations for FKDNX's holdings are for profit growth (measured by PEBV ratio) that is over 5x higher than current profits and significantly more than the profit growth expectations embedded in IUSG's and SPY's holdings, which are already more profitable.

#### **Overpriced: Rich Fees for Poor Holdings**

At 3.03%, FKDNX's total annual costs (<u>TAC</u>) are higher than 86% of the 459 All Cap Growth mutual funds under coverage. For comparison, the simple average TAC of all the All Cap Growth mutual funds under coverage is 1.64%, the asset-weighted average is 1.30%. IUSG charges just 0.04%, and SPY has total annual costs of just 0.10%. Why pay higher fees for inferior stock selection?

Our TAC metric accounts for more than just the expense ratio. We consider the impact of front-end loads, backend loads, redemption fees, and transaction costs. For example, FKDNX's annual turnover ratio of 19% adds 0.04% to its total annual costs – which isn't captured by the expense ratio. Figure 5 shows our breakdown of FKDNX's total annual costs, which we provide for all of the ~6,600 mutual funds and 900+ ETFs under coverage.



Figure 5: Franklin Dynatech Fund's Total Annual Costs Breakdown

All Cost Types	FKDNX	IUSG
Front-End Load	2.09%	144
Expense Ratio	0.89%	0.04%
Back-End Load	0.00%	
Redemption Fee	0.00%	
Transaction Costs	0.04%	144
Total Annual Costs	3.03%	0.04%

\*All values represented are Annualized Values.

Sources: New Constructs, LLC and company, ETF and mutual fund filings

To justify its higher fees, FKDNX must outperform its benchmark by 2.98% annually over three years, the average holding period for all funds.

However, FKDNX's 3-year quarter-end trailing annual return has outperformed IUSG by just 21 basis points. Its quarter-end trailing one-year return has underperformed IUSG by 24.9%.

Given that 32% of assets are allocated to stocks with Unattractive-or-worse ratings, and 77% are allocated to stocks with Neutral-or-worse ratings, FKDNX looks likely to continue to underperform including fees.

#### Get an Edge from Holdings-Based Fund Analysis Based on Superior Stock Research

We offer clients in-depth reports for all the 7,600+ ETFs and mutual funds under coverage. Click below for a free copy of FKDNX's standard ETF report.

# Free copy of our FKDNX report

Smart mutual fund (or ETF) investing means analyzing the each of the holdings of a fund. Failure to do so is a failure to perform proper due diligence. Simply buying an ETF or mutual fund based on past performance <u>does not necessarily lead</u> to outperformance. Only thorough holdings-based research can help determine if an ETF's methodology leads managers to pick high-quality or low-quality stocks.

Most investors don't realize they can access superior fundamental research that enables them to <u>overcome</u> inaccuracies, omissions, and biases in legacy fundamental research and data. Our <u>Robo-Analyst technology</u> analyzes the holdings of all 449 ETFs and mutual funds in the All Cap Growth style and ~7,600 ETFs and mutual funds under coverage to avoid "the danger within."

Our diligence on holdings allows us to <u>cut through the noise</u> and identify potentially dangerous funds, like Franklin Dynatech Fund, that traditional, backward-looking fund research overrates.

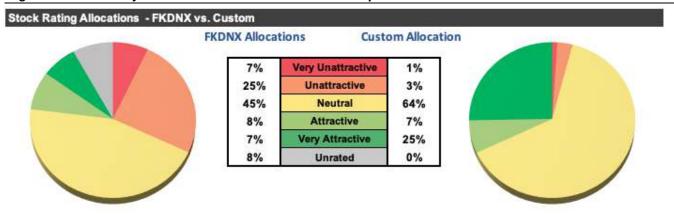
# Easily Make Any Fund, Even FKDNX, Better

As we showed in <u>The Paradigm Shift to Self-Directed Portfolio Construction</u>, new technologies enable investors to create their own funds without any fees while also offering access to more sophisticated weighting methodologies. If, for instance, investors wanted exposure to FKDNX's holdings, but weighted by <u>Core Earnings</u>, the risk/reward of this <u>customized version</u> of the fund improves significantly:

- 32% of assets to Attractive-or-better rated stocks (compared to 15% for FKDNX)
- 4% of assets to Unattractive-or-worse rated stocks (compared to 32% for FKDNX).

Compare the quality of stock allocation in our customized version of FKDNX vs. as-is FKDNX in Figure 6.

Figure 6: Franklin Dynatech Fund Allocation Could Be Improved



Sources: New Constructs, LLC, company, and mutual fund filings

# **Better Rated All Cap Growth Funds**

Below we present five All Cap Growth ETFs or mutual funds that earn an Attractive-or-better rating, have more than \$100 million in assets under management, and have below average TAC.

- 1. Innovator IBD 50 ETF (FFTY) 0.89% TAC and Very Attractive rating
- 2. Vanguard U.S. Momentum Factor (VFMO) 0.14% TAC and Attractive rating
- 3. TrimTabs FCF U.S. Quality ETF (TTAC) 0.65% TAC and Attractive rating
- 4. Delaware Growth Equity Fund (FICIX) 0.91% TAC and Attractive rating
- 5. Delaware Growth Equity Fund (FICHX) 1.00% TAC and Attractive rating

Check out this week's **Danger Zone interview** with Chuck Jaffe of **Money Life**.

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Disclosure: David Trainer, Kyle Guske II, and Matt Shuler receive no compensation to write about any specific stock, sector, style, or theme.

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# It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

#### **Best Fundamental Data in the World**

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2<sup>nd</sup> para.

### **Superior Models**

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [ as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5<sup>th</sup> para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2<sup>nd</sup> para.

#### **Superior Stock Ratings**

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper here.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3<sup>rd</sup> para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3<sup>rd</sup> para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are <a href="here">here</a>.



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