

Look Beyond Legacy Fund Ratings and Avoid This Mutual Fund

Legacy fund research would tell you now is the time to buy this Mid Cap Growth Fund. Think again. Our deep dive into the fund's holdings reveal a portfolio that is inferior to its benchmark and the S&P 500, which makes future underperformance likely. DF Dent Mid Cap Growth Fund (DFDMX) is in the <u>Danger Zone</u>.

Learn more about the best fundamental research

Forward-Looking Research Finds Very Unattractive Funds to Avoid

Our fund research differs from legacy fund research because it is forward-looking and based on proven superior fundamental, bottom-up research on each individual fund holding. Most legacy fund research is based on past price performance, making it backward-looking. By focusing on holdings, our Danger Zone fund picks routinely identify dangerous ETFs and mutual funds that receive high ratings from legacy research providers but go on to underperform their respective benchmarks.

Figure 1 shows the how different our forward-looking <u>Fund Ratings</u> are compared to Morningstar (MORN). We rate DFDMX as Very Unattractive (equivalent to Morningstar's 1 Star), while Morningstar gives DFDMX a 4 Star rating. We also rate DFMLX and DFMGX Unattractive while those share classes get Morningstar's 4 Star and 2 Star rating respectively.

Figure 1: DF Dent Mid Cap Growth Fund Ratings

Ticker	Morningstar Rating	New Constructs Rating		
DFDMX	4 Star	Very Unattractive		
DFMLX	4 Star	Unattractive		
DFMGX	2 Star	Unattractive		
	DFDMX DFMLX	DFDMX 4 Star DFMLX 4 Star		

Sources: New Constructs, LLC, company, mutual fund filings, and Morningstar

Vague Methodology Leads to Poor Holdings

DF Dent Mid Cap Growth Fund's investment methodology, as laid out in its <u>fact sheet</u>, attempts to identify stocks that "possess superior long-term growth characteristics and have strong, sustainable earnings prospects and reasonably valued stock prices".

The fund's prospectus provides a bit more detail behind the overarching goal of this methodology, but specific details, such as exact metrics used to identify stocks, are missing. For example, the prospectus notes that the fund adviser "uses fundamental research to identify companies" that it believes:

- are well managed,
- are leaders in an industry niche,
- have a track record of success, and/or
- exhibit sustainable growth

We would generally applaud the use of fundamental research, but we're left wondering what fundamental metrics the fund uses to pick stocks as none are listed explicitly. Without further details, we can only judge the methodology by the quality of the stocks the fund holds. Such analysis reveals DFDMX's methodology leads it to pick companies with lower returns on invested capital (ROIC), negative cash flows, and more expensive valuations than its benchmark and the S&P 500. More details below.



Holdings Research Reveals a Low "Quality" Portfolio

Our rigorous holdings analysis, leveraging our <u>Robo-Analyst technology</u>¹, reveals that DFDMX holds much lower-quality stocks than its benchmark, iShares Russell Mid Cap Growth ETF (IWP) and the market, represented by State Street SPDR S&P 500 ETF (SPY).

Per Figure 2, DFDMX allocates 45% of its portfolio to Unattractive-or-worse rated stocks compared to just 35% for IWP. On the flip side, DFDMX's exposure to Attractive-or-better rated stocks is much lower, at 9%, versus IWP at 20%.

Figure 2: DF Dent Mid Cap Growth Fund Allocates to Far Worse Stocks than IWP



Sources: New Constructs, LLC, company, and ETF and mutual fund filings

Our holdings analysis also reveals DFDMX's portfolio is much lower quality than the S&P 500. Per Figure 3, at just 17% of its portfolio, SPY allocates significantly less to Unattractive-or-worse rated stocks than DFDMX. On the flip side, at 37% of its portfolio, SPY's exposure to Attractive-or-better rated stocks is much higher than DFDMX's.

Figure 3: DF Dent Mid Cap Growth Fund Allocates to Far Worse Stocks than SPY



Sources: New Constructs, LLC, company, and ETF and mutual fund filings

Given the unfavorable allocation to Attractive-or-better rated stocks relative to the benchmark and SPY, DFDMX appears poorly positioned to generate the outperformance required to justify higher fees.

Expensive Stocks Drive Very Unattractive Risk/Reward Rating

Figure 4 contains our detailed rating for DFDMX, which includes each of the criteria we use to rate all ETFs and mutual funds under coverage. These criteria are the same for our <u>Stock Rating Methodology</u>, because by definition the performance of a mutual fund is the performance of its holdings minus fees. DFDMX's Very Unattractive rating is primarily driven by holding stocks with poor fundamentals and expensive valuations.

¹ See Harvard Business School case study: <u>New Constructs: Disrupting Fundamental Analysis with Robo-Analysts</u>.



Figure 4: DF Dent Mid Cap Growth Fund Rating Details

	Portfolio Management 😧						
Risk/Reward Rating O	Quality of Earnings		Valuation 😧		Asset Allocation		
	Economic vs Reported EPS O		FCF Yield 0	Price to EBV 😧	Market-Implied GAP	Cash % 🧿	Total Annual Costs 😧
Very Unattractive	Misleading Trend	Bottom Quintile	<-5%	>3.5 or -1<0	>50	>20%	>4%
Unattractive	False Positive	4th Quintile	-5%<-1%	2.4<3.5 or <-1	20<50	8%<20%	2%<4%
Neutral	Neutral EE	3rd Quintile	-1%<3%	1.6<2.4	10<20	2.5%<8%	1%<2%
Attractive	Positive EE	2nd Quintile	3%<10%	1.1<1.6	3<10	1%<2.5%	0.5%<1%
Very Attractive	Rising EE	Top Quintile	>10%	0<1.1	0<3	<1%	<0.5%
Actual Values		n					
DFDMX	Positive EE	5%	-2%	4.5	49 yrs	2%	1.2%
Benchmarks 😧							
Style ETF (IWP)	Positive EE	16%	-0%	3.6	43 yrs	-	0.3%
S&P 500 ETF (SPY)	Positive EE	32%	2%	2.5	21 yrs	140	0.1%
mall Cap ETF (IWM)	Positive EE	7%	-1%	3.0	31 yrs	(4)	0.2%

Sources: New Constructs, LLC and company, ETF and mutual fund filings

As Figure 4 shows, DFDMX is inferior to the iShares Russell Mid Cap Growth ETF (click <u>here</u> for our report on IWP) and SPY in four of the five criteria that make up our holdings/<u>Portfolio Management</u> analysis. Specifically:

- DFDMX's ROIC is 5%, below the 16% IWP earns and the 32% SPY earns
- DFDMX's free cash flow (FCF) yield of -2% is lower than IWP's at 0% and SPY's at 2%
- the price-to-economic book value (<u>PEBV</u>) ratio for DFDMX is 4.5, which is greater than the 3.6 for IWP and 2.5 for SPY
- our <u>discounted cash flow analysis</u> reveals an average market implied growth appreciation period (<u>GAP</u>) of 49 years for DFDMX's holdings compared to 43 years for IWP and 21 years for SPY

The market expectations for DFDMX's holdings are for profit growth (measured by PEBV ratio) that is over 4x higher than current profits and significantly more than the profit growth expectations embedded in IWP's and SPY's holdings, which are already more profitable.

Fees Only Make Owning DFDMX Worse

At 1.15%, DFDMX's total annual costs (<u>TAC</u>) are lower than many of the mutual funds we've put in the Danger Zone in the past. However, DFDMX's TAC remain higher than 59% of the 323 Mid Cap Growth mutual funds under coverage. For comparison, the simple average TAC of all the Mid Cap Growth mutual funds under coverage is 1.59%, the asset-weighted average is 0.95%. IWP charges just 0.25%, and SPY has total annual costs of just 0.10%. Why pay higher fees for inferior stock selection?

Our TAC metric accounts for more than just the expense ratio. We consider the impact of front-end loads, backend loads, redemption fees, and transaction costs. For example, DFDMX's annual turnover ratio of 30% adds 0.06% to its total annual costs – which isn't captured by the expense ratio. Figure 5 shows our breakdown of DFDMX's total annual costs, which we <u>provide</u> for all of the ~6,700 mutual funds and 1,000+ ETFs under coverage.



Figure 5: DF Dent Mid Cap Growth Fund's Total Annual Costs Breakdown

All Cost Types	DFDMX	IWP	
Front-End Load	0.00%	-	
Expense Ratio	1.09%	0.25%	
Back-End Load	0.00%	-	
Redemption Fee	0.00%		
Transaction Costs	0.06%	-	
Total Annual Costs	1.15%	0.25%	

*All values represented are Annualized Values.

Sources: New Constructs, LLC and company, ETF and mutual fund filings

To justify its higher fees, DFDMX must outperform its benchmark by 0.90% annually over three years, the average holding period for all funds.

However, DFDMX's 3-year quarter-end trailing annual return has underperformed IWP by 31 basis points. Its quarter-end trailing one-year return has underperformed IWP by 39 basis points.

Given that 45% of assets are allocated to stocks with Unattractive-or-worse ratings, and 81% are allocated to stocks with Neutral-or-worse ratings, DFDMX looks likely to continue to underperform including fees.

Get an Edge from Holdings-Based Fund Analysis Based on Superior Stock Research

We offer clients in-depth reports for all the 7,700+ ETFs and mutual funds under coverage. Click below for a free copy of DFDMX's standard ETF report.

Free copy of our DFDMX report

Smart mutual fund (or ETF) investing means analyzing the each of the holdings of a fund. Failure to do so is a failure to perform proper due diligence. Simply buying an ETF or mutual fund based on past performance <u>does</u> <u>not necessarily lead</u> to outperformance. Only thorough holdings-based research can help determine if an ETF's methodology leads managers to pick high-quality or low-quality stocks.

Most investors don't realize they can access superior fundamental research that enables them to <u>overcome</u> inaccuracies, omissions, and biases in legacy fundamental research and data. Our <u>Robo-Analyst</u> <u>technology</u> analyzes the holdings of all 342 ETFs and mutual funds in the Mid Cap Growth style and ~7,700 ETFs and mutual funds under coverage to avoid "<u>the danger within</u>."

Our diligence on holdings allows us to <u>cut through the noise</u> and identify potentially dangerous funds, like DF Dent Mid Cap Growth Fund, that traditional, backward-looking fund research overrates.

Easily Make Any Fund, Even DFDMX, Better

As we showed in <u>The Paradigm Shift to Self-Directed Portfolio Construction</u>, new technologies enable investors to create their own funds without any fees while also offering access to more sophisticated weighting methodologies. If, for instance, investors wanted exposure to DFDMX's holdings, but weighted by <u>Core</u> <u>Earnings</u>, the risk/reward of this <u>customized version</u> of the fund improves significantly. This customized version allocates:



- 25% of assets to Attractive-or-better rated stocks (compared to 9% for DFDMX)
- 18% of assets to Unattractive-or-worse rated stocks (compared to 45% for DFDMX).

Compare the quality of stock allocation in our customized version of DFDMX vs. as-is DFDMX in Figure 6.





Sources: New Constructs, LLC, company, and mutual fund filings

Better Rated Mid Cap Growth Funds

Below we present three Mid Cap Growth ETFs or mutual funds that earn an Attractive-or-better rating, have more than \$100 million in assets under management, and have below average TAC.

- 1. Barron's 400 ETF (BFOR) 0.72% TAC and Very Attractive rating
- 2. Invesco Mid Cap Momentum EETF (XMMO) 0.36% TAC and Attractive rating
- 3. Commerce Funds Mid Cap Growth Fund (CFAGX) 0.86% and Attractive rating

Check out this week's <u>Danger Zone interview</u> with Chuck Jaffe of <u>Money Life</u>.

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It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highlyrespected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data &</u> <u>Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] Total Adjustments differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in Total Adjustments is not explained by S&P Global's (SPGI) Adjustments individually." – pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." – pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." – pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." – pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are <u>here</u>.



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