

Featured Stock in October's Dividend Growth Model Portfolio

Five new stocks made October's <u>Dividend Growth Stocks Model Portfolio</u>, which was made available to members on October 27, 2022.

Recap From September's Picks

On a price return basis, our Dividend Growth Stocks Model Portfolio (+5.5%) underperformed the S&P 500 (+6.1%) by 0.6%, and on a total return basis, the Model Portfolio (+5.6%) underperformed the S&P 500 (+6.1%) by 0.5%. The best performing stock outperformed the S&P 500 by 18%. Overall, 13 out of the 30 Dividend Growth Stocks outperformed the S&P 500 from September 29, 2022 through October 25, 2022.

Buy the Dividend Growth Stocks Model Portfolio

This model portfolio mimics an "All Cap Blend" style with a focus on dividend growth. Selected stocks earn an Attractive or Very Attractive rating, generate positive free cash flow (FCF) and economic earnings, offer a current dividend yield >1%, and have a 5+ year track record of consecutive dividend growth. This model portfolio is designed for investors who favor long-term capital appreciation over current income, but still appreciate the power of growing dividends.

This report leverages our cutting-edge <u>Robo-Analyst technology</u> to deliver <u>proven-superior</u>¹ fundamental research and support more cost-effective fulfillment of the <u>fiduciary duty of care</u>.

Featured Stock From October: Snap-On Inc. (SNA: \$221/share)

Snap-On Inc. (SNA) is the featured stock from October's Dividend Growth Stocks Model Portfolio. We made SNA a <u>Long Idea</u> in <u>February 2018</u>. Since then, the stock is up 39% vs. a 37% gain for the S&P 500. See our latest report on SNA here.

Snap-On has grown revenue by 5% compounded annually and net operating profit after-tax (<u>NOPAT</u>) by 10% compounded annually since 2011. The company's NOPAT margin rose from 12% in 2011 to 19% over the trailing twelve months (TTM), while return on invested capital (<u>ROIC</u>) rose from 11% in 2011 to 16% over the same time.

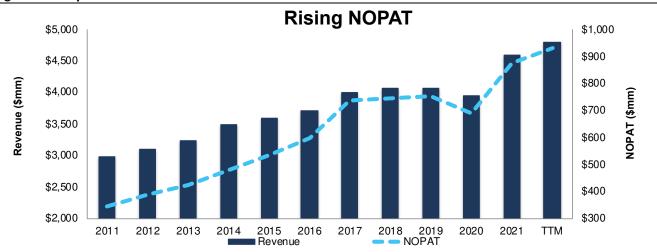


Figure 1: Snap-On's Revenue and NOPAT Since 2011

Sources: New Constructs, LLC and company filings

¹ Our research utilizes our <u>Core Earnings</u>, a more reliable measure of profits, as proven in <u>Core Earnings: New Data & Evidence</u>, written by professors at Harvard Business School (HBS) & MIT Sloan and published in <u>The Journal of Financial Economics</u>.



FCF Exceeds Dividends by a Wide Margin

Snap-On has increased its dividend in each of the past 12 years. The company increased its regular dividend from \$2.95/share in 2017 to \$5.11/share in 2021, or 15% compounded annually. The current quarterly dividend, when annualized, equals \$5.68/share, and provides a 2.6% dividend yield. Snap-On last increased its dividend on November 4, 2021. Should the company increase its dividend for a 13th consecutive year, the dividend yield would be even higher at the current stock price.

More importantly, Snap-On's strong free cash flow (FCF) easily exceeds the company's growing dividend payments. From 2017 – 2021, Snap-On's cumulative \$2.9 billion (24% of enterprise value) in FCF is 2.6x the \$1.1 billion paid out in dividends, per Figure 2. Over the TTM, the company generated \$539 million in FCF and paid out \$303 million in dividends.

Figure 2 also shows that Snap-On's FCF significantly exceeded its dividend payments in each of the past five years.

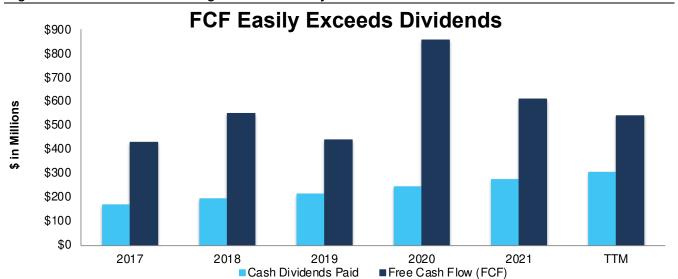


Figure 2: Free Cash Flow vs. Regular Dividend Payments

Sources: New Constructs, LLC and company filings

Companies with FCF well above dividend payments provide higher quality dividend growth opportunities because we know the company generates the cash to support a higher dividend. On the other hand, dividends that exceed FCF cannot be trusted to grow or even be maintained, due to insufficient cash flow.

Snap-On Has Upside Potential

At its current price of \$221/share, SNA has a price-to-economic book value (PEBV) ratio of 0.9. This ratio means the market expects Snap-On's NOPAT to permanently decline by 10%. This expectation seems overly pessimistic for a company that has grown NOPAT by 10% compounded annually since 2011 and 14% compounded annually since 2001.

Even if Snap-On's NOPAT margin falls to 18% (five-year average) and the company grows revenue by just 4% compounded annually for the next 10 years, the stock would be worth \$280+/share today – a 27% upside. In this scenario, Snap-On's NOPAT would grow just 3% compounded annually over the next decade. See the math behind the reverse DCF scenario.

Should the company grow NOPAT more in line with historical growth rates, the stock has even more upside. Add in Snap-On's 2.6% dividend yield and a history of dividend growth, and it's clear why this stock is in October's Dividend Growth Stocks Model Portfolio.



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Critical Details Found in Financial Filings by Our Robo-Analyst Technology

Below are specifics on the adjustments we make based on Robo-Analyst findings in Snap-On's 10-Ks and 10-Qs:

Income Statement: We made \$111 million in adjustments with a net effect of removing \$55 million in nonoperating expenses (1% of revenue). Clients can see all adjustments made to Snap-On's income statement on the GAAP Reconciliation tab on the Ratings page on our website.

Balance Sheet: We made \$1.4 billion in adjustments to calculate invested capital with a net decrease of \$233 million. The most notable adjustment was \$344 million (6% of reported net assets) in <a href="https://docs.org/purple-style-s

Valuation: We made \$1.9 billion in adjustments, with a net decrease to shareholder value of \$547 million. Apart from total debt, the most notable adjustment to shareholder value was \$663 million in excess cash. This adjustment represents 6% of Snap-On's market value. Clients can see all adjustments to Snap-On's valuation on the GAAP Reconciliation tab on the Ratings page on our website.

This article originally published on November 4, 2022.

Disclosure: David Trainer, Kyle Guske II, Matt Shuler, and Italo Mendonça receive no compensation to write about any specific stock, style, or theme.

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It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" can overcome these flaws and provides materially superior fundamental data.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper here.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are here.



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