

# S&P 500 & Sectors: GAAP Earnings Continue to Fall in 4Q22 (Free, Abridged)

The precipitous drop in 4Q22 GAAP earnings compared to <u>Core Earnings</u> highlights the more stable nature of Core Earnings. Because we remove unusual gains and losses, the Core Earnings metric is not susceptible to the kitchen-sink effect that torpedoes 4Q22 GAAP Earnings. For the first time since 3Q20, Core Earnings fell quarter-over-quarter (QoQ), albeit less than 1%. Only four of eleven sectors saw a QoQ rise in Core Earnings in the trailing-twelve months (TTM) ended 4Q22, versus six in 3Q22.

The Healthcare and Energy sectors continue to show remarkable Core Earnings growth.

This report is an abridged and free version of <u>S&P 500 & Sectors: GAAP Earnings Continue to Fall in 4Q22</u>, one of our quarterly series of reports on <u>fundamental market and sector trends</u>.

The full version of the report analyzes <u>Core Earnings</u><sup>1,2</sup> and GAAP earnings for the S&P 500 and each of its sectors (last quarter's analysis is <u>here</u>). The full reports are available to <u>Professional</u> and <u>Institutional</u> members.

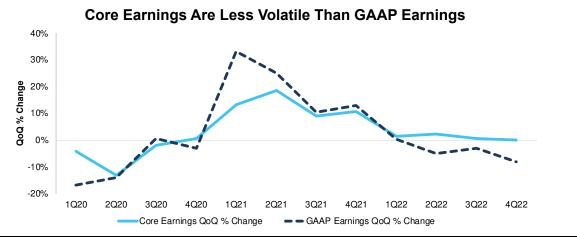
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#### **Generally Accepted Accounting Distortions**

Figure 1 in the <u>full report</u> shows GAAP Earnings for the S&P 500 understated Core Earnings for the third consecutive quarter, after trailing GAAP earnings spiked to record levels in 1Q22. Corporate profits as measured by Core Earnings have been much less volatile than GAAP earnings suggest, especially since 1Q20. For example, per Figure 2, in the TTM ended:

- 1Q21, GAAP earnings rose 33% QoQ compared to a 13% rise for Core Earnings.
- 2Q22, GAAP earnings fell 5% QoQ compared to a 2% rise in Core Earnings.
- 3Q22, GAAP earnings fell 3% QoQ compared to a 1% rise for Core Earnings.
- 4Q22, GAAP earnings fell 8% QoQ compared to no change in Core Earnings.

#### Figure 2: S&P 500 Core Earnings Vs. GAAP Earnings QoQ Percent Change: 1Q20 – 4Q22



Sources: New Constructs, LLC and company filings.

Our Core Earnings analysis is based on aggregated TTM data for the sector constituents in each measurement period. The March 8, 2023 measurement period incorporates the financial data from calendar 2022 10-Ks, as this is the earliest date for which all the calendar 2022 10-Ks for the S&P 500 constituents were available.

<sup>&</sup>lt;sup>1</sup> The Journal of Financial Economics features the superiority of our Core Earnings in Core Earnings: New Data & Evidence.

<sup>&</sup>lt;sup>2</sup> Based on the latest audited financial data, which is the calendar 2022 10-K in most cases. Price data as of 3/8/23.

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# MACRO FUNDAMENTALS 3/22/23

This report leverages our cutting-edge <u>Robo-Analyst technology</u> to deliver <u>proven-superior</u><sup>3</sup> fundamental research and support more cost-effective fulfillment of the <u>fiduciary duty of care</u>.

#### GAAP Earnings<sup>4</sup> Understate Core Earnings for Nearly Three Fourths the S&P 500 (by Market Cap)

70%, or 348, of the companies in the S&P 500 report GAAP Earnings that understate Core Earnings for the TTM ended 4Q22.

When GAAP Earnings understate Core Earnings, they do so by an average of 72%, per Figure 2. GAAP Earnings understated Core Earnings by more than 10% for 35% of companies. For comparison, in the TTM ended 3Q22, 314 companies had understated GAAP earnings.

#### Figure 2: S&P 500 GAAP Earnings Understated by 72% On Average

| 3                            |                     | <u> </u>                    |
|------------------------------|---------------------|-----------------------------|
| Understated GAAP<br>Earnings | Understated by >10% | Average<br>Understatement % |
| 348 companies                | 176 companies       | 72%                         |

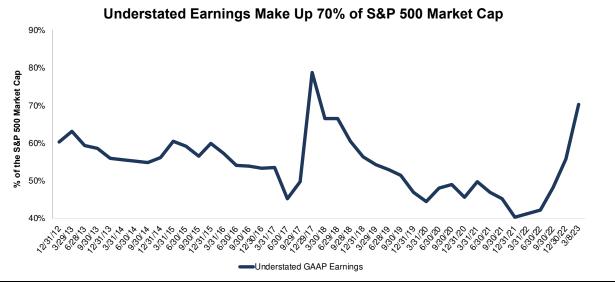
Sources: New Constructs, LLC and company filings.

We use Funds from Operations (FFO) for Real Estate companies rather than GAAP Earnings.

The 348 companies with understated GAAP Earnings make up 70% of the market cap of the S&P 500 as of 3/8/23. 4Q22 has the most understated GAAP earnings (by market cap) since 3Q17.

Companies with understated GAAP earnings made up 56% of the S&P 500 market cap in 3Q22 and 41% of the S&P 500 market cap in 4Q21.

#### Figure 3: Understated Earnings as % of Market Cap: 2012 through 3/8/23



Sources: New Constructs, LLC and company filings.

#### Key Details on Select S&P 500 Sectors

Four of eleven sectors saw a quarter-over-quarter rise in Core Earnings through the trailing-twelve months (TTM) ended 4Q22, compared to six in 3Q22.

The Industrials sector saw the largest QoQ improvement in Core Earnings, which rose from \$135.2 billion in 3Q22 to \$146.7 billion in 4Q22, or 8%.

<sup>&</sup>lt;sup>3</sup> Our research utilizes our Core Earnings, a more reliable measure of profits, as proven in Core Earnings: New Data & Evidence, written by

professors at Harvard Business School (HBS) & MIT Sloan and published in The Journal of Financial Economics.

<sup>&</sup>lt;sup>4</sup> Overstated companies include all companies with Earnings Distortion >0.1% of GAAP earnings.

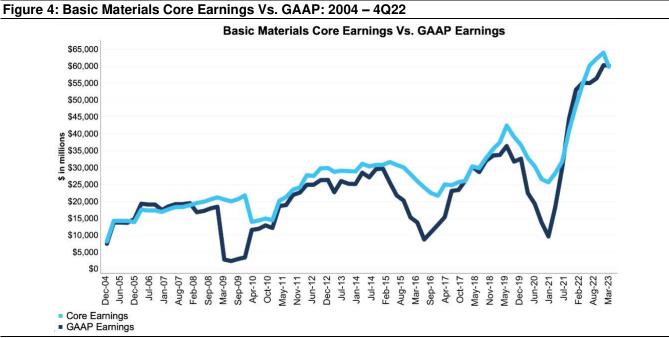
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At \$451.3 billion, the Technology sector generates the most Core Earnings, and saw Core Earnings fall 2% QoQ in 4Q22. On the flip side, the Real Estate sector has the lowest Core Earnings at \$22.9 billion, and the Telecom Services sector had the largest QoQ decline in 4Q22 at -11%.

Below we highlight the Basic Materials sector and a stock with some of the most negative Earnings Distortion (i.e. understated GAAP earnings) in the sector.

#### Sample Sector Analysis<sup>5</sup>: Basic Materials Sector

Figure 4 shows Core Earnings for the Basic Materials sector, at \$59.9 billion, fell 6% QoQ in 4Q22 while GAAP earnings, at \$60.2 billion, were flat over the same time.



Sources: New Constructs, LLC and company filings.

Our Core Earnings analysis is based on aggregated TTM data for the sector constituents in each measurement period. The March 8, 2023 measurement period incorporates the financial data from calendar 2022 10-Ks, as this is the earliest date for which all the calendar 2022 10-Ks for the S&P 500 constituents were available.

#### GAAP Earnings Understatement Details: Dow Inc. (DOW)

Below, we detail the <u>hidden and reported</u> unusual items that overlooked in GAAP Earnings captured in Core Earnings for Dow Inc. After adjusting for unusual items, we find that Dow's Core Earnings of \$5.0 billion, or \$6.86/share are much higher than reported GAAP Earnings of \$4.6 billion, or \$6.31/share.

Dow's <u>Earnings Distortion Score</u> is Beat and its Stock Rating is Attractive, in part due to its positive <u>economic</u> <u>earnings</u> and price-to-economic book value (<u>PEBV</u>) ratio of 0.7. We made Dow a Long Idea in <u>September 2022</u>. The stock is up 9% while the S&P is up 1% since then. The stock remains undervalued.

Below, we detail the differences between Core Earnings and GAAP Earnings so readers can audit our research.

<sup>&</sup>lt;sup>5</sup> The full version of this report provides analysis for all eleven sectors.



#### Figure 5: Dow's GAAP Earnings to Core Earnings Reconciliation

|  | 2022 (\$ per share) |
|--|---------------------|
| GAAP Net Income  | \$6.31              |
| – Hidden Unusual Expenses, Net                             | (\$0.30)            |
| <ul> <li>Reported Unusual Expenses Pre-Tax, Net</li> </ul> | (\$0.54)            |
| - Tax Distortion   | \$0.30              |
| = Core Earnings  | \$6.86              |

Sources: New Constructs, LLC and company filings.

#### More details:

Total Earnings Distortion of -\$0.54/share, which equals -\$394 million, is comprised of the following:

Hidden Unusual Expenses Pre-Tax, Net = -\$0.30/per share, which equals -\$220 million and is comprised of:

- \_<u>\$230 million</u> in digitalization program costs bundled in Corporate costs
- <u>\$10 million</u> in sublease income

Reported Unusual Expenses Pre-Tax, Net = -\$0.54/per share, which equals \$390 million and is comprised of:

- <u>-\$662 million</u> in interest expense and amortization of debt discount
- -\$337 million contra adjustment for <u>recurring pension costs</u>. These recurring expenses are reported in non-recurring line items, so we add them back and exclude them from Earnings Distortion.
- <u>-\$118 million</u> restructuring and asset related charges
- <u>-\$117 million</u> in foreign exchanges losses
- <u>-\$8 million</u> loss on early extinguishment of debt
- <u>-\$4 million</u> in indemnification and other transaction-related costs
- <u>\$31 million</u> in Other Income
- \$60 million in Dow Silicones breast implant liability adjustment
- \$78 million gain on sales of other assets and investments
- <u>\$321 million</u> gain related to Nova legal matter
- <u>\$358 million</u> in non-operating pension and other post-retirement benefit plan net credits

<u>Tax Distortion</u> = \$0.30/per share, which equals \$216 million

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Disclosure: David Trainer, Kyle Guske II, and Italo Mendonça receive no compensation to write about any specific stock, style, or theme.

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## Appendix: Calculation Methodology

We derive the Core Earnings and GAAP Earnings metrics above by summing the Trailing Twelve Month individual S&P 500 constituent values for Core Earnings and GAAP Earnings in each sector for each measurement period. We call this approach the "Aggregate" methodology.

The Aggregate methodology provides a straightforward look at the entire sector, regardless of market cap or index weighting and matches how S&P Global (SPGI) calculates metrics for the S&P 500.

## It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highlyrespected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

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Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data &</u> <u>Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] Total Adjustments differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in Total Adjustments is not explained by S&P Global's (SPGI) Adjustments individually." – pp. 14, 1<sup>st</sup> para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." – pp. 16, 2<sup>nd</sup> para.

#### Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [ as New Constructs does] can investors get an accurate calculation of ROIC." – pp. 8, 5<sup>th</sup> para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." – pp. 4, 2<sup>nd</sup> para.

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Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3<sup>rd</sup> para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3<sup>rd</sup> para.

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