

# Featured Stock in March's Dividend Growth Model Portfolio

Thirteen new stocks made March's <u>Dividend Growth Stocks Model Portfolio</u>, which was made available to members on March 29, 2023.

### Recap from February's Picks

On a price return basis, our Dividend Growth Stocks Model Portfolio (-4.7%) underperformed the S&P 500 (+0.1%) by 4.8% from February 28, 2023 through March 27, 2023. On a total return basis, the Model Portfolio (-4.5%) underperformed the S&P 500 (+0.4%) by 4.9% over the same time. The best performing stock was up 5%. Overall, nine out of 30 Dividend Growth stocks outperformed their respective benchmarks (S&P 500 and Russell 2000) from February 28, 2023 through March 27, 2023.

Buy the Dividend Growth Stocks Model Portfolio

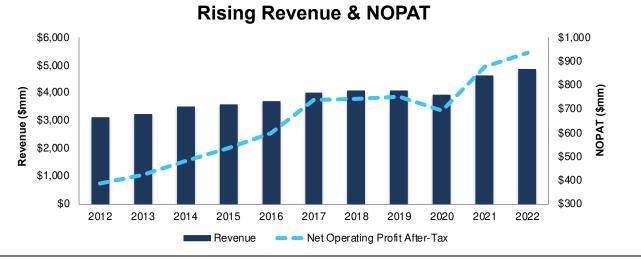
This report leverages our cutting-edge <u>Robo-Analyst technology</u> to deliver <u>proven-superior</u><sup>1</sup> fundamental research and support more cost-effective fulfillment of the <u>fiduciary duty of care</u>.

This Model Portfolio mimics an "All Cap Blend" style with a focus on dividend growth. Selected stocks earn an <u>Attractive or Very Attractive rating</u>, generate positive free cash flow (<u>FCF</u>) and <u>economic earnings</u>, offer a current dividend yield >1%, and have a 5+ year track record of consecutive dividend growth. This Model Portfolio is designed for investors who favor long-term capital appreciation over current income, but still appreciate the power of growing dividends.

### Featured Stock for February: Snap-On Inc. (SNA: \$237/share)

Snap-On (SNA) is the featured stock in March's Dividend Growth Stocks Model Portfolio. We first made Snap-On a Long Idea in <u>February 2018</u> and the stock is up 51% while the S&P 500 is up 52% since then.

Snap-On has grown revenue by 5% compounded annually and net operating profit after tax (NOPAT) by 9% compounded annually over the past decade. The company's NOPAT margin has increased from 12% in 2012 to 19% in 2022. Even though invested capital turns fell slightly during that period, NOPAT margins increased enough to drive return on invested capital (ROIC) from 11% in 2012 to 16% in 2022.



### Figure 1: Snap-On's Revenue & NOPAT Since 2012

Sources: New Constructs, LLC and company filings

<sup>1</sup> Our research utilizes our <u>Core Earnings</u>, a more reliable measure of profits, as proven in <u>Core Earnings: New Data & Evidence</u>, written by professors at Harvard Business School (HBS) & MIT Sloan and published in <u>The Journal of Financial Economics</u>.

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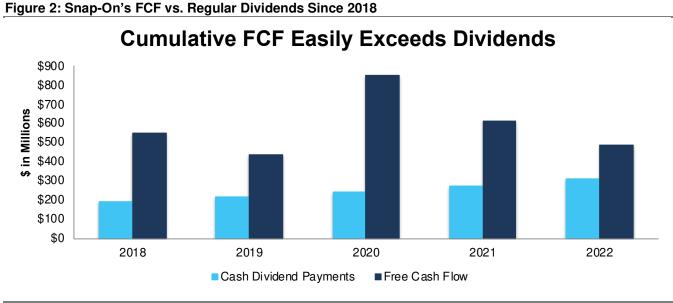
Important Disclosure Information is contained on the last page of this report. The recipient of this report is directed to read these disclosures.



### Free Cash Flow Supports Regular Dividend Payments

Snap-On has increased its regular dividend from \$3.41/share in 2018 to \$5.88/share in 2022, or 15% compounded annually. The current quarterly dividend, when annualized, equals \$6.48/share and provides a 2.7% dividend yield.

More importantly, Snap-On's free cash flow (<u>FCF</u>) easily exceeds its regular dividend payments. From 2018 through 2022, Snap-On generated \$2.9 billion (22% of current <u>enterprise value</u>) in FCF while paying \$1.2 billion in dividends. See Figure 2.



Sources: New Constructs, LLC and company filings

Companies with FCF well above dividend payments provide higher-quality dividend growth opportunities. On the other hand, dividends that exceed FCF cannot be trusted to grow or even be maintained.

### SNA Is Undervalued

At its current price of \$237/share, Snap-On has a price-to-economic book value (<u>PEBV</u>) ratio of 1.1. This ratio means the market expects Snap-On's NOPAT to increase just 10% from 2022 levels over the life of the company. This expectation seems overly pessimistic given that Snap-On has grown NOPAT by 9% compounded annually over the past decade and 12% compounded annually over the past two decades.

Even if Snap-On maintains its 2022 NOPAT margin of 19% and grows revenue by just 4% compounded annually over the next decade, the stock would be worth <u>\$285/share today</u> – a 20% upside. In this scenario, Snap-On's NOPAT would grow just 4% compounded annually through 2032. Should the company's NOPAT grow more in line with historical growth rates, the stock has even more upside.

Add in Snap-On's 2.7% dividend yield and a history of dividend growth, and it's clear why this stock is in March's Dividend Growth Stocks Model Portfolio.

### Critical Details Found in Financial Filings by Our <u>Robo-Analyst Technology</u>

Below are specifics on the adjustments we make based on Robo-Analyst findings in Snap-On's 10-K:

Income Statement: we made \$134 million in adjustments with a net effect of removing \$26 million in <u>non-operating expenses</u> (<1% of revenue). Clients can see all adjustments made to Snap-On's income statement on the GAAP Reconciliation tab on the Ratings page on our website.

Balance Sheet: we made \$1.8 billion in adjustments to calculate invested capital with a net decrease of \$168 million. The most notable adjustment was \$528 million (9% of reported net assets) in <u>other comprehensive</u> <u>income</u>. See all adjustments made to Snap-On's balance sheet on the GAAP Reconciliation tab on the Ratings page on our website.



Valuation: we made \$1.9 billion in adjustments, with a net decrease of \$605 million in shareholder value. Apart from <u>total debt</u>, one of the most notable adjustments to shareholder value was \$660 million in <u>excess cash</u>. This adjustment represents 5% of Snap-On's market value. See all adjustments to Snap-On's valuation on the GAAP Reconciliation tab on the Ratings page on our website.

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Disclosure: David Trainer, Kyle Guske II, and Italo Mendonça receive no compensation to write about any specific stock, style, or theme.

Questions on this report or others? Join our <u>Society of Intelligent Investors</u> and connect with us directly.

## It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highlyrespected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

### Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data &</u> <u>Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] Total Adjustments differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in Total Adjustments is not explained by S&P Global's (SPGI) Adjustments individually." – pp. 14, 1<sup>st</sup> para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection
  oversights...we identified cases where Compustat did not collect information relating to firms' income
  that is useful in assessing core earnings." pp. 16, 2<sup>nd</sup> para.

### Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [ as New Constructs does] can investors get an accurate calculation of ROIC." – pp. 8, 5<sup>th</sup> para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." – pp. 4, 2<sup>nd</sup> para.

### Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3<sup>rd</sup> para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3<sup>rd</sup> para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are <u>here</u>.



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