

## MACRO FUNDAMENTALS

6/8/23

# All Cap Index & Sectors: ROIC Falls in 1Q23 (Free, Abridged)

Trailing-twelve-month (TTM) return on invested capital (ROIC) for the NC 2000 fell quarter-over-quarter (QoQ) in 1Q23. Over the last several quarters, we are seeing a clear trend that ROIC has maxed out. After a small rise, the small decline this quarter suggests that the growth of corporate profits is slowing at least a little. We think the downward trend in ROIC will likely continue as the Fed's tightening has the intended effect on the economy.

The decline in overall NC 2000 ROIC comes from a decline in net operating profit after tax (NOPAT) margins while invested capital turns remained flat.

At the sector level, there are mixed signals. Some sectors are seeing ROIC go up while others see it going down – and to varying degrees. Five out of eleven NC 200 sectors saw a QoQ rise in ROIC in 1Q23.

This report is an abridged and free version of <u>All Cap Index & Sectors: ROIC Falls in 1Q23</u>, one of our quarterly reports on <u>fundamental market and sector trends</u>. The full reports are available to our <u>Professional</u> and <u>Institutional</u> members or can be purchased below.

The full version of this report analyzes<sup>1,2</sup> the drivers of <u>economic earnings</u> [ROIC, NOPAT margin, <u>invested capital turns</u>, and weighted average cost of capital (<u>WACC</u>)] for the NC 2000, our All Cap Index, and each of its sectors (last quarter's analysis available here).

This report leverages our cutting-edge <u>Robo-Analyst technology</u> to deliver <u>proven-superior</u><sup>3</sup> fundamental research and support more cost-effective fulfillment of the <u>fiduciary duty of care</u>.

## **Buy the Full Version of This Report**

#### NC 2000 ROIC Falls in 1Q23

The NC 2000's ROIC rose from  $9.1\%^4$  in 4Q22 to 9.0% in 1Q23. The NC 2000's NOPAT margin fell from 11.4% in 4Q22 to 11.2% in 1Q23, while invested capital turns remained flat at 0.8 over the same time.

Some key observations:

We've <u>previously noted</u> the "record" return on invested capital of 2Q22 was a mirage and that the bullish trend in ROIC could reverse soon.

Such a reversal has arrived, as margins and ROIC have fallen from those record highs. Companies continue to note that margins will be pressured in 2023, which could drive ROIC even lower.

WACC for the NC 2000 has now increased QoQ for eight consecutive quarters. The rising cost of capital threatens investor confidence in the viability of many weaker companies, several of which we've highlighted in our Zombie Stocks reports.

Beneath the surface, performance by sector is all over the map. Per Figure 2, some sectors saw ROIC rise while others saw it fall. Digging deeper and looking at the drivers of ROIC, NOPAT margins and invested capital turns, we see wildly different results in different sectors.

This variance signals a lot of churn at the company level, which we expect will weed out many weaker companies through the remainder of 2023.

<sup>&</sup>lt;sup>1</sup> Calculated using SPGI's methodology, which sums up individual NC 2000 constituent values for NOPAT and invested capital. See Appendix III for more details on this "Aggregate" method and Appendix I for details on how we calculate WACC for the NC 2000 and each of its sectors.

<sup>&</sup>lt;sup>2</sup> This report is based on the latest audited financial data available, which is the 1Q23 10-Q in most cases. Price data as of 5/15/23.

<sup>&</sup>lt;sup>3</sup> Our research utilizes our <u>Core Earnings</u>, a more reliable measure of profits, as proven in <u>Core Earnings</u>: <u>New Data & Evidence</u>, written by professors at Harvard Business School (HBS) & MIT Sloan and published in <u>The Journal of Financial Economics</u>.

<sup>&</sup>lt;sup>4</sup> Note that 9.1% is lower than the 9.3% reported for the same period in <u>last quarter's report</u> because the more recent 9.1% captures more companies, specifically the companies that filed 10-Ks or 10-Qs after the "as of" cutoff date for the last report.

# \* New Constructs®

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See Figure 1 in the <u>full version</u> of our report for the chart of ROIC and WACC for the NC 2000 from December 1998 through 5/15/23.

### Key Details on Select NC 2000 Sectors

The Energy sector performed best in the first quarter of 2023 as measured by change in ROIC, with its ROIC rising 29 basis points from 4Q22.

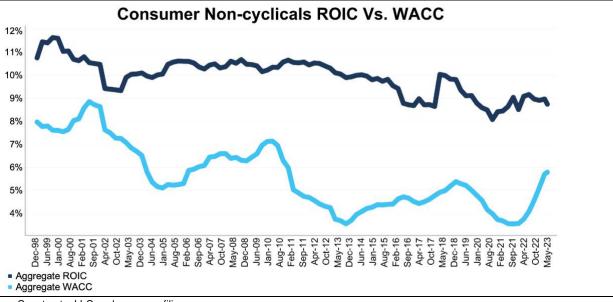
The biggest loser in the first quarter was the Basic Materials sector, with its ROIC falling 106 basis points from 4Q22.

Below, we highlight the Consumer Non-cyclicals sector, which saw a 23 bps decline QoQ in ROIC in 1Q23.

## Sample Sector Analysis<sup>5</sup>: Consumer Non-cyclicals

Figure 1 shows the Consumer Non-cyclicals sector ROIC fell from 9.0% in 4Q22 to 8.7% in 1Q23. The Consumer Non-cyclicals sector's NOPAT margin fell from 6.7% in 4Q22 to 6.5% in 1Q23, while invested capital turns remained flat QoQ at 1.3 over the same time.

Figure 1: Consumer Non-cyclicals ROIC vs. WACC: Dec 1998 – 5/15/23



Sources: New Constructs, LLC and company filings.

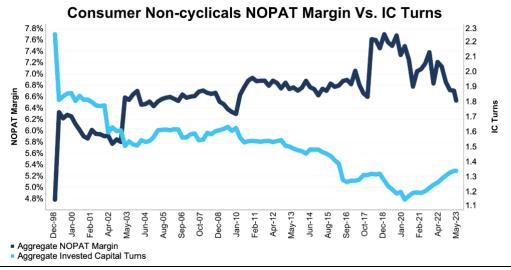
The May 15, 2023 measurement period uses price data as of that date for our WACC calculation and incorporates the financial data from 1Q23 10-Qs for ROIC, as this is the earliest date for which all of the 1Q23 10-Qs for the NC 2000 constituents were available.

Figure 2 compares the trends in NOPAT margin and invested capital turns for the Consumer Non-cyclicals sector since December 1998. We sum up the individual NC 2000/sector constituent values for revenue, NOPAT, and invested capital to calculate these metrics. We call this approach the "Aggregate" methodology.

<sup>&</sup>lt;sup>5</sup> The full version of this report provides the same analysis for all eleven sectors.



Figure 2: Consumer Non-cyclicals NOPAT Margin and IC Turns: Dec 1998 - 5/15/23



Sources: New Constructs, LLC and company filings.

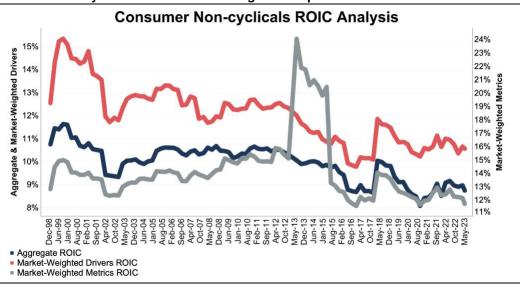
The May 15, 2023 measurement period uses price data as of that date for our WACC calculation and incorporates the financial data from 1Q23 10-Qs for ROIC, as this is the earliest date for which all of the 1Q23 10-Qs for the NC 2000 constituents were available.

The Aggregate methodology provides a straightforward look at the entire sector, regardless of market cap or index weighting and matches how S&P Global (SPGI) calculates metrics for the S&P 500.

For additional perspective, we compare the Aggregate method for ROIC with two other market-weighted methodologies: market-weighted metrics and market-weighted drivers. Each method has its pros and cons, which are detailed in the Appendix.

Figure 3 compares these three methods for calculating the Consumer Non-cyclicals sector's ROICs.

Figure 3: Consumer Non-cyclicals ROIC Methodologies Compared: Dec 1998 – 5/15/23



Sources: New Constructs, LLC and company filings.

The May 15, 2023 measurement period uses price data as of that date for our WACC calculation and incorporates the financial data from 1Q23 10-Qs for ROIC, as this is the earliest date for which all of the 1Q23 10-Qs for the NC 2000 constituents were available.

This article was originally published on <u>June 8</u>, <u>2023</u>.

Disclosure: David Trainer, Kyle Guske II, and Italo Mendonça receive no compensation to write about any specific stock, style, or theme.

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# Appendix: Analyzing ROIC with Different Weighting Methodologies

We derive the metrics above by summing the individual NC 2000/sector constituent values for revenue, NOPAT, and invested capital to calculate the metrics presented. We call this approach the "Aggregate" methodology.

The Aggregate methodology provides a straightforward look at the entire sector, regardless of market cap or index weighting and matches how S&P Global (SPGI) calculates metrics for the S&P 500.

For additional perspective, we compare the Aggregate method for ROIC with two other market-weighted methodologies:

- 1. **Market-weighted metrics** calculated by market-cap-weighting the ROIC for the individual companies relative to their sector or the overall NC 2000 in each period. Details:
  - a. Company weight equals the company's market cap divided by the market cap of the NC 2000/its sector
  - b. We multiply each company's ROIC by its weight
  - NC 2000/Sector ROIC equals the sum of the weighted ROICs for all the companies in the NC 2000/each sector
- 2. **Market-weighted drivers** calculated by market-cap-weighting the NOPAT and invested capital for the individual companies in the NC 2000/each sector in each period. Details:
  - Company weight equals the company's market cap divided by the market cap of the NC2000/its sector
  - b. We multiply each company's NOPAT and invested capital by its weight
  - c. We sum the weighted NOPAT and invested capital for each company in the NC 2000/each sector to determine the NC 2000/sector's weighted NOPAT and weighted invested capital
  - NC 2000/Sector ROIC equals weighted NC 2000/sector NOPAT divided by weighted NC 2000/sector invested capital

Each methodology has its pros and cons, as outlined below:

#### Aggregate method

Pros:

- A straightforward look at the entire NC 2000/sector, regardless of company size or weighting.
- Matches how S&P Global calculates metrics for the S&P 500.

#### Cons:

• Vulnerable to impact of by companies entering/exiting the group of companies, which could unduly affect aggregate values despite the level of change from companies that remain in the group.

#### Market-weighted metrics method

Pros:

Accounts for a firm's size relative to the overall NC 2000/sector and weights its metrics accordingly.

Cons:

 Vulnerable to outsized impact of one or a few companies. This outsized impact tends to occur only for ratios where unusually small denominator values can create extremely high or low results.

#### Market-weighted drivers method

Pros:

- Accounts for a firm's size relative to the overall NC 2000/sector and weights its NOPAT and invested
  capital accordingly.
- Mitigates potential outsized impact of one or a few companies by aggregating values that drive the ratio before calculating the ratio.

#### Cons:

 Can minimize the impact of period-over-period changes in smaller companies, as their impact on the overall sector NOPAT and invested capital is smaller.



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Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

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- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

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Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2<sup>nd</sup> para.

## **Superior Models**

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [ as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5<sup>th</sup> para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2<sup>nd</sup> para.

#### **Superior Stock Ratings**

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3<sup>rd</sup> para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3<sup>rd</sup> para.

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