



S&P 500 Earnings Projection for 2H23: More Misses than Beats - No Juice Left in the Kitchen Sink

Investors should expect more negative earnings surprises in 2H23 than usual. The numerous earnings beats in 1H23 were artificially set up when companies “kitchen-sinked” 2022. By “kitchen-sinked”, we mean S&P Global’s [Operating Earnings](#) and GAAP Earnings steadily declined while [Core Earnings](#)¹ rose throughout that year.

In the first half of 2023, we see the opposite trend. Operating Earnings and GAAP Earnings are rising, while Core Earnings are declining and showing signs of further weakness. In fact, TTM Operating Earnings for the S&P 500 in 2Q23 are now higher than Core Earnings for the first time since 1Q22. See Figure 2 for details.

This report leverages our cutting-edge [Robo-Analyst technology](#) to deliver [proven-superior](#)² fundamental research and support more cost-effective fulfillment of the [fiduciary duty of care](#).

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Core Earnings Tell A Different Story than Legacy Metrics

In the trailing-twelve-months (TTM) ended 2Q23, legacy earnings measures differ widely from Core Earnings. See Figure 1. For example, TTM GAAP and S&P Operating Earnings rose 4% while Core Earnings fell 3% in 2Q23.

Figure 1: Comparing Other Earnings Measures to Core Earnings

	QoQ Change	
	1Q23	2Q23
Core Earnings	-1%	-3%
S&P Operating Earnings	+2%	+4%
GAAP Earnings	+1%	+4%

Sources: New Constructs, LLC, company filings, and [S&P Global](#) (SPGI). Note: the most recent period's data for SPGI's Operating Earnings is based on consensus estimates for companies with a non-standard fiscal year.

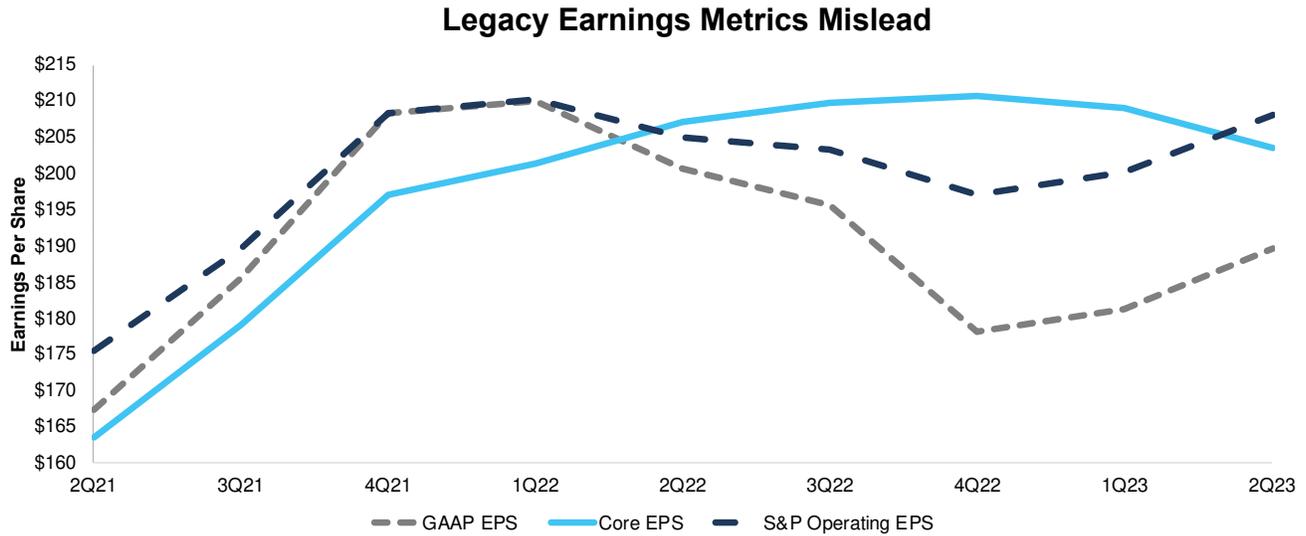
The abrupt rise in Operating and GAAP Earnings beats in the first half of 2023 is likely the result of 2022's kitchen-sinked results, as corporate managers threw in all the expenses they could to tank earnings and set themselves up for easier beats in 2023. We witnessed the same kitchen-sink effect in 2020, when companies used COVID-19 as a justification to record more write downs than in [any year since 2008](#).

¹ Our Core Earnings research is based on the latest audited financial data, which is the calendar 2Q23 10-Q in most cases.

² Our research utilizes our [Core Earnings](#), a more reliable measure of profits, as proven in [Core Earnings: New Data & Evidence](#), written by professors at Harvard Business School (HBS) & MIT Sloan and published in [The Journal of Financial Economics](#).



Figure 2: Operating vs. GAAP vs. Core Earnings: S&P 500 Since 2Q21



Sources: New Constructs, LLC, company filings, and [S&P Global](#) (SPGI). Note: the most recent period's data for SPGI's Operating Earnings is based on consensus estimates for companies with a non-standard fiscal year.

What to expect?

The problem, now, however, is that managers have little flexibility to further juice earnings, as inflation and interest rates remain high while future growth is less certain.

With Core Earnings already trending lower, we don't think companies can achieve the same level of beats in 2H23 as we saw in 1H23. In other words, 3Q23 and 4Q23 earnings seasons could be disappointing and pressure equity markets lower.

Below we highlight the disconnect between traditional earnings measures and our Core Earnings and examine the changes in each metric in recent periods. [Well-known flaws](#) in legacy datasets drive the difference between the measures. Core Earnings do a better job of capturing the underlying economic performance of businesses by removing the unusual gains/losses buried in footnotes that legacy datasets miss.

S&P Global's Operating Earnings Rise Is Not Reflected in Core Earnings

After a steep increase in 1H23, Operating Earnings for the S&P 500 are now higher than Core Earnings for the first time since 1Q22.

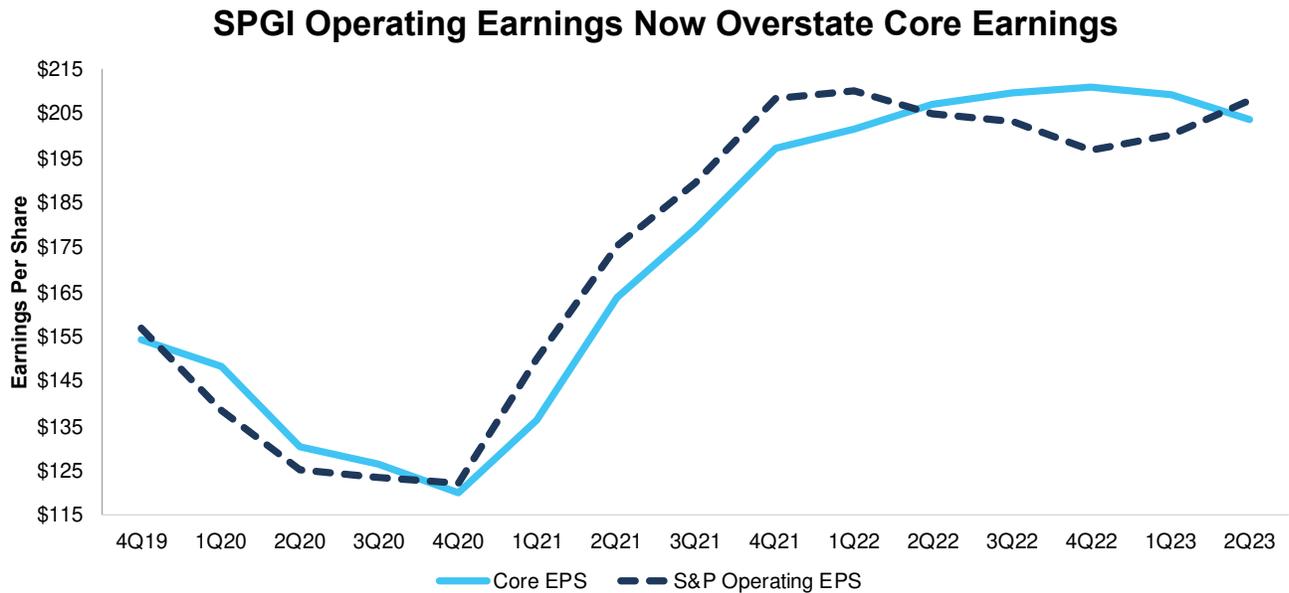
In 2Q23, Operating Earnings rose 4% QoQ while Core Earnings fell 3% QoQ in 2Q23. Operating Earnings are 2% higher than Core Earnings in 2Q23. In 1Q23, Operating Earnings were 4% lower than Core Earnings.

Year-over-year (YoY), 2Q23 Core Earnings fell 2% while Operating Earnings, rose 2%.

Get more details on our Core Earnings vs. Operating Earnings in 2Q23 [here](#).



Figure 3: Trailing Twelve Month Earnings: Core Earnings vs. SPGI Operating Earnings: 4Q19 –2Q23



Sources: New Constructs, LLC, company filings, and [S&P Global](#) (SPGI). Note: the most recent period's data for SPGI's Operating Earnings is based on consensus estimates for companies with a non-standard fiscal year.

Core Earnings Are More Reliable than GAAP Earnings

In 2Q23, GAAP Earnings for the S&P 500 not only understate Core Earnings, but are also moving in the opposite direction. Seeing GAAP earnings rise while Core Earnings decline raises red flags about the quality of reported earnings while also raising the risk of earnings misses in subsequent quarters.

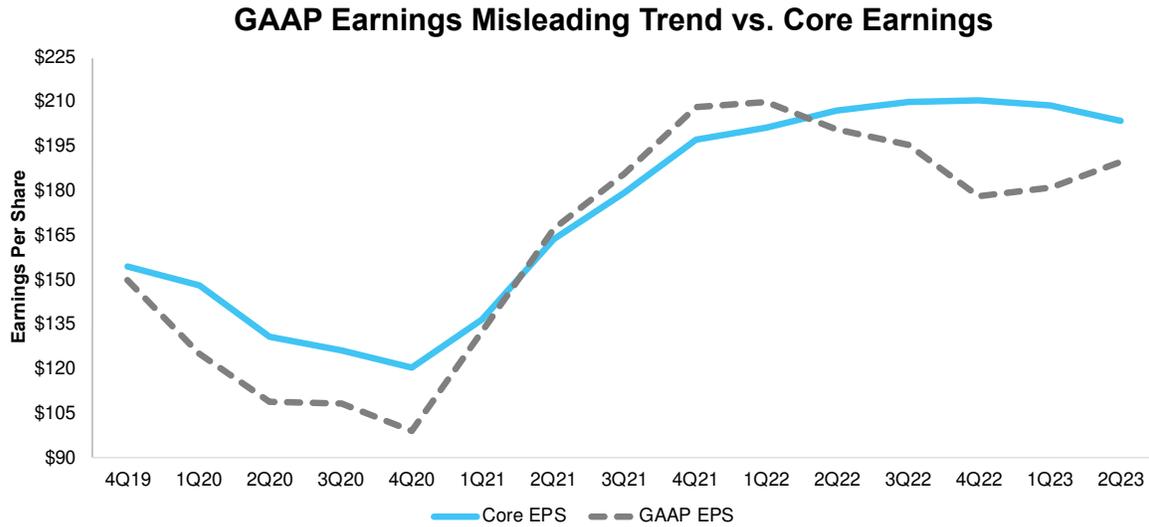
In 2Q23, GAAP Earnings rose 4% QoQ while Core Earnings fell 3%. Over a longer time frame, since 2020, Core Earnings have fluctuated less than indicated by GAAP earnings. For instance:

- 1Q21, GAAP earnings: +33% QoQ versus +13% for Core Earnings.
- 2Q22, GAAP earnings: -5% QoQ versus +2% for Core Earnings.
- 3Q22, GAAP earnings: -3% QoQ versus +1% for Core Earnings.
- 4Q22, GAAP earnings: -8% QoQ versus <-1% for Core Earnings.
- 1Q23, GAAP earnings: +1% QoQ versus -1% for Core Earnings.
- 2Q23, GAAP earnings: +4% QoQ versus -3% for Core Earnings.

Get more details on our Core Earnings vs. GAAP Earnings for the S&P 500 in 2Q23 [here](#).



Figure 4: Trailing Twelve Month Earnings: Core Earnings vs. GAAP Earnings: 4Q19 –2Q23



Sources: New Constructs, LLC and company filings

Diligence Matters – Superior Fundamental Analysis Provides Insights

As traditional earnings measures both over and understate the S&P 500's Core Earnings, the index requires more earnings growth than analysts expect to justify its current valuation. Based on macro-economic factors, such as inflation, high rates, the uncertain impact of student loan payments resuming, and more, investors can expect more companies warning about slowing earnings growth or even outright decline in coming quarters. While the kitchen sink is easy to spot, [as we did in 1H22](#), the subsequent rise in GAAP earnings could be short lived.

Our measure of Core Earnings leverages [cutting-edge technology](#) to provide clients with a [cleaner and more comprehensive](#) view of earnings. Investors armed with our measure of Core Earnings have a differentiated and more informed view of the fundamentals of companies and sectors, which allows them insights to find high-quality and low-quality stocks, [generate alpha](#), and fulfill the [fiduciary duty of care](#).

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Disclosure: David Trainer, Kyle Guske II, Italo Mendonça, and Hakan Salt receive no compensation to write about any specific stock, style, or theme.

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Appendix I: Core Earnings Methodology

In the Figures above, we use the following to calculate Core Earnings:

- aggregated quarterly data for constituents in the S&P 500 for each measurement period post 6/30/13 to the present



It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
2. Only our “novel database” enables investors to overcome these flaws and apply [reliable](#) fundamental data in their research.
3. Our proprietary measures of [Core Earnings](#) and [Earnings Distortion](#) materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in [The Journal of Financial Economics](#), a top peer-reviewed journal, [Core Earnings: New Data & Evidence](#) proves our Robo-Analyst technology overcomes material shortcomings in legacy firms’ data collection processes to provide superior [fundamental data](#), [earnings](#) models, and [research](#). More [details](#).

Key quotes from the paper:

- “[New Constructs’] *Total Adjustments* differs significantly from the items identified and excluded from Compustat’s adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global’s (SPGI) Adjustments* individually.” – pp. 14, 1st para.
- “A final source of differences [between New Constructs’ and S&P Global’s data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms’ income that is useful in assessing core earnings.” – pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg’s in [Getting ROIC Right](#). See the [Appendix](#) for direct comparison details.

Key quotes from the paper:

- “...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC.” – pp. 8, 5th para.
- “The majority of the difference...comes from New Constructs’ machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies.” – pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts’ stock ratings outperform those from human analysts as shown in this [paper](#) from Indiana’s Kelley School of Business. Bloomberg features the paper [here](#).

Key quotes from the paper:

- “the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant.” – pp. 6, 3rd para.
- “Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts.” – pp. 20, 3rd para.

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