MACRO FUNDAMENTALS

9/8/23

S&P's Operating Earnings Growth in 2Q23 Remains An Illusion

Trailing-twelve-months (TTM) 2Q23 Operating Earnings calculated by S&P Global (SPGI) for the S&P 500 rose 4% quarter-over-quarter (QoQ) in 2Q23 after rising 2% QoQ in 1Q23. This increase is misleading, as our proven-superior Core Earnings¹, which remove unusual gains and losses, fell 3% QoQ. We saw similarly misleading growth in GAAP Earnings in 2Q23, as detailed here.

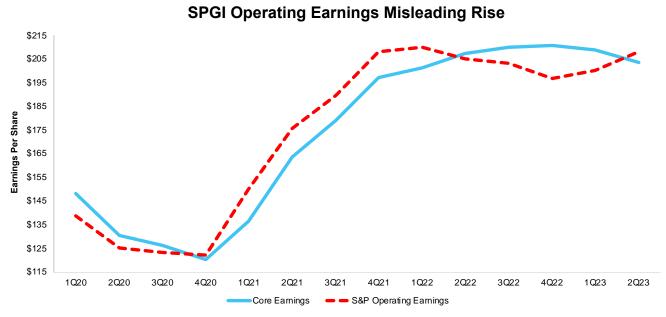
Operating Earnings rising while stock prices fell drove the S&P 500's price-to-operating earnings ratio lower. However, the price-to-Core Earnings ratio rose (got more expensive) in the TTM ended 8/15/23, as prices fell while Core Earnings fell. Last quarter's analysis of Core vs. S&P Global's Operating Earnings for the S&P 500 is available here.

S&P Global's Operating Earnings Improvement is Misleading

Our superior fundamental data protects investors from being misled by false trends in other earnings measures. SPGI's TTM Operating Earnings per share increased 4% QoQ in 2Q23, while Core Earnings per share fell 3%. Because Core Earnings remove all unusual gains and losses, they are more representative of true, normal profits and are not as volatile as Operating Earnings.

After the QoQ rise in 2Q23, TTM Operating Earnings per share for the S&P 500 are higher than TTM Core Earnings for the first time since 1Q22. Operating Earnings are 2% higher than Core Earnings in the TTM ended 2Q23. For reference, Operating Earnings were 4%² lower than Core Earnings in the TTM ended 1Q23.

Figure 1: TTM Earnings: Core Earnings vs. SPGI Operating Earnings: 1Q20 - 2Q23



Sources: New Constructs, LLC, company filings, and <u>S&P Global</u> (SPGI). Note: the most recent period's data for SPGI's Operating Earnings is based on consensus estimates for companies with a non-standard fiscal year.

More details on the Core Earnings calculation are available in Appendix I.

¹ Our Core Earnings research is based on the latest audited financial data, which is the calendar 2Q23 10-Q in most cases. Price data as of 8/15/23. Operating Earnings from S&P Global is based on the same time frame.

² Note that 1Q23 values may be different than reported for the same period in <u>last quarter's report</u> because the more recent data captures more companies, specifically the companies that filed 10-Ks or 10-Qs after the "as of" cutoff date for the last report.



Core Earnings Are More Reliable than S&P Global's Operating Earnings

Figure 2 highlights the percentage changes in Core Earnings and SPGI's Operating Earnings from 2004 through 8/15/23. Flaws in legacy datasets lead to a failure to capture unusual gains and losses buried in footnotes (detailed in The Journal of Financial Economics) and drive the difference between the two measures of earnings.

Figure 2: Core vs. SPGI's Operating Earnings per Share for the S&P 500 - % Change: 2004 - 8/15/23



Sources: New Constructs, LLC, company filings, and S&P Global (SPGI). Note: the most recent period's data for SPGI's Operating Earnings incorporates consensus estimates for companies with a non-standard fiscal year.

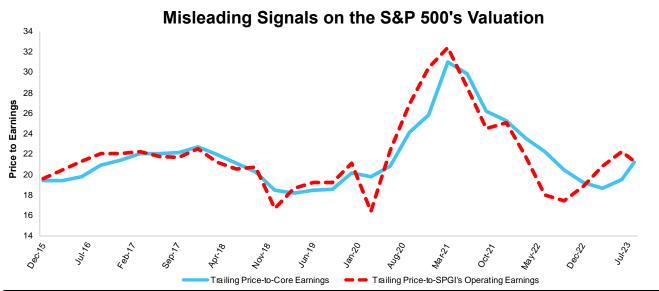
Our Core Earnings analysis is based on aggregated TTM data through 6/30/13, and aggregated quarterly data thereafter for the S&P 500 constituents in each measurement period.

Operating Earnings Misrepresent the Trend in The S&P 500's Valuation

The rise in Operating Earnings while the S&P 500's price fell from 6/30/23 through 8/15/23 caused the S&P 500's price-to-Operating Earnings ratio to fall from 22.2 as of 6/30/23 to 21.3 as of 8/15/23. Meanwhile, the price-to-Core Earnings ratio increased from 19.6 to 21.2 over the same time. Investors only analyzing Operating Earnings would think the market is getting cheaper when Core Earnings show the exact opposite.

At 21.2, the price-to-Core Earnings ratio is now above its long-term average (2004-present) of 19.3. We interpret this data as showing that the market looks more expensive now despite declines in most of the major market indices.

Figure 3: Price-to-Core vs. Price-to-SPGI's Operating Earnings: TTM as of 12/31/15 - 8/15/23



Sources: New Constructs, LLC, company filings, and S&P Global. Note: the most recent period's data for SPGI's Operating Earnings incorporates consensus estimates for companies with a non-standard fiscal year.

Our Core Earnings P/E ratio is aggregating the TTM results for constituents through 6/30/13 and aggregating four quarters of results for the S&P 500 constituents in each measurement period thereafter. SPGI's P/E is based on four quarters of aggregated S&P 500 results in each period. More details in Appendix II.

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Disclosure: David Trainer, Kyle Guske II, Italo Mendonça, and Hakan Salt receive no compensation to write about any specific stock, style, or theme.

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Appendix I: Core Earnings Methodology

In the Figures above, we use the following to calculate Core Earnings:

- aggregated annual data for constituents in the S&P 500 for each measurement period through 6/30/13
- aggregated quarterly data for constituents in the S&P 500 for each measurement period post 6/30/13 to the present

While we prefer aggregated quarterly numbers, we have examined the potential impacts of the two methodologies and have found no material differences.



Appendix II: P/E Ratio Methodology for Core & SPGI's Operating Earnings

In Figure 3 above, we calculate the price-to-Core Earnings ratio through 6/30/13 as follows:

- 1. Calculate a TTM earnings yield for every S&P 500 constituent
- 2. Weight the earnings yields by each stock's respective S&P 500 weight
- 3. Sum the weighted earnings yields and take the inverse (1/Earnings Yield)

We calculate the price-to-Core Earnings ratio for periods post 6/30/13 as follows:

- 1. Calculate a trailing four quarters earnings yield for every S&P 500 constituent
- 2. Weight the earnings yield by each stock's respective S&P 500 weight
- 3. Sum the weighted earnings yields and take the inverse (1/Earnings Yield)

We use the earnings yield methodology because P/E ratios don't follow a linear trend. A P/E ratio of 1 is "better" than a P/E ratio of 30, but a P/E ratio of 30 is "better" than a P/E ratio of -15. In other words, aggregating P/E ratios can result in a low multiple due the inclusion of just a few stocks with negative P/Es.

Using earnings yields solves this problem because a high earnings yield is always "better" than a low earnings yield. There is no conceptual difference when flipping from positive to negative earnings yields as there is with traditional P/E ratios.

By using quarterly data as soon as its available, we better capture the impact of changes to S&P 500 constituents on a quarterly basis. For example, a company could be a constituent in 2Q18, but not in 3Q18. This method captures the continuously changing nature of the S&P 500 constituency.

For all periods in Figure 3, we calculate the price-to-SPGI's Operating Earnings ratio by summing the preceding 4 quarters of Operating Earnings per share and, then, dividing by the S&P 500 price at the end of each measurement period.



It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

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