

MACRO FUNDAMENTALS

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S&P 500 & Sectors: ROIC Update for 3Q23 (Free, Abridged)

This report updates the trailing-twelve-month (TTM) return on invested capital (ROIC) for the S&P 500 in 3Q23. The latest performance suggests that the corporate sector of the economy may have bottomed out. While the Fed's "higher for longer" interest rate policy no longer appears to be driving ROIC down. As long as rates stay elevated, we expect ROIC to fall more before it rises significantly. Over the last several quarters, we are seeing a clear trend that ROIC peaked in 2Q22.

Six out of eleven S&P 500 sectors saw a QoQ rise in ROIC in 3Q23. We also update the drivers of the S&P 500's ROIC: net operating profit after tax (NOPAT) margins and invested capital turns.

This report is a free and abridged version of <u>S&P 500 & Sectors: ROIC Update for 3Q23</u>, one of our quarterly reports on <u>fundamental</u> market and sector trends. The full report is available to our new <u>Professional</u> and <u>Institutional</u> members.

The full version of this report presents the drivers^{1,2} of <u>economic earnings</u> [ROIC, NOPAT margin, invested capital turns, and weighted average cost of capital (<u>WACC</u>)] for the S&P 500 and each of its sectors (last quarter's analysis is here). You can find the same analysis on other key metrics here.

This report leverages our cutting-edge <u>Robo-Analyst technology</u> to deliver <u>proven-superior</u>³ fundamental research and support more cost-effective fulfillment of the <u>fiduciary duty of care</u>.

Learn more about the best fundamental research

S&P 500 ROIC Analysis for 3Q23

Figure 1 in the <u>full report</u> shows the S&P 500's ROIC every quarter over the last twenty years. We provide the same analysis for S&P 500's NOPAT margin and invested capital turns.

Key observations:

In our <u>1Q22 report</u>, we wrote that the "record" return on invested capital of 1Q22 was a mirage and that the bullish rise in ROIC would reverse soon. These 3Q23 results continue to support our thesis. NOPAT margins have now fallen to pre-COVID levels but are still much higher than historical averages. As companies continue to report that margins remain under pressure, we expect ROIC could fall further.

WACC for the S&P 500 rose QoQ again. With the Fed signaling a "higher for longer" scenario, WACC may remain high for quite some time. The high cost of capital rightfully undermines investor confidence in the viability of many weaker companies, several of which we've highlighted in our <u>Zombie Stocks</u> reports.

Beneath the surface, performance by sector is all over the map. Per Figure 2, some sectors saw ROIC rise while others saw it fall. Digging deeper and looking at the drivers of ROIC, NOPAT margins and invested capital turns, we see wildly different results in different sectors.

This variance signals a lot of churn at the company level, which we expect will weed out many weaker companies throughout the remainder of 2023 and into 2024.

See Figure 1 in the <u>full version</u> of our report for the chart of ROIC and WACC for the S&P 500 from December 2004 through 11/14/23.

¹ Calculated using SPGI's methodology, which sums individual S&P 500 constituent values for NOPAT and invested capital. See Appendix III for more details on this "Aggregate" method and Appendix I for details on how we calculate WACC for the S&P 500 and each of its sectors.

² This report is based on the latest audited financial data available, which is the 2Q23 10-Q in most cases. Price data is as of 8/15/23.

³ Our research utilizes our <u>Core Earnings</u>, a more reliable measure of profits, as proven in <u>Core Earnings: New Data & Evidence</u>, written by professors at Harvard Business School (HBS) & MIT Sloan and published in <u>The Journal of Financial Economics</u>.

Sneak Peak on Select S&P 500 Sectors

The Technology sector performed best in the third quarter of 2023 as measured by change in ROIC, with an 82 basis point increase from 2Q23.

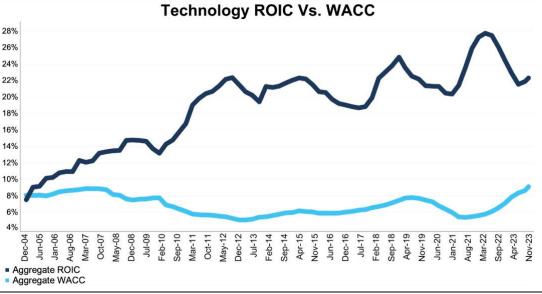
The biggest loser in the third quarter was the Energy sector. ROIC for the Energy sector declined 114 basis points QoQ in 2Q23.

Below, we highlight the Technology sector, which had the largest increase in ROIC in 3Q23.

Sample Sector Analysis⁴: Technology

Figure 1 shows the Technology sector's ROIC rose from 21.5% in 2Q23 to 22.3% in 3Q23. The Technology sector's NOPAT margin rose from 22.0% in 2Q23 to 22.8% in 3Q23, while invested capital turns remained flat at 0.98 in 3Q23.

Figure 1: Technology ROIC vs. WACC: December 2004 – 11/14/23



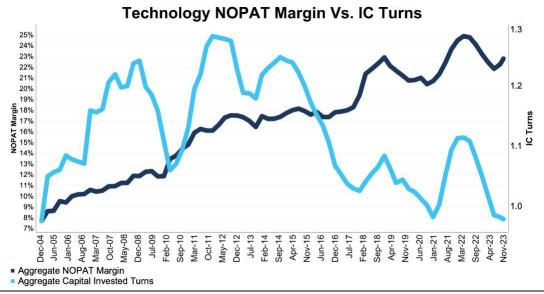
Sources: New Constructs, LLC and company filings.

The November 14, 2023 measurement period uses price data as of that date for our WACC calculation and incorporates the financial data from 3Q23 10-Qs for ROIC, as this is the earliest date for which all the 3Q23 10-Qs for the S&P 500 constituents were available.

Figure 2 compares the trends for NOPAT margin and invested capital turns for the Technology sector since 2004. We sum the individual Technology sector constituent values for revenue, NOPAT, and invested capital to calculate these metrics. We call this approach the "Aggregate" methodology.

⁴ The full version of this report provides analysis for every sector like what we show for this sector.

Figure 2: Technology NOPAT Margin Vs. IC Turns: December 2004 – 11/14/23



Sources: New Constructs, LLC and company filings.

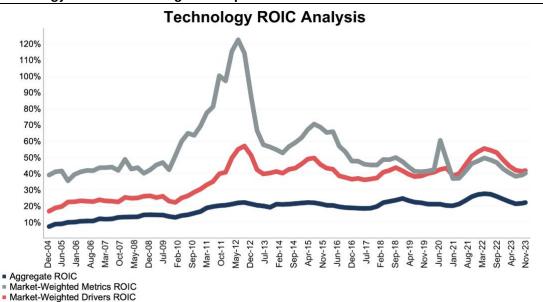
The November 14, 2023 measurement period uses price data as of that date for our WACC calculation and incorporates the financial data from 3Q23 10-Qs for ROIC, as this is the earliest date for which all the 3Q23 10-Qs for the S&P 500 constituents were available.

The Aggregate methodology provides a straightforward look at the entire sector, regardless of market cap or index weighting. The methodology matches how S&P Global (SPGI) calculates metrics for the S&P 500.

For additional perspective, we compare the Aggregate method for ROIC with two market-weighted methodologies: market-weighted metrics and market-weighted drivers. Each method has its pros and cons, which are detailed in the Appendix.

Figure 3 compares these three methods for calculating the Technology sector ROIC.

Figure 3: Technology ROIC Methodologies Compared: December 2004 – 11/14/23



Sources: New Constructs, LLC and company filings.

The November 14, 2023 measurement period uses price data as of that date for our WACC calculation and incorporates the financial data from 3Q23 10-Qs for ROIC, as this is the earliest date for which all the 3Q23 10-Qs for the S&P 500 constituents were available.

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Disclosure: David Trainer, Kyle Guske II, Italo Mendonca, and Hakan Salt receive no compensation to write about any specific stock, style, or theme.

Questions on this report or others? Join our Society of Intelligent Investors and connect with us directly.



Appendix: Analyzing ROIC with Different Weighting Methodologies

We derive the metrics above by summing the individual S&P 500 constituent values for revenue, NOPAT, and invested capital to calculate the metrics presented. We call this approach the "Aggregate" methodology.

The Aggregate methodology provides a straightforward look at the entire sector, regardless of market cap or index weighting and matches how S&P Global (SPGI) calculates metrics for the S&P 500.

For additional perspective, we compare the Aggregate method for ROIC with two other market-weighted methodologies:

- 1. **Market-weighted metrics** calculated by market-cap-weighting the ROIC for the individual companies relative to their sector or the overall S&P 500 in each period. Details:
 - a. Company weight equals the company's market cap divided by the market cap of the S&P 500/its sector
 - b. We multiply each company's ROIC by its weight
 - c. S&P 500/Sector ROIC equals the sum of the weighted ROICs for all the companies in the S&P 500/each sector
- 2. **Market-weighted drivers** calculated by market-cap-weighting the NOPAT and invested capital for the individual companies in each sector in each period. Details:
 - Company weight equals the company's market cap divided by the market cap of the S&P 500/its sector
 - b. We multiply each company's NOPAT and invested capital by its weight
 - c. We sum the weighted NOPAT and invested capital for each company in the S&P 500/each sector to determine each sector's weighted NOPAT and weighted invested capital
 - d. S&P 500/Sector ROIC equals weighted sector NOPAT divided by weighted sector invested capital

Each methodology has its pros and cons, as outlined below:

Aggregate method

Pros:

- A straightforward look at the entire S&P 500/sector, regardless of company size or weighting.
- Matches how S&P Global calculates metrics for the S&P 500.

Cons:

Vulnerable to impact of by companies entering/exiting the group of companies, which could unduly affect
aggregate values despite the level of change from companies that remain in the group.

Market-weighted metrics method

Pros:

Accounts for a firm's size relative to the overall S&P 500/sector and weights its metrics accordingly.

Cons:

Vulnerable to outsized impact of one or a few companies, as shown in the full report. This outsized
impact tends to occur only for ratios where unusually small denominator values can create extremely
high or low results.

Market-weighted drivers method

Pros:

- Accounts for a firm's size relative to the overall S&P 500/sector and weights its NOPAT and invested capital accordingly.
- Mitigates potential outsized impact of one or a few companies by aggregating values that drive the ratio before calculating the ratio.

Cons:

 Can minimize the impact of period-over-period changes in smaller companies, as their impact on the overall sector NOPAT and invested capital is smaller.



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Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

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