



Al Tailwinds & a Cheap Stock

We originally made Photronics (PLAB: \$21/share) a <u>Long Idea</u> in <u>October 2023</u> and most recently reiterated our thesis in <u>February 2024</u>. While PLAB is down 16% over the last year, our thesis on this stock remains intact and upside potential remains strong.

PLAB offers favorable Risk/Reward based on the company's:

- position to profit from Al-driven tailwinds,
- shifting revenue mix to higher value products,
- high profitability, and
- cheap stock valuation.

What's Working

Al Is Driving Photomask Demand

As a leading photomask manufacturer, Photronics is well-positioned to profit from the photomask demand growth driven by advancements in each of these three key areas:

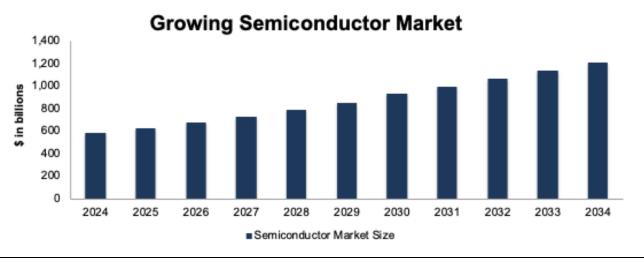
- 1. chip technology smaller integrated circuits require higher value photomasks,
- 2. capacity expansions more chips mean higher photomask demand, and
- 3. consumer electronics improved screens and more (advanced) chips drive photomask demand.

<u>SEMI</u> projects global semiconductor manufacturing capacity to grow 7% compounded annually from the end of 2024 through 2028.

Additionally, according to the <u>Semiconductor Industry Association</u> (SIA), global semiconductor sales grew 20% year-over-year in May 2025 and 3.5% month-over-month (MoM).

Longer-term, the global semiconductor market will grow 8% compounded annually from 2025 to 2034, according to Precedence Research. The long-term outlook for semiconductor demand indicates Photronics will have ample growth opportunities.

Figure 1: Global Semiconductor Market Size: 2024 - 2034



Sources: Precedence Research and New Constructs, LLC

Advanced chipmaking catered to the growing needs of AI applications is a key driver of the projected semiconductor market and capacity growth. AI chips require increased computational abilities, specialized



processes, and specific energy needs. Advanced semiconductor technology demand is expected to remain strong, as AI (and its specific chips) gets integrated at a rising rate across many consumer electronics, from phones to computers, vehicles and smart devices (such as smart speakers).

Increasingly Positioned to Take Advantage of the Al Boom

Many technology companies are rushing to take advantage of growing AI demand, from producing the hardware to creating AI products. Photronics capitalizes on the AI boom across industries.

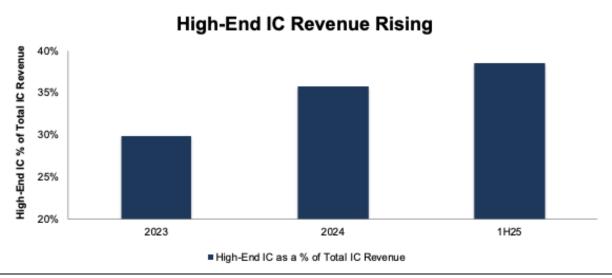
More specifically, Photronics produces two types of photomasks for integrated circuits ("IC"): high-end and mainstream. Al-driven technologies require the high-end photomasks (with IC nodes at 28 nanometers or smaller) and represent a key tailwind for Photronics' growth.

These high-end products require more photomasks per design and generate higher average selling prices per mask set.

Historically, mainstream IC photomasks have, and continue to, make up a majority of the company's IC photomask revenue mix.

However, Photronics has grown its high-end business from 30% of overall IC revenue in fiscal 2023 to 39% of IC revenue in the first half of fiscal 2025 (1H25). See Figure 2.

Figure 2: High-End IC Revenue as % of IC Revenue: Fiscal 2023 - 1H25



Sources: New Constructs, LLC and company filings

Geographic Footprint Minimizes Tariff Impact

Photronics operates 11 production facilities across Asia, the United States, and Europe. These facilities are located close to customers, which allow Photronics to more quickly collaborate and build products that meet its customer's needs.

These locations also create a tariff advantage, especially after "Liberation Day", when President Trump announced tariffs against individual countries.

On one hand, with three facilities in the United States, Photronics stands to benefit from the reshoring of semiconductor production. To maximize the benefit, Photronics is expanding its capacity and capabilities in the United States through strategic investments.

For those customers that aren't reshoring production, Photronics allocates production across its facilities to ship "the majority of masks" directly to customers in the same region or country where the photomasks are produced, which mitigates the potential tariff costs for its customers.

In the company's <u>2Q25 earnings call</u>, management noted that the impact of tariffs on its supply chain "will have a negligible impact" to its financial results.



Quality Fundamentals

Apart from industry tailwinds and growing competitive advantages, Photronics has also grown revenue and <u>Core Earnings</u>, a superior metric of earnings, by 6% and 25% compounded annually since fiscal 2014, respectively. See Figure 3.

The company improved its net operating profit after-tax (<u>NOPAT</u>) margin from 5% in fiscal 2014 to 19% in the TTM while <u>invested capital turns</u> increased from 0.5 to 0.6 over the same time. Rising NOPAT margins and invested capital turns drive return on invested capital (<u>ROIC</u>) from 2% in fiscal 2014 to 12% in the TTM.

Additionally, the company's NOPAT grew 21% compounded annually from \$22 million in fiscal 2014 to \$163 million in the TTM.

Figure 3: Photronics' Revenue and Core Earnings Since Fiscal 2014



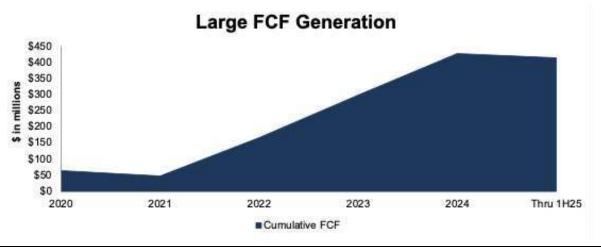
Sources: New Constructs, LLC and company filings

Strong Cash Flow Generation

We believe Photronics can continue to repurchase shares because of its large free cash flow (<u>FCF</u>). From fiscal 2020 through fiscal 2Q25, Photronics generated \$415 million in FCF, which equals 37% of the company's <u>enterprise value</u>.

Photronics' \$415 million in FCF since fiscal 2020 is more than enough to cover its \$145 million in share repurchases.

Figure 4: Photronics' Cumulative FCF: Fiscal 2020 - TTM



Sources: New Constructs, LLC and company filings

Industry Leading Profitability

Photronics, with its position as an industry leader, is also one of the most profitable companies in the industry.

Most of Photronics' competitors are private or trade outside the United States. As a result, we compare the company's profitability to the peers listed in its proxy statement.

Per Figure 5, Photronics has the second highest NOPAT margin and the fourth highest ROIC among its peers, which include Cirrus Logic (CRUS), FormFactor (FORM), Power Integrations (POWI), Entegris (ENTG), Kulicke & Soffa Industries (KLIC), and more.

Figure 5: Photronics' Profitability Vs. Peers: TTM

Ticker	Company Name	NOPAT Margin	IC Turns	ROIC
ACLS	Axcelis Technologies	16%	1.5	25%
ONTO	Onto Innovation	21%	0.9	19%
CRUS	Cirrus Logic,	16%	0.9	15%
PLAB	Photronics Inc.	19%	0.6	12%
OSIS	OSI Systems, Inc.	10%	1.0	11%
MTSI	MACOM Technology Solutions Holdings	11%	0.7	8%
AEIS	Advanced Energy Industries	6%	1.1	7%
PENG	Penguin Solutions	4%	1.5	7%
FORM	FormFactor	7%	0.9	6%
ENTG	Entegris Inc.	15%	0.4	6%
SMTC	Semtech Corporation	8%	0.7	6%
POWI	Power Integrations	6%	0.8	5%
UCTT	Ultra Clean Holdings	3%	1.4	5%
VECO	Veeco Instruments	10%	0.4	4%
ICHR	Ichor Holdings Ltd	0%	1.1	0%
KLIC	Kulicke & Soffa Industries	-2%	0.7	-1%
ALGM	Allegro MicroSystems	-2%	0.6	-1%
AOSL	Alpha and Omega Semiconductor	-3%	8.0	-2%
COHU	Cohu Inc.	-14%	0.5	-7%
SLAB	Silicon Laboratories	-18%	0.7	-12%

Sources: New Constructs, LLC and company filings



Potential Repurchase Yield of 1.8%

Photronics currently doesn't pay any dividends but does return capital to shareholders through share repurchases.

From September 2020 through October 2022, the company repurchased \$68 million of shares. In August 2024, the company's Board of Directors authorized an increase to the share repurchase program, which allows the company to repurchase up to \$100 million of shares.

In the six-months ended May 4, 2025 (fiscal 1H25), the company repurchased \$77 million (6% of market cap) of shares. As of May 4, 2025, \$23 million of shares remained under the current authorization. Should the company repurchase shares at its fiscal 1H25 rate, it would exhaust the remaining authorization, which equals 1.8% of the current market cap.

Should the company's Board authorize additional repurchases, the repurchase yield could be even higher.

What's Not Working

Ongoing Tension with China Creates Uncertainty

Tariff uncertainty, especially about China, looms large for many international operators. In the first half of fiscal 2025, Photronics earned 27% of its revenue in China.

Investors are waiting for any announcement regarding an extension of the ongoing tariff pause between the U.S. and China. Without an extension, tariff rates will rise to Liberation Day highs and would likely impact trade between the two countries in a material way. Meanwhile, should President Trump extend the current pause, or sign a long-term deal, the uncertainty in the market would dissipate quickly.

However, as we mentioned earlier, we don't expect tariffs to impact Photronics' business in a material way, thanks to the company's diversified geographic footprint.

Customer Concentration Risk

In fiscal 2024, Photronics generated 36% of its revenue from three customers. This concentration should not be a big concern, given that the semiconductor industry is very top heavy, but it is worth noting.

If any issues were to arise, either with a customer's ability to operate or the relationship between the customer and Photronics, the impact could be material. Prudent investors should account for this risk when valuing PLAB.

The good news for investors is that Photronics' stock price already implies a permanent drop in profits, as we'll show below.

Current Price Implies Profit Permanently Declines by 20%

At its current price of \$21/share, PLAB has a price-to-economic book value (PEBV) ratio of 0.8. This ratio means the market expects the company's profits to permanently decline 20% from TTM levels. For context, Photronics has grown NOPAT by 27% compounded annually over the last five years and 21% compounded annually over the last decade.

Below, we use our <u>reverse discounted cash flow (DCF) model</u> to analyze expectations for different stock price scenarios for PLAB.

In the first scenario, we quantify the expectations baked into the current price. If we assume:

- NOPAT margin immediately falls to 13% (below five-year average of 15% and TTM NOPAT margin of 19%) through 2034, and
- revenue grows 3% a year through 2034 (compared to 8% CAGR over the last five years and 6% CAGR over the last decade) then

the stock would be worth \$21/share today – equal to the current stock price. In this scenario, Photronics' NOPAT would fall 1% compounded annually from 2025 – 2034, which is far below the company's historical NOPAT growth rates. Contact us for the math behind this reverse DCF scenario.

Shares Could Go 29%+ Higher at Consensus Growth Rates

If we instead assume:



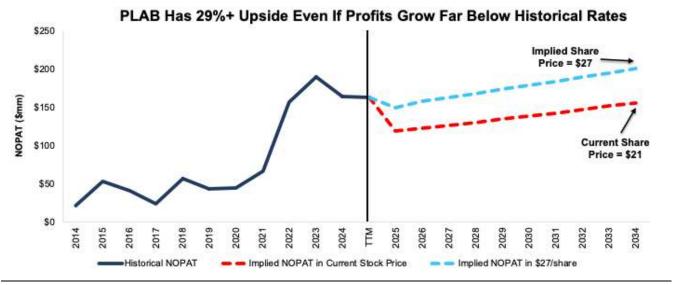
- NOPAT margin falls to 18% (below TTM NOPAT margin of 19%) through 2034,
- Revenue grows at consensus estimates in 2025 (-4%) and 2026 (6%), and
- revenue grows 3% a year through 2034 (compared to 8% CAGR over the last five years and 6% CAGR over the last decade) then

the stock would be worth \$27/share today – a 29% upside to the current price. In this scenario, Photronics' NOPAT would grow just 2% compounded annually through fiscal 2034, which would still be below the company's historical growth rates dating back to 1998. Contact us for the math behind this reverse DCF scenario.

Should NOPAT grow closer to historical rates, the upside would be even larger.

Figure 6 compares Photronics' historical NOPAT to the NOPAT implied in each of the above scenarios.

Figure 6: Photronics' Historical and Implied NOPAT: DCF Valuation Scenarios



Sources: New Constructs, LLC and company filings

This article was originally published on July 30, 2025.

Disclosure: David Trainer, Kyle Guske II, and Hakan Salt receive no compensation to write about any specific stock, sector, style, or theme.

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It's Official: We Deliver the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. The stock market is missing footnotes and only we have that critical data.
- 2. Legacy fundamental datasets suffer from significant inaccuracies, omissions, and biases.
- 3. Our proprietary drives novel alpha. Our measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

In <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior fundamental data, earnings models, and research. More details.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

Ernst & Young features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key guotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Harvard Business School. Bloomberg features the paper here.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

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